

## the backbone of local communities.

Retail and related properties are an integral part of the communities in which they are located. We believe that these properties and facilities in which we invest form the backbone of local communities and their retail business infrastructure.

We also aim to ensure stable income and achieve steady portfolio growth over the medium-to-long term by investing in retail and related properties that contribute to the betterment of individual lives and local communities.

\*Refers to retail facilities, logistics facilities and related facilities. Retail facilities refers to facilities containing retail businesses and other merchandising businesses, entertainment and amusement facilities and other facilities that attract customers (including parking lots and equipment and systems for logistics). Logistics facilities refers to warehouses and other storage facilities for distribution and transport of merchandise and other goods.

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### AEON MALL Takasaki

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We invest primarily in the retail properties of the AEON Group.

## **Investment Focused on Large-Scale Retail Properties**

We invest primarily in retail properties that are an integral part of the communities in which they are located. In this asset class, we are structuring a portfolio of large-scale retail properties that we expect to generate stable cash flow over the medium-to-long term.

			Investment Percentage*		
		Туре	Domestic Real Estate	Overseas Real Estate	
				15% or less	
	Large-scale	Super regional shopping centers (SRSC)			
	retail properties	Regional shopping centers (RSC)	80% or more		
Retail		Community shopping centers (CSC)			
properties, etc.		Neighborhood shopping centers (NSC)	200/	lass	
	properties	Supermarkets (SM)	20% or less		
	Logistics facilities		10% (	or less	

\*Investment percentage is calculated on an acquisition price basis.

Share of large-scale retail properties in our portfolio

Currently

(As of July 31, 2021)

## Collaboration with the AEON Group for Stability and Growth

We maintain stability with long-term sources of earnings by investing in retail properties operated by the AEON Group, a leading retailer and developer of large-scale retail properties throughout Japan. We also leverage the AEON Group's retail property expertise to generate growth. Please refer to pages 14 and 15 for details about the AEON Group's features.

#### **∕**EON Group

**Consolidated operating** revenue

¥8,603.9 billion

**AEON Group employees** 

Approx. 570,000 (As of February 28, 2021)

## **Stable Finances**

Our conservative financial management is based on clear financial policies for target LTV and other matters. As a result, we have strong, stable relationships with financial institutions, primarily megabanks. We have also received a long-term issuer rating of AA- from Japan Credit Rating Agency, Ltd.

**Japan Credit Rating** Agency, Ltd. long-term issuer rating



## **Highly Transparent Management**

For asset acquisitions from the AEON Group or any other related-party transaction, the decision-making process includes a mechanism to incorporate the opinions of independent third parties having no relationship with the Aeon Group. This creates highly transparent management that ensures win-win relationships with both unitholders and the AEON Group. Please refer to page 26 for details.

#### Introduction of Cumulative Investment Unit Purchase Program

On May 1, 2014, we introduced a program that enables directors and employees of AEON REIT and the Asset Manager to acquire AEON REIT's investment units using a cumulative investment program through securities firms. The program will help to further raise awareness toward enhancing the value of AEON REIT's investment unit price and improving business performance to provide greater financial motivation in line with the interests of unitholders.

## **Initiatives on Sustainability**

AEON REIT cares about Environmental, Social and Governance (ESG) issues in all aspects of its operations and cooperates with its stakeholders for such purposes.

#### **Sustainability Policy**

#### 1. Environmental Initiatives

- (1) In order to achieve the realization of a low-carbon society, work to continuously improve energy efficiency and reduce emissions of greenhouse gases through the use of renewal sources of energy.
- (2) Promote peaceful coexistence with the natural environment by paying consideration to the conservation of ecosystems, and through tree planting activities and other real estate management initiatives.
- (3) In order to achieve sustainable use of resources, work towards conservation and recycling of resources through the promotion of water saving and the 3Rs (Reduce, Reuse, Recycle) with regard to the use of resources.
- (4) Observe and conform to environmental-related laws and regulations, etc., and endeavor to prevent environmental pollution.

#### 2. Cooperation with Stakeholders

- (1) By carrying out education and training with regard to environmental issues, endeavor to raise the environmental awareness of our corporate officers and to pay care and attention to the diversity and work-life balance of our employees.
- (2) By utilizing the total, comprehensive power of the AEON Group, endeavor to provide comfortable work environments to the employees of end tenants/associates as well as those of other partner companies, and work to build a sound and healthy cooperative relationships.
- (3) In order to facilitate the advancement of ESG initiatives across the entire supply chain for our real estate operations, endeavor to implement a green procurement strategy.
- (4) Provide support for volunteer activities and places/opportunities for people from local communities to gather for educational and information exchanges, and endeavor to cooperate with communities as a hub for reconstruction efforts in times of disasters.
- (5) Proactively disclose information regarding ESG issues to investors and endeavor to communicate openly with them, and work continuously towards obtaining Green Building certification.

#### **Environmental Certification and Assessment**

#### Recognition by External Institutions in the 17th Period

#### **DBJ Green Building** Certification



Assessment of properties



**AEON MALL Shimotsuma** Obtained 2021 ★★★★

Considering the surrounding environment Working on energy and resource conserby conducting wall greening and establishing promenades, and actively promoting operational considerations such as encouraging energy conservation by visualizing the amount of electricity used. and adopting water-saving faucets.



**AEON MALL Kushiro-Showa** Obtained 2021 ★★★

vation by such measures as conducting ambient air cooling, using daylight with top lights and large-sized windows, installing LED lighting in common areas.

## **GRESB Real Estate Assessment**



Assessment of investment corporation

Obtained "5 star," the highest in the five-rank rating, in the global ranking

#### **Examples of Other Individual Initiatives**

#### **Environment**



Mist garden



Social

Provision of multipurpose hall "AFON Hall" to local governments and various regional groups



Emergency evacuation and supply base

#### Governance

Transparent decision-making process (for transactions with interested parties)\* Outside members' presence and consent are required for resolutions to be made

Investment Committee | Compliance Committee

Same boat investment by the AEON Group Of the AEON REIT investment units issued and outstanding

Approx. 17.2% is owned by the AEON Group (as of September 30, 2021)

\* Please refer to page 26

To Our Unitholders

AEON REIT Investment Corporation





Can you give us an overview of the fiscal period ended July 2021 (February 1, 2021 to July 31, 2021)?

COVID-19 has maintained its significant impact on the society and the economy, continuously causing major changes in people's lifestyles and sense of values. Even in such a difficult environment, AEON REIT has taken various initiatives to address such changes and firmly respond to the needs of investors.

The first of such endeavors is the additional acquisition of land of AEON MALL Nogata. One of the strengths of AEON REIT is having cash on hand from abundant free cash flows. It allows AEON REIT to promptly and flexibly conduct property acquisitions as well as the repayment of borrowings, etc. while taking into account the external environment. In the 17th Period, AEON REIT utilized cash on hand to conduct additional acquisition of land.

With the acquisition, AEON REIT now has full ownership of AEON MALL Nogata, both its land and building, as the trust property. The decrease in land rent paid has partly helped cash distribution under normal operations to increase.

Moreover, as AEON REIT has set asset acquisition from the AEON Group companies as the pillar of its external growth strategy, we work to expand its portfolio size by receiving property information from AEON Group companies and acquiring first refusal rights for retail and related properties operated by the AEON Group, among other measures. In this regard, a "pipeline support agreement" and a "shopping center management agreement" have been concluded with AEON TOHOKU Co., Ltd. These agreements have further expanded supporting companies and reinforced the base for external growth of AEON REIT.

In addition, after the closing date of the 17th Period, AEON REIT conducted a public offering, its sixth such arrangement, for the first time in two years. With the proceeds from the public offering, AEON REIT has newly acquired four properties amounting to over ¥50 billion, which are expected to enhance its already stable profitability even further.



### Could you tell us about the four properties acquired?

The four properties were acquired on August 4, immediately after the closing of accounts of the 17th Period that ended July 31, 2021.

Each of them has different characteristics of their own, but commonly feature excellence in "location," "building and facilities" and "operation capability."

They are vigorously selected properties which, on top of their scale, can respond to the changes in the social conditions and the lifestyle of customers under the COVID-19 pandemic. Their acquisition has expanded the portfolio size to ¥447 billion, while leading to AEON REIT's distribution per unit under normal operations to grow from ¥3,198 to ¥3,270.

As such, AEON REIT is continuing its steady growth toward achieving distribution per unit under normal operations of ¥3,300, our medium-term target.

Let me give a brief outline of the respective properties. The first one, AEON MALL Takasaki, was opened in October 2006. Its Extended Building was newly established in June 2020. With the extension, the property has become one of the largest malls in the northern Kanto area, establishing itself as by far the "best-in-region" store in Gunma Prefecture.

The second one, AEON MALL Narita, is not only a popular spot for people working for airport-related companies and for travelers shopping before depar-

ture and after arrival, but also a property supported by customers in the local communities as it features good access from the urban areas of Narita City.

The third one, AEON MALL Shinkomatsu, is a relatively new property completed in February 2017. Situated approximately 2 kilometers from Komatsu Station on the JR Line (with Hokuriku Shinkansen Line scheduled to open in 2024) and approximately 5 kilometers from Komatsu Airport, the location allows the property to attract customers from wide-ranging areas. Inside the building, the design utilizes "Kutani-yaki" porcelain, a local specialty, as a motif. As this suggests, the mall is expected to further evolve along with the local communities going forward.

The fourth and last one, AEON MALL Sagayamato, is a mall firmly rooted in the neighborhood communities and has had a sense of familiarity with local customers for over 20 years since opening. With a large-scale renovation completed in March 2021, it has become a property that allows expectations for stable earnings going forward.

All these properties are "community infrastructure assets" that form the backbone of local communities, taking advantage of their respective characteristics.









To Our Unitholders **AEON REIT Investment Corporation** 17th Period Topics

#### Community Infrastructure Assets that are Supported by Local Communities and Continue Evolving

- · A community platform having many tenants that people visit in their daily lives
- · A facility that responds flexibly to changes in the daily living needs and business environment, and can continuously operate over a long time going forward
- A facility essential to the local society as a place where the local community is developed



Installed solar panels on the rooftop or wall surface to help reduce environmental burdens



Prenared a lane in the site for drivers to



by offering a wide variety of products centering on foodstuff



Strong ability to attract customers Order on the website, pick up at the store counter or use exclusive lockers



Signed a disaster relief cooperation agreement with the Ground Self-De-

fense Force and Japan Airlines

Balloon shelter an evacuation space upon disaster



A range of tenants visited by consumers on a daily basis Specialty stores meeting a wide range of consumer needs ncluding cinema and food court



Post office, nursery school, clinic and other tenants providing public services



Holding a variety of events including mall walking, family events, festivals and rakugo (Japanese comic storytelling)

#### **AEON Group's Initiatives in the Living with COVID-19 Era**

#### Implemented initiatives as community infrastructure assets to address changes while thoroughly conducting infection-control measures



"Drive Pickup!" diversifies the ways to receive products to-face shopping without



New shopping style "Regi-go" allows non-faceordered at online supermarket waiting at cash registers



Iressing changes in demand Mask shops opened regularly for customers to enjoy choosing masks that match their lifestyles



"Drive-in theater" provides unordinary experiences not obtained at movie theaters



Stably providing daily necessities Sales strengthened to meet demand for daily necessities in short supply



Implemented initiatives to invigorate both customers and the communities, based on the "Customer First" philosophy

#### In closing, do you have a message for the unitholders?

In the face of the impact by the spread of COVID-19, AEON REIT has continued to fully receive rents by taking advantage of its strengths of long-term master lease agreements for entire individual buildings with fixed rents, and accumulated stable achievements.

Moreover, in addition to the stable asset management we have long worked for, we aim to achieve continuous external growth by utilizing our abundant pipelines.

We have focused and promoted our endeavors on sustainability even further, and obtained quite a bit of recognition and certifications by third parties

Going forward, we will keep responding to the quickly-changing environment and continue growth. By doing so, we want to contribute to our unithold-

Your continued support to AEON REIT is greatly appreciated.

### Grand Opening of AEON MALL Shinrifu North Wing





#### Overview

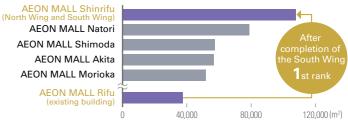
		North Wing (owned by AEON REIT)	South Wing
	Concept	A mall with highly frequent visits, focusing on the comfort and conve- nience of one-stop shopping.	An entertainment mall that serves as an information base on new experiences and culture full of urban sensitivity.
	Trade area	Neighboring areas	Wider areas
	No of end tenants	Approx 80 stores	Approx 170 stores

### No. 1 retail facility in the Tohoku region when combined with the South Wing

AEON MALL Rifu, a property owned by AEON REIT, was reborn as AEON MALL Shinrifu North Wing, having its grand opening on July 2, 2021.

Housing large-scale specialty stores, it has become a mall where customers can enjoy one-stop shopping.

#### Ranking of All Shopping Centers in Tohoku by Area (Store Area Basis)



Note: The graph above was prepared by the Asset Manager based on the national list of shopping centers by prefecture published on the website of the Japan Council of Shopping Centers and the portfolio list published on the website of AEON Mall Co. Ltd. At present, AEON BEIT does not own or has not decided to acquire AEON MALL Shinrifu South Wing, AEON MALL Natori, AEON MALL Shimoda and AEON MALL Akita. There is no guarantee, either, that AEON REIT can acquire them in the future

## Additional Acquisition of Land of AEON MALL Nogata

AEON REIT additionally acquired land of AEON MALL Nogata, a property it owns, on February 25, 2021. Even under harsh investment conditions, AEON REIT self-funded the acquisition by utilizing ample cash on hand, one of its strengths.

As a result of the acquisition, AEON REIT now owns all ownership rights of AEON MALL Nogata, both its land and building.



Nogata City, Fukuoka Pref.

¥1.3 billion

45,408.54 m<sup>2</sup>

**AEON REIT as Seen through the Numbers** 

**AEON REIT Investment Corporation** 

As of July 31, 2021

AEON REIT Investment Corporation ("AEON REIT"), which has been listed for seven and a half years since November 2013, closed its seventeenth operating period (the "17th Period") on July 31, 2021.

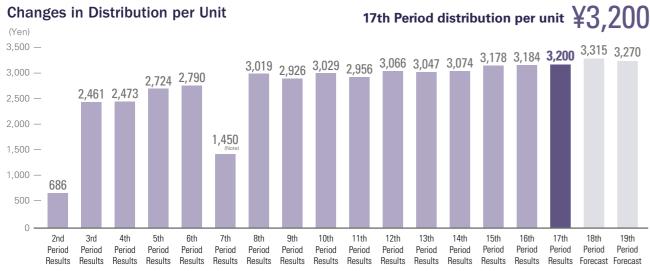
Although the business environment remains harsh with no prediction possible as to when the novel coronavirus (COVID-19) pandemic will be contained, AEON REIT has continued to grow by conducting stable management through "long-term master lease agreements based on fixed rents" and implementing vigorously selective investments through "abundant pipelines." In the fiscal period under review, AEON Ueda Shopping Center which we acquired in October 2020 operated throughout the period to contribute to earnings, and additional acquisition of land of AEON MALL Nogata also proved effective. These and other factors allowed us to deliver distribution per unit of \(\frac{4}{3},200.\)

In spite of the harsh environment, we will continue our best efforts going forward to secure stable cash distributions over the medium to long term, based on our basic philosophy of managing "community infrastructure assets" that form the backbone of local communities, and through appropriate property acquisitions.

We would greatly appreciate your continued support of AEON REIT.

#### Nobuaki Seki, Executive Director

	16th Period Results August 1, 2020 to January 31, 2021 (Millions of yen)	17th Period Results February 1, 2021 to July 31, 2021 (Millions of yen)	18th Period Forecast August 1, 2021 to January 31, 2022 (Millions of yen)	19th Period Forecast February 1, 2022 to July 31, 2022 (Millions of yen)
Operating Revenue	17,701	17,696	19,890	19,918
Net Income	5,965	5,869	6,635	6,621
Total Assets	386,530	385,982	_	_
Net Assets	211,008	210,913	_	_
Net Assets per Unit (Yen)	112,638	112,588	_	_
Distribution per Unit (Yen)	3,184	3,200	3,315	3,270



Note: AEON REIT temporarily made cash distribution in excess of retained earnings using depreciation that was recorded for the 7th Period, avoiding the situation of paying no cash distribution for the 7th Period.

**Investment Properties** 

43 properties

Average Building Age (Note 1)

16.6 years

**Total Acquisition Price** (Note 2)

¥396.7 billion

Average Remaining Lease Term (Note 3)

 $14.2_{
m years}$ 

Appraisal Value (Note 4)

¥427.8 billion

Unrealized Gain or Loss (Note 5)

(Appraisal Value minus Book Value)

+¥69.7 billion

+¥3.4 billion (from the previous period)

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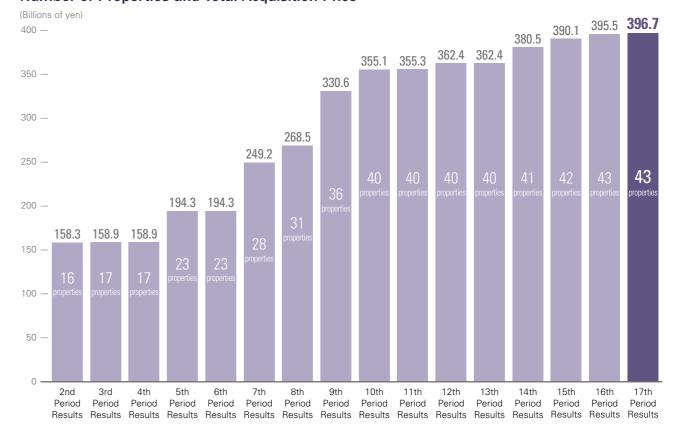
Occupancy Rate Based on Master Lease Agreements

100%

Notes: 1. Average building age represents the weighted average based on acquisition price, with July 31, 2021 set as the record date.

- 2. Total acquisition price indicates the amount (the purchase prices, etc. stated in the sales agreements, etc.) excluding miscellaneous costs (brokerage commissions, taxes and dues, etc.) that were required for the acquisition of the portfolio properties.
- Average remaining lease term indicates the weighted average figure using the acquisition price, based on the lease agreements for each property effective as of July 31, 2021.
- 4. The figure uses the appraisal value indicated in the respective appraisal reports with July 31, 2021 as the appraisal date, or survey price indicated in the respective survey reports of properties. As for "AEON Taman University Shopping Centre" and "AEON MALL SEREMBAN 2," the value is the survey price assessed by the real estate appraiser based on the available materials, etc., as the on-site inspection cannot be conducted due to the restrictions on going out, etc. in Malaysia caused by COVID-19. However, AEON REIT recognizes that the procedures other than the on-site survey are in accordance with the real estate appraisal standards.
- 5. Unrealized gain or loss = Appraisal value at end of each fiscal period book value at end of each fiscal period. For AEON MALL SEREMBAN 2, however, the fair value is used for appraisal.
- 6. The calculation of each figure (excluding 5. Above) includes AEON MALL SEREMBAN 2, which AEON REIT owns through an overseas real estate holding corporation.

#### **Number of Properties and Total Acquisition Price**



### **Summary of Financial Data**

	15th Period ended July 2020	16th Period ended January 2021
Amount of new debt financing (Note 1)	¥9.8 billion	¥31.8 billion
Balance of interest-bearing debt	¥159.8 billion	¥159.8 billion
Of which, balance of investment corporation bonds	¥33 billion	¥51 billion
Initial remaining years to maturity	7.2 years	7.9 years
Average remaining years to maturity	3.8 years	4.9 years
Average cost of interest-bearing debt	0.79%	0.77%
Ratio of long-term and short-term debt	93.9%	100%
Ratio of fixed-rate debt	93.9%	100%
LTV (including tenant leasehold and security deposits)	44.9%	44.8%
Debt financing capacity (up to 50%) (Note 2)	Approx. ¥39 billion	Approx. ¥39 billion

17th Period ended July 2021
_
¥159.8 billion
¥51 billion
7.9 years
4.4 years
0.77%
100%
100%
44.9%
Approx. ¥39 billion

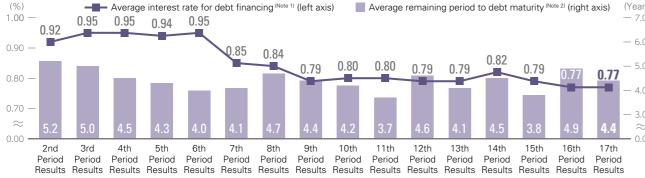
Notes: 1. Includes refinancing (other than bridge loans) and debt financing for acquiring new properties

2. The figures indicate the approximate amount of debt financing capacity when LTV (including tenant leasehold and security deposits) is raised to 50%.

## AEON REIT is Working to Build a Financial Base that Can Survive Any **Change in the Business Environment**

**Extend Remaining Years to Maturity Procure Funds at Low Cost** 

As a rule, AEON REIT is simultaneously pursuing extension of remaining years to maturity and procurement of funds at low cost, in an effort to establish a financial base that can survive any change in the business environment.



Notes: 1. Average interest rate for debt financing is calculated using the following formula:

Average interest rate for debt financing as of the end of each fiscal period = weighted average of the interest rate for each interest-bearing debt as of the end of each fiscal period based on the amount of each interest-bearing debt as of the end of each fiscal period

2. Average remaining period to debt maturity is calculated using the following formula:

Average remaining period to debt maturity as of the end of each fiscal period = average of the remaining periods to the repayment dates or redemption dates indicated in the loan agreements, etc. as of the end of each fiscal period, weighted by the amount of each interest-bearing debt as of the end of each fiscal period

**Diversification of** Maturities

AEON REIT endeavors to respond to any change in the market by diversifying maturities so that they are not concentrated in certain years.

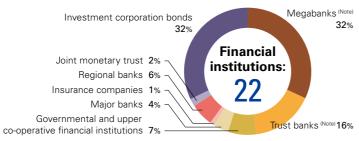
**Diversification of** Fund Procurement AEON REIT disperses risks by diversifying procurement sources and methods, including diversification of lending financial institutions and issuance of investment corporation

### **Breakdown of Interest-Bearing Debt**

(as of July 31, 2021)

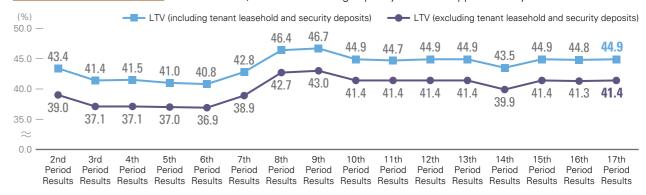
10

Note: Although Mitsubishi UFJ Trust and Banking Corporation's corporate lending operations were transferred to MUFG Bank, Ltd. as of April 16. 2018 through a company split, the calculation is made in accordance with the name of the financial institutions at the time of borrowing.



#### **Proper Control of** LTV

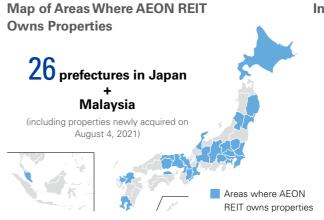
AEON REIT endeavors to keep the ratio of interest-bearing debt to total assets (LTV) at an appropriate level. If the upper limit of LTV including tenant leasehold and security deposits is set at 50%, the debt financing capacity stands at approximately ¥39 billion.

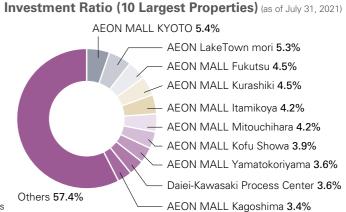


## Risk Management Measures by AEON REIT

#### **Diversified Investment**

AEON REIT has diversified its investment areas and investment ratio per property (based on acquisition price) to promote risk diversification against disasters and environmental changes, etc.





#### **Internal Reserves of Distribution Reserve**

Since the 9th Period ended July 2017, AEON REIT has reserved ¥520 million in preparation for stable management and cash distributions in the future.

Changes in the Balance of Internal Reserves of **Distribution Reserve** 



#### **Purchase of Various Types of Insurance**

## **Purchase of** Earthquake and Fire Insurance

AEON REIT has its portfolio of properties in Japan covered by earthquake and fire insurance in an effort to mitigate natural disaster risks.

Earthquake insurance money: up to ¥3,000 million per year (immunity of ¥100 million)

\*Fire insurance also covers wind and flood damages from typhoons and heavy rain Facility liability insurance also covers business indemnity.

#### **Abundant Cash Flows**

• billion annually

AEON REIT has a capacity to generate free cash flows of about ¥7.8 billion per year, which can be utilized upon the

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occurrence of sudden disasters as well.

**AEON REIT Investment Corporation Growth Strategy** 

## A long-term framework for stable earnings and collaboration with the AEON Group will drive growth.

#### A Growth Strategy Based on a Win-Win Relationship with the AEON Group

AEON REIT's growth strategy targets portfolio growth over the medium-to-long term by leveraging the comprehensive strengths of the AEON Group. This involves a sound, mutually reinforcing, win-win relationship with the objective of maximizing unitholder value.

#### Our Win-Win Relationship with the AEON Group



#### 1. A Growth Strategy Based on Stable Earnings

We will build a stable framework for earnings as the foundation for achieving growth by concluding longterm, fixed-base rent master lease agreements with the AEON Group for suburban retail properties with few or no local peers.

#### Fixed-Base Rent over 20-Year Leasing Periods

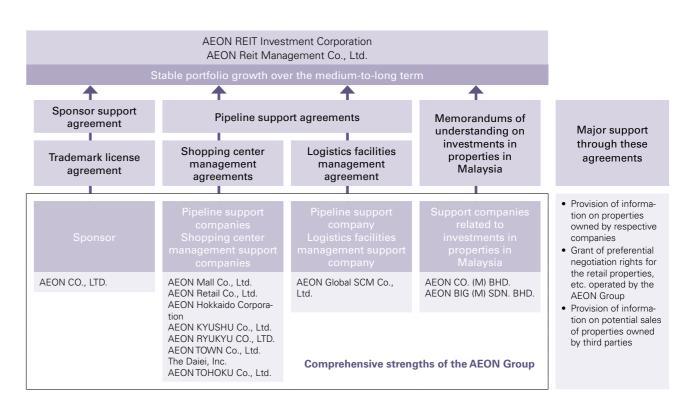
AEON REIT and the AEON Group conclude master lease agreements that provide AEON REIT with fixedbase rent over 20-year leasing periods, providing a long-term, stable source of earnings. AEON REIT enhances capital efficiency, stabilizes cash flow, and increases unitholder value over the medium-to-long term by providing an amount equivalent to depreciation expenses to internal reserves from which it periodically makes optimal distributions according to circumstances.

### **Lease Structure**



### 2. Expansion and Enhancement of the Support System by the AEON Group

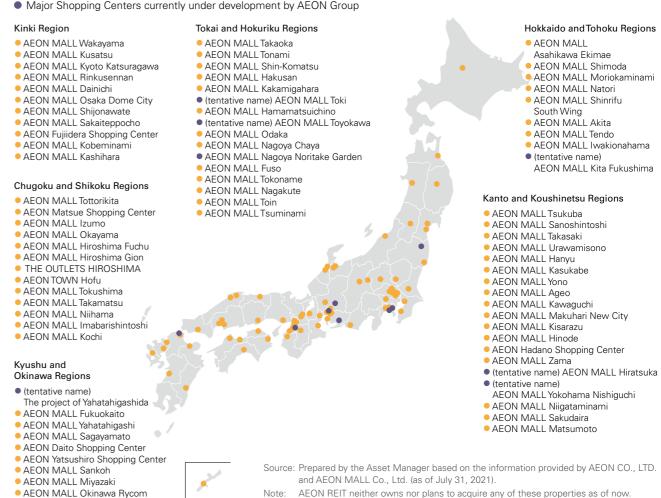
In order to take advantage of the comprehensive strengths of the AEON Group, AEON REIT and the Asset Manager have concluded a sponsor support agreement and a trademark license agreement with AEON CO., LTD. as well as pipeline support agreements, shopping center management agreements and memorandums of understanding on investments in properties in Malaysia and logistics facilities management agreements with respective companies of the AEON Group.



### Major Large-Scale Retail Properties Developed by the AEON Group (As of July 31, 2021)

(Including Properties under Development)

- Major Shopping Centers developed by the AEON Group
- Major Shopping Centers currently under development by AEON Group

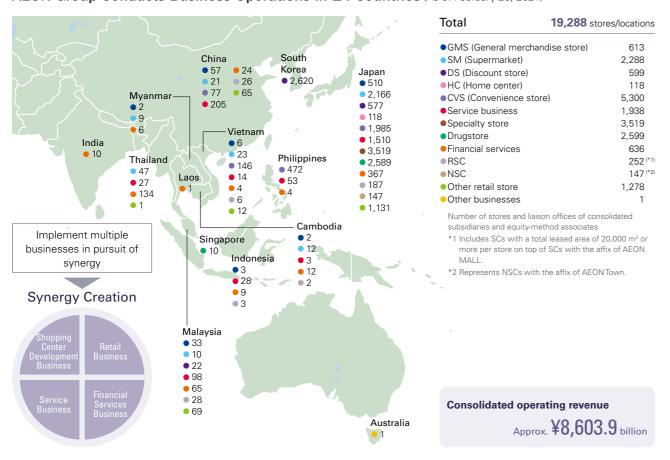


Growth Strategy

AEON REIT Investment Corporation

# Utilizing the Comprehensive Strengths of the AEON Group and Maximizing Unitholder Value

#### AEON Group Conducts Business Operations in 14 Countries (As of February 28, 2021)



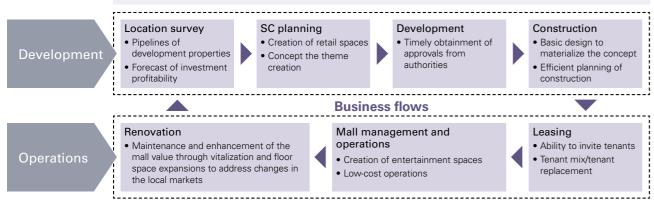
#### **Development and Operation Capabilities of the AEON Group**

## Developing and Operating Retail Properties that Grow Sustainably by Meeting Changes in the Local Communities

The AEON Group totally provides shopping mall services, from developing to managing and operating the facilities.

#### Develop malls in and outside Japan in accordance with local characteristics

The AEON Group utilizes its management resources to develop malls that match the local characteristics in various areas in Japan, as well as working to open stores overseas, including China and the ASEAN countries.



#### Operations to address changes of the times and customers

The AEON Group always provides utmost satisfaction to customers who visit its malls, and continuously works to enhance the mall value through renovations that address changes in customers.

#### **Building Organizations for Efficient and Strategic Mall Operations**

#### Reinforcement of Partnership with Tenant Companies

The AEON Group works to build strong relations with tenants housed in the retail properties of the Group companies by utilizing the "AEON Doyou Tenkai" (AEON friend shop association) that comprises such tenants.

#### Enhancement of "On-Site Capabilities" of Each Staff

The AEON Group implements its own education and training system in order to foster "on-site capabilities" with which its staff meets customer needs in a timely manner.

## Exertion of the Group's Comprehensive Strengths through its Area Strategies that Take Advantage of Economy of Scale

The AEON Group endeavors to achieve low-cost operations by taking advantage of the economy of scale from its wide-ranging store networks extending in and outside Japan and building an efficient operation system. The Group also works to clarify the positions and roles of its malls located in the same trade areas. Through these efforts, the Group aims to expand its market share as it makes the best use of its resources.

#### Initiatives to Share Mutual Interests between Unitholders and the AEON Group

Holding of AEON REIT's investment units by AEON CO., LTD.

Work to keep the unitholding ratio of

19.9 % by AEON CO., LTD.

Properties co-owned with the AEON Group

3 properties in co-ownership (as of the date of this document)

Introduction of Cumulative Investment Unit Purchase Program

- On May 1, 2014, AEON REIT introduced a program that allows its and the Asset Manager's directors and employees to acquire its investment units by using the cumulative investment unit purchase program through securities firms.
- The program helps to further raise their awareness towards enhancing the value of AEON REIT's investment units and
  improving its business performance, and provide them with greater financial motivation in line with the interests of the
  unitholders.

Introduction of an Asset Management Fee Structure Linked to Distribution per Unit (Maximum Rate for Each)

- Management fee I: Total assets (Note 1) × 0.3% × (number of operating days / year)
- ullet Management fee II: Distribution per unit before deducting Management fee II  $\times$  NOI (Note 2)  $\times$  0.001%
- Acquisition fee: Acquisition price × 0.5% (Note 3)
- Disposition fee: Disposition price × 0.5% (Note 4)
- Notes: 1. Total assets are calculated by deducting the entire amount of equity investment related to an overseas real estate holding corporation, etc. from, and adding the amount of total assets of the overseas real estate holding corporation to, the amount of total assets stated in the balance sheets for the fiscal period proximate to the relevant fiscal period.
  - 2. NOI refers to the amount obtained by subtracting expenses related to real estate leasing business (excluding depreciation and loss on retirement of non-current assets) from the sum total of revenues related to real estate leasing business of each fiscal period.
  - 3. Transaction with related parties: Acquisition price  $\times$  0.25%
  - 4. Transaction with related parties: No disposition fee

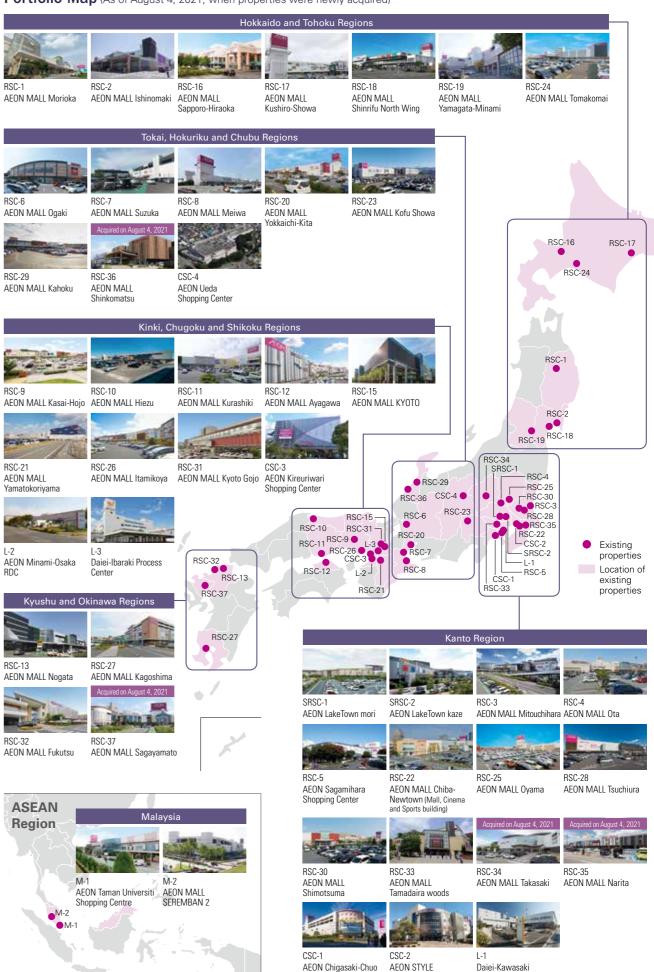
#### List of Properties Owned by AEON REIT

RSC-2   ACON MALL Morioka   Morioka City, Iwate Pref   5,340   13   July 23, 2003   6,950   98,968.5	Property number	Property name	Location	Location Acquisition price ment ratio (Millions of yen) Completion date		Appraisal value (Note 1) (Millions of yen)	Total leasable area (m²)	
RSC-1   AEON MALL Minimark   Minimark City, Salatina Pref.   5,340   1.7   September 9, 2005   6,950   89,986   RSC-2   AEON MALL Minimark   Ishinomaki City, Miyagi Pref.   6,880   1.7   March 2, 2007   7,110   80,882   80,883   80	SRSC-1		Koshigaya City, Saitama Pref.	¥ 21,190	5.3	September 9, 2008	¥ 23,700	205,711.70
SBC2   AEOM MALL Infronmaki   Ishinomaki City, Miyagi Pref.   6,880   1.7   March 2, 2007   7,110   60,882   882.4   AEOM MALL National City, Miyagi Pref.   6,865   4.2   November 8, 2005   17,715   589,997.4   SBC-4   AEOM MALL Ota   Ota City, Gumma Pref.   6,860   1.7   November 17, 2003   8,210   33,165.2   RSC-5   AEOM Sagamihara Shopping Center   Sagamihara City, Kangawa Pref.   10,220   2.6   August 9, 1993   1,900   4,900   84,246.2   AEOM MALL Stuzika   Suzuka City, Mine Pref.   9,860   2.4   November 12, 1996   1,900   44,930   8,246.2   AEOM MALL Stuzika   Suzuka City, Mine Pref.   9,860   2.4   November 12, 1996   1,900   152,523   AEOM MALL Mixershiki City, City, Gumma Pref.   7,230   1.8   Cotober 3, 2008   August 6, 2001   3,900   3,900   4,193.9   AEOM MALL Hizzu   Sahaku County, Citotri Pref.   7,280   1.8   Cotober 3, 2008   7,720   4,193.9   AEOM MALL Hizzu   Sahaku County, Citotri Pref.   7,280   1.8   Cotober 3, 2008   8,900   1,900   4,193.9   AEOM MALL Hizzu   Sahaku County, Citotri Pref.   7,280   1.8   Cotober 3, 2008   8,900   157,274   AEOM MALL Kurashiki   Kurashiki City, City, Wayama Pref.   17,800   4.5   September 15, 1999   18,000   157,274   AEOM MALL Kurashiki   Kurashiki City, City, Wayama Pref.   1,780   4.5   September 15, 1999   18,000   157,274   AEOM MALL Kurashiki Kurashiki   Kurashiki City, Fukuda Pref.   1,2546   3,2   August 2, 2008   8,850   131,149, 185.11   AEOM MALL Kurashiki Kurashik	SRSC-2		Koshigaya City, Saitama Pref.	6,730	1.7	September 9, 2008	7,810	127,183.81
RSC-3         AEON MALL Mitouchinera************************************				· '		July 23, 2003	6,950	98,968.59
BSC-5							7,110	60,682.20
RSC5.         AEON Sagamihara Shopping Center         Sagamihara City, Kanagawa Pref.         10.20         2.6         August 9, 1983         11.300         75.056.6           RSC-7         AEON MALL Suzuka         Suzuka City, Min Pref.         9,860         2.4         November 12, 1996         10.400         125,253.7           RSC-8         AEON MALL Meiwa         Taki Courty, Min Pref.         3,290         0.8         August 6,2001         3,330         44,193.8           RSC-10         AEON MALL Meiwa         Taki Courty, Min Pref.         3,290         0.8         August 6,2001         3,700         44,193.8           RSC-10         AEON MALL Kasal-Hojo         Kasa City, Hyong Pref.         7,720         1.8         0.2008         7,720         40,222.9           RSC-11         AEON MALL Livashik         Kurashik City, Chayama Pref.         1,780         2.0         Judy 18, 2008         8,850         113,149.0           RSC-12         AEON MALL Ayagawa         Ayauta County, Kagawa Pref.         1,2546         3,2         April 4, 2005         14, 200         15,1969.5           RSC-13         AEON MALL Sagporo-Hiraoka         Sapporo City, Hokkaido Pref.         2,140         5,4         Junuary 7, 2010         23,100         18,86         18,360.8           RSC-21				· ·				159,997.49
RSC-6   AEON MALL Dapaki   Dapaki (Try, Gifu Pref.   4,950   1.2   March 29,2007   4,900   64,246.2								93,165.27
RSC-8   AEON MALL Meiwa   Suzuka   Suzuka   Suzuka   City, Mile Pref.   9,660   2.4   November 12, 1996   10,400   125,253.7								75,056.62
RSC-9   AEON MALL Meiwa					_			64,246.26
RSC-19   AEON MALL Kasai-Hojo   Kasai Cirly, Hyogo Pref   7,230   1.8   October 3,2008   7,720   48,222   RSC-10   AEON MALL Hiezu   Saihaku County, Tottori Pref   7,780   2.0   March 8, 1999   8,430   102,0452   RSC-11   AEON MALL Karshiki   Kurashiki City, Okayama Pref   17,890   4.5   September 15, 1999   19,800   157,274.7   RSC-12   AEON MALL Ayagawa   Ayauta County, Kagawa Pref   8,740   2.2   July 18, 2008   8,850   113,1490   RSC-13   AEON MALL Ayagawa   Ayauta County, Kagawa Pref   12,546   3.2   July 18, 2008   8,850   113,1490   RSC-15   AEON MALL Kayara Pres   Nogata City, Fukuoka Pref   12,546   3.2   July 18, 2008   13,000   151,9895   RSC-15   AEON MALL Kayara Malka Saporo-City, Hokkaido Pref   1,780   0.4   September 10,2000   6,180   78,8684   RSC-16   AEON MALL Shinrifin North Wing Pres   Malka Saporo City, Hokkaido Pref   1,780   0.4   September 13, 2000   1,890   1,7630   RSC-18   AEON MALL Kishiro Showa   Kushiro City, Hokkaido Pref   1,780   0.4   September 13, 2000   1,890   13,7630   RSC-19   AEON MALL Kishiro North Wing Pref   1,780   0.4   September 13, 2000   1,890   1,7630   RSC-19   AEON MALL Kishiro North Wing Pref   1,780   0.4   September 13, 2000   1,890   1,7630   RSC-19   AEON MALL Kishiro North Wing Pref   1,780   0.4   September 13, 2000   1,890   1,7630   RSC-19   AEON MALL Kishiro North Wing Pref   1,830   0.3   North Wing Pref   1,830   0.3   North Pref   1,830						-		
RSC-10   AEON MALL Hiezu   Saihaku County, Totroi Pref.   7,780   2.0   March 8, 1998   8,430   102,045;   RSC-11   AEON MALL Kurashiki   Kurashiki City, Okayama Pref.   17,890   4.5   September 15, 1999   19,800   157,274,7   RSC-12   AEON MALL Nogatan   Ayauta County, Kagawa Pref.   8,740   2.2   July 18, 2008   8,850   113,149.0   RSC-13   AEON MALL Nogatan   Ayauta County, Kagawa Pref.   12,546   3.2   April 4, 2005   14,200   151,999.5   RSC-15   AEON MALL Sapporo-Hiraoka   Sapporo City, Kyoto Pref.   21,470   54   Aurany 7, 2010   23,100   38,488.4   RSC-16   AEON MALL Sapporo-Hiraoka   Sapporo City, Hokkaido Pref.   5,900   1.5   November 10, 2000   6,180   78,360.8   RSC-17   AEON MALL Kushiro-Showa   Kushiro City, Hokkaido Pref.   1,780   0.4   September 13, 2000   1,890   51,763.0   RSC-18   AEON MALL Wanagata-Minami   Yamagata City, Yamagata Pref.   1,780   0.4   September 13, 2000   1,890   51,763.0   RSC-19   AEON MALL Wanagata-Minami   Yamagata City, Yamagata Pref.   1,350   0.3   November 17, 2000   1,490   53,502.9   RSC-20   AEON MALL Shrinkoriyama <sup>Names S</sup>   Vokkaich City, Mie Pref.   2,210   0.6   January 23, 2001   2,440   41,447.3   RSC-21   AEON MALL Chiba-Nevtown   Nakakoma County, Yamaraberiyama City, Nara Pref.   14,452   3.6   February 16, 2010   15,100   105,230.8   RSC-22   AEON MALL Kofu Showa   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   39,772.3   RSC-23   AEON MALL Kofu Showa   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   39,772.3   RSC-24   AEON MALL Sappora   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   39,772.3   RSC-25   AEON MALL Sappora   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   39,772.3   RSC-26   AEON MALL Sappora   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   39,772.3   RSC-27   AEON MALL Sappora   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   30,783   RSC-28   AEON MALL Sappora			7,					44,193.80
RSC-11 AEON MALL Kyashiki		-						
RSC-12   AEON MALL Ayagawa			1.					
RSC-13   AEON MALL Nogata   Nogata City, Fukuoka Pref.   12,546   3.2   April 4, 2005   14,200   151,989.5   RSC-15   AEON MALL Sapporo-Hiraoka   Sapporo City, Hokkaido Pref.   21,470   5.4   January 7, 2010   23,100   136,1668   RSC-16   AEON MALL Sapporo-Hiraoka   Sapporo City, Hokkaido Pref.   5,900   1.5   November 10, 2000   6,180   78,360.8   RSC-17   AEON MALL Shinrifu North Wing   November 10, 2000   1,890   51,763.0   RSC-18   AEON MALL Shinrifu North Wing   November 10, 2000   1,890   51,763.0   RSC-19   AEON MALL Shinrifu North Wing   November 17, 2000   1,890   53,502.9   RSC-20   AEON MALL Yamagata-Minami   Yamagata City, Yamagata Pref.   1,250   0.3   November 17, 2000   1,490   53,502.9   RSC-20   AEON MALL Yamatokoriyama City, University   Yamadata City, Yamagata Pref.   1,250   0.6   January 23, 2001   2,440   41,447.3   RSC-21   AEON MALL Yamatokoriyama Names   Yamatokoriyama City, Nara Pref.   14,452   3.6   February 16, 2010   15,100   105,230.8   RSC-22   AEON MALL Cithba-Newtown   Inzai City, Chiba Pref.   12,190   3.1   April 17, 2006   12,600   107,425.9   RSC-24   AEON MALL Cithba-Newtown   Inzai City, Chiba Pref.   15,489   3.9   March 11, 2011   17,200   99,772.3   RSC-24   AEON MALL Tomakomai   Tomakomai City, Hokkaido Pref.   7,840   2.0   April 8, 2005   8,350   71,308.3   RSC-25   AEON MALL Lamikoya   Utami City, Lopda Pref.   6,280   1.6   April 18, 1997   6,550   47,872.3   RSC-26   AEON MALL Kamikoya   Utami City, Lopda Pref.   16,880   4.2   February 2, 2011   17,600   122,447   RSC-27   AEON MALL Kandoku   Kagoshima   Kagoshima City, Kagoshima Pref.   12,030   3.0   May 19, 2009   12,000   132,341.3   RSC-28   AEON MALL Shimitosuma   Shimotsuma City, Ibaraki Pref.   12,030   3.0   May 19, 2009   12,000   132,341.3   RSC-28   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,550   2.4   November 17, 1997   9,980   58,402.6   RSC-33   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,550   2.4   November 17, 2004   13,900   13,900   13,900   13,900   13,900								
RSC-15   AEON MALL KYÖTO								
RSC-16   AEON MALL Sapporo-Hiroka   Sapporo City, Hokkaido Pref.   5,900   1.5   November 10,2000   6,180   78,360.8   RSC-17   AEON MALL Shinrifu North Wing News   Miyagi County, Miyagi Pref.   2,560   0.6   April 18,2000   1,890   5,763.8   RSC-19   AEON MALL Shinrifu North Wing News   Miyagi County, Miyagi Pref.   2,560   0.6   April 18,2000   1,490   53,502.9   RSC-20   AEON MALL Yamagata-Minami   Yamagata City, Yamagata Pref.   1,350   0.3   November 17,2000   1,490   53,502.9   RSC-21   AEON MALL Yamatokoriyama News   Yamatokoriyama City, Mel Pref.   2,210   0.6   January 23, 2001   2,440   41,447.3   RSC-21   AEON MALL Shintin News   Yamatokoriyama City, Mel Pref.   14,452   3.6   February 18, 2001   15,100   107,245.9   RSC-23   AEON MALL Kofu Showa News   Nakakoma County, Yamanashi Pref.   12,190   3.1   April 17, 2006   12,600   107,425.9   RSC-24   AEON MALL Kofu Showa News   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   99,772.3   RSC-24   AEON MALL Kofu Showa News   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   99,772.3   RSC-25   AEON MALL Kofu Showa News   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   99,772.3   RSC-26   AEON MALL Kofu Showa News   Nakakoma City, Hokkaido Pref.   7,840   2.0   April 8, 2005   8,350   71,300.3   RSC-28   AEON MALL Ismikoya   Itamii City, Hokyaido Pref.   6,280   1.6   April 8, 1997   6,550   4,787.23   RSC-29   AEON MALL Kagoshima   Kagoshima Kagoshima Kagoshima Pref.   13,400   3.4   September 12, 2007   14,200   132,241.3   RSC-29   AEON MALL Kahoku   Kahoku   Kahoku City, Ishikawa Pref.   13,300   3.0   May 19, 2009   12,600   86,848.5   RSC-29   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   19,940   2.5   September 12, 2007   14,200   132,241.3   RSC-30   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,940   2.5   September 17, 1997   9,990   58,002.5   RSC-31   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,940   2.5   September 17, 1997					_			
RSC-17 AEON MALL Shinrifu North Wing Note 4 Ninyagi Conty, Miyagi Pref. 2,560 0.6 April 18, 2000 2,280 66,478.9 RSC-19 AEON MALL Shinrifu North Wing Note 4 Ninyagi County, Miyagi Pref. 2,560 0.6 April 18, 2000 2,280 66,478.9 RSC-20 AEON MALL Yamagata-Minami Yamagata City, Yamagata Pref. 1,350 0.3 November 17, 2000 1,490 53,502.9 RSC-20 AEON MALL Yamagata-Minami Yamagata City, Mie Pref. 2,210 0.6 January 23, 2001 2,440 41,447.3 RSC-21 AEON MALL Hiba-Newtown Inzai City, Chiba Pref. 14,452 3.6 February 16, 2010 15,100 105,230.8 RSC-23 AEON MALL Kofu Showa New New North Mall Chimam and Sports building) Inzai City, Chiba Pref. 12,190 3.1 April 17, 2006 12,600 107,425.9 RSC-24 AEON MALL Inamakami Tomakomai City, Hokkaido Pref. 7,840 2.0 April 8, 2005 8,330 71,300.8 RSC-25 AEON MALL Tomakomai Tomakomai City, Hokkaido Pref. 1,849 3.0 April 19, 1997 6,550 47,872.3 RSC-26 AEON MALL Usans Oyama City, Tochiqi Pref. 6,280 1.6 April 18, 1997 6,550 47,872.3 RSC-26 AEON MALL Itamikoya Itami City, Hogo Pref. 16,660 42 February 2, 2011 77,600 122,944.7 RSC-27 AEON MALL Itamikoya Itami City, Hogo Pref. 13,400 3.4 September 12, 2007 14,200 132,341.3 RSC-28 AEON MALL Stuchiura Tsuchiura City, Ibaraki Pref. 12,030 3.0 May 19, 2009 12,600 86,848.5 RSC-29 AEON MALL Kaposhima Kagoshima City, Kagoshima Pref. 19,940 2.5 September 30, 2008 10,800 70,948.1 RSC-29 AEON MALL Kankusu Kahoku City, Ishikawa Pref. 9,950 2.5 September 30, 2008 10,800 79,948.1 RSC-30 AEON MALL Kankusu Fukusua City, Ibaraki Pref. 9,552 4 November 17, 1997 9,980 85,840.5 RSC-31 AEON MALL Ismadaira woods Hino City, Koto Pref. 13,333 3.4 January 21, 2004 13,900 87,311.5 RSC-32 AEON MALL Ismadaira woods Hino City, Koto Pref. 13,333 3.4 January 21, 2004 13,900 87,311.5 RSC-32 AEON MALL Ismadaira woods Hino City, Koto Pref. 13,333 3.4 January 21, 2004 13,900 87,311.5 RSC-32 AEON MALL Ismadaira woods Hino City, Chiba Pref. 14,280 3.6 April 22, 1997 15,700 59,285 CSC-1 AEON Chiba Shopping Center Ueda City, Nagano Pref. 14,280 3.6 April 22, 1997 15,700 59,285 1.2 Daiei-Iba								
RSC-18   AEON MALL Shinrifu North Wing   Nove 4   RSC-19   AEON MALL Yamagata-Minami   Yamagata City, Yamagata Pref.   1,350   0.3   November 17, 2000   1,490   53,502.9					_			.,
RSC-19   AEON MALL Yamagata-Minami   Yamagata City, Yamagata Pref.   1,350   0.3   November 17, 2000   1,490   53,502.9								
RSC-20   AEON MALL Yokkaichi-Kita   Yokkaichi City, Mie Pref.   2,210   0.6   January 23, 2001   2,440   41,447.3   RSC-21   AEON MALL Chiba-Newtown   Yamatokoriyama City, Nara Pref.   14,452   3.6   February 16, 2010   15,100   105,230.8   RSC-22   AEON MALL Chiba-Newtown   Inzai City, Chiba Pref.   12,190   3.1   April 17, 2006   12,600   107,425.9   RSC-23   AEON MALL Kofu Showa   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   99,772.3   RSC-24   AEON MALL Oyama   Oyama City, Hokkaido Pref.   7,840   2.0   April 8,2005   8,350   71,308.3   RSC-25   AEON MALL Oyama   Oyama City, Tochigi Pref.   6,280   1.6   April 18,1997   6,550   47,872.3   RSC-26   AEON MALL Hamikoya   Itami City, Hyogo Pref.   18,860   4.2   February 2, 2011   17,600   122,944.7   RSC-27   AEON MALL Sugnshima   Kagoshima City, Kagoshima Pref.   13,400   3.4   September 12, 2007   14,200   122,944.7   RSC-29   AEON MALL Suchiura   Tsuchiura City, Isharaki Pref.   12,030   3.0   May 19, 2009   12,500   86,848.5   RSC-30   AEON MALL Shoku   Kahoku City, Ishikawa Pref.   9,940   2.5   September 30, 2008   10,800   70,948.1   RSC-30   AEON MALL Khoku   Kahoku City, Ishikawa Pref.   9,952   2.4   November 17, 1997   9,980   58,402.6   RSC-31   AEON MALL Kutsus   Fukusu City, Fukuoka Pref.   13,303   4, January 21, 2004   13,900   87,311.5   RSC-32   AEON MALL Kutsus   Fukusu City, Kanagawa Pref.   18,040   4.5   April 20,2012   18,300   100,020.8   RSC-33   AEON MALL Tumadaira woods   Hino City, Tokyo   9,667   2.4   November 17, 2014   10,200   66,575.5   CSC-1   AEON Chigasaki-Chuo Shopping Center   Chigasaki-Chy, Kanagawa Pref.   6,410   1.6   October 13, 2000   6,620   63,1562   CSC-2   AEON Milami-Osaka RDC   Saka City, Osaka Pref.   4,394   1.1   November 21, 2005   4,760   27,603.4   CSC-4   AEON Lida Shopping Center   Ueda City, Magano Pref.   5,350   1.3   June 30, 2004   5,580   61,349.0   CSC-4   AEON Milami-Osaka RDC   Saka City, Osaka Pref.   4,280   3.6   April 25, 1995   11,000   50,197.0   5,455								
RSC-21   AEON MALL Yamatokoriyama   Vamatokoriyama City, Nara Pref.   14,452   3.6   February 16, 2010   15,100   105,230.8					_			
RSC-22   AEON MALL Chiba-Newtown   Inzai City, Chiba Pref.   12,190   3.1   April 17, 2006   12,600   107,425.9			· · · · · · · · · · · · · · · · · · ·					
RSC-22   AEON MALL Koru Showa   Nakakoma County, Yamanashi Pref.   15,489   3.9   March 11, 2011   17,200   99,772.3   RSC-24   AEON MALL Tomakomai   Tomakomai City, Hokkaido Pref.   7,840   2.0   April 8,2005   8,350   71,3003   RSC-25   AEON MALL Oyama   Oyama City, Tochigi Pref.   6,280   1.6   April 18, 1997   6,550   47,872.3   RSC-26   AEON MALL Itamikoya   Itami City, Hyogo Pref.   16,860   4.2   February 2, 2011   17,600   122,944.7   RSC-27   AEON MALL Kagoshima   Kagoshima City, Kagoshima Pref.   13,400   3.4   September 12, 2007   14,200   132,341.3   RSC-28   AEON MALL Suchiura   Tsuchiura City, Ibaraki Pref.   12,030   3.0   May 19, 2009   12,600   86,848.5   RSC-29   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,940   2.5   September 30, 2008   10,800   70,9481   RSC-30   AEON MALL Kahoku   Kahoku City, Ishikawa Pref.   9,952   2.4   November 17, 1997   9,980   58,402.6   RSC-31   AEON MALL Kyoto Gojo   Kyoto City, Kyoto Pref.   13,333   3.4   January 21, 2004   13,900   87,311.5   RSC-32   AEON MALL Funtsu   Fukutsu City, Fukuoka Pref.   18,040   4.5   April 20, 2012   18,300   100,020.8   RSC-33   AEON MALL Fumadaira woods   Hino City, Tokyo   9,667   2.4   November 17, 2014   10,200   66,575   CSC-1   AEON Chigasaki-Chuo Shopping Center   Chigasaki City, Chiba Pref.   3,748   0.9   November 20, 1991   3,920   29,947.6   CSC-3   AEON STYLE Kemigawahama   Chiba City, Chiba Pref.   3,748   0.9   November 20, 1991   3,920   29,947.6   CSC-3   AEON Minami-Osaka RDC   Cska City, Osaka Pref.   4,394   1.1   November 21, 2005   4,760   27,603.4   CSC-3   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   4,394   1.1   November 21, 2005   4,760   27,603.4   CSC-3   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   5,350   1.3   June 30, 2004   5,580   61,349.0   CSC-3   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   4,394   1.1   November 21, 2005   4,760   27,603.4   CSC-3   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   5,262   November 17, 2005   5,613   November 20, 2005   5,613	RSC-21		Yamatokoriyama City, Nara Pref.	14,452	3.6	February 16, 2010	15,100	105,230.88
RSC-24   AEON MALL Tomakomai   Tomakomai City, Hokkaido Pref.   7,840   2.0   April 8, 2005   8,350   71,308.3   RSC-25   AEON MALL Oyama   Oyama City, Tochigi Pref.   6,280   1.6   April 18, 1997   6,550   47,872.3   RSC-26   AEON MALL Itamikoya   Itami City, Hyggo Pref.   16,860   4.2   February 2, 2011   17,600   122,944.7   RSC-27   AEON MALL Kagoshima   Kagoshima City, Kagoshima Pref.   13,400   3.4   September 12, 2007   14,200   132,341.3   RSC-28   AEON MALL Suchiura   Tsuchiura City, Ibaraki Pref.   12,030   3.0   May 19, 2009   12,600   86,848.5   RSC-29   AEON MALL Kahoku   Kahoku City, Ishikawa Pref.   9,940   2.5   September 30, 2008   10,800   70,948.1   RSC-30   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,552   2.4   November 17, 1997   9,980   58,402.6   RSC-31   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   13,333   3.4   January 21, 2004   13,900   87,311.5   RSC-33   AEON MALL Fukutsu   Fukutsu City, Fukuoka Pref.   13,333   3.4   January 21, 2004   13,900   10,020.8   RSC-33   AEON MALL Tamadaira woods   Hino City, Tokyo   9,667   2.4   November 17, 2014   10,200   66,575.5   CSC-1   AEON Chigasaki-Chuo Shopping Center   Chigasaki City, Kanagawa Pref.   6,410   1.6   October 13, 2000   6,620   63,158.2   CSC-2   AEON STYLE Kemigawahama   Chiba City, Chiba Pref.   3,748   0.9   November 20, 1991   3,920   29,947.6   CSC-3   AEON Kireuriwari Shopping Center   Ueda City, Nagano Pref.   5,350   1.3   June 30, 2004   5,580   61,349.0   CSC-4   AEON Ueda Shopping Center   Ueda City, Nagano Pref.   5,350   1.3   June 30, 2004   5,580   61,349.0   CSC-4   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   9,870   2.5   April 25, 1995   11,000   50,197.0   Centre   Ueda City, Osaka Pref.   9,870   2.5   April 25, 1995   11,000   50,197.0   Centre   Ueda City, Osaka Pref.   6,810   1.7   June 14, 1977   7,800   50,783.5   CSC-4   AEON Mall Sersemban 2   November 20, 2002   CSC-4   AEON Mall Sersemban 2   November 20, 2002   CSC-4   AEON Mall Sersemban 2   November 20, 2002   C		(Mall, Cinema and Sports building)	, ,	-			·	107,425.97
RSC-25   AEON MALL Oyama   Oyama City, Tochigi Pref.   6,280   1.6   April 18, 1997   6,550   47,872.3							-	99,772.38
RSC-26   AEON MALL Itamikoya   Itami City, Hyogo Pref.   16,860   4.2   February 2, 2011   17,600   122,944.7								71,308.33
RSC-27   AEON MALL Kagoshima   Kagoshima City, Kagoshima Pref.   13,400   3.4   September 12, 2007   14,200   132,341.3								47,872.33
RSC-28   AEON MALL Tsuchiura   Tsuchiura City, Ibaraki Pref.   12,030   3.0   May 19, 2009   12,600   86,848.5								122,944.71
RSC-29   AEON MALL Kahoku   Kahoku City, Ishikawa Pref.   9,940   2.5   September 30, 2008   10,800   70,948.1								132,341.35
RSC-30   AEON MALL Shimotsuma   Shimotsuma City, Ibaraki Pref.   9,552   2.4   November 17, 1997   9,980   58,402.6   RSC-31   AEON MALL Kyoto Gojo   Kyoto City, Kyoto Pref.   13,333   3.4   January 21, 2004   13,900   87,311.5   RSC-32   AEON MALL Fukutsu   Fukutsu City, Fukuoka Pref.   18,040   4.5   April 20, 2012   18,300   100,020.8   RSC-33   AEON MALL Tamadaira woods   Hino City, Tokyo   9,667   2.4   November 17, 2014   10,200   66,575.5   CSC-1   AEON Chigasaki-Chuo Shopping Center   Chigasaki City, Kanagawa Pref.   6,410   1.6   October 13, 2000   6,620   63,158.2   CSC-2   AEON STYLE Kemigawahama   Chiba City, Chiba Pref.   3,748   0.9   November 20, 1991   3,920   29,947.6   CSC-3   AEON Kireuriwari Shopping Center   Osaka City, Osaka Pref.   4,394   1.1   November 21, 2005   4,760   27,603.4   CSC-4   AEON Ueda Shopping Center   Ueda City, Nagano Pref.   5,350   1.3   June 30, 2004   5,580   61,349.0   CSC-4   AEON Minami-Osaka RDC   Sakai City, Usaka Pref.   9,870   2.5   April 22, 1997   15,700   59,265.7   L-2   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   9,870   2.5   April 25, 1995   11,000   50,197.0   50,783.5   Domestic subtotal   390,877   7,800   50,783.5   AEON Taman Universiti Shopping   Johor, Malaysia   CSC   Malaysia   Malaysia   CSC   Malays								86,848.51
RSC-31   AEON MALL Kyoto Gojo   Kyoto City, Kyoto Pref.   13,333   3.4   January 21, 2004   13,900   87,311.5								70,948.14
RSC-32   AEON MALL Fukutsu   Fukutsu City, Fukuoka Pref.   18,040   4.5   April 20, 2012   18,300   100,020.8				-			-	58,402.66
RSC-33   AEON MALL Tamadaira woods   Hino City, Tokyo   9,667   2.4   November 17, 2014   10,200   66,575.5						, .		
CSC-1         AEON Chigasaki-Chuo Shopping Center         Chigasaki City, Kanagawa Pref.         6,410         1.6         October 13, 2000         6,620         63,158.2           CSC-2         AEON STYLE Kemigawahama         Chiba City, Chiba Pref.         3,748         0.9         November 20, 1991         3,920         29,947.6           CSC-3         AEON Kireuriwari Shopping Center         Osaka City, Osaka Pref.         4,394         1.1         November 21, 2005         4,760         27,603.4           CSC-4         AEON Ueda Shopping Center         Ueda City, Nagano Pref.         5,350         1.3         June 30, 2004         5,580         61,349.0           L-1         Daiei-Kawasaki Process Center         Kawasaki City, Kanagawa Pref.         14,280         3.6         April 22, 1997         15,700         59,265.7           L-2         AEON Minami-Osaka RDC         Sakai City, Osaka Pref.         9,870         2.5         April 25, 1995         11,000         50,197.0           L-3         Daiei-Ibaraki Process Center         Ibaraki City, Osaka Pref.         6,810         1.7         June 14, 1977         7,800         50,783.5           M-1         AEON Taman Universiti Shopping Center         Johor, Malaysia         658 Note 71 (20 million RM)         0.2         2002         545 Note 81 (21 million RM)					_			100,020.87
CSC-2         AEON STYLE Kemigawahama         Chiba City, Chiba Pref.         3,748         0.9         November 20, 1991         3,920         29,947.6           CSC-3         AEON Kireuriwari Shopping Center         Osaka City, Osaka Pref.         4,394         1.1         November 21, 2005         4,760         27,603.4           CSC-4         AEON Ueda Shopping Center         Ueda City, Nagano Pref.         5,350         1.3         June 30, 2004         5,580         61,349.0           L-1         Daiei-Kawasaki Process Center         Kawasaki City, Kanagawa Pref.         14,280         3.6         April 22, 1997         15,700         59,265.7           L-2         AEON Minami-Osaka RDC         Sakai City, Osaka Pref.         9,870         2.5         April 25, 1995         11,000         50,197.0           L-3         Daiei-Ibaraki Process Center         Ibaraki City, Osaka Pref.         6,810         1.7         June 14, 1977         7,800         50,783.5           M-1         AEON Taman Universiti Shopping Centre         Johor, Malaysia         658 Note 71 (20 million RM)         0.2         2002         545 Note 71 (21 million RM)         22,870.0           M-2         AEON MALL SEREMBAN 2         Negeri Sembilan, Malaysia         5,252 Note 8) (215 million RM)         1.3         2005         6,677         <								66,575.54
CSC-3         AEON Kireuriwari Shopping Center         Osaka City, Osaka Pref.         4,394         1.1         November 21, 2005         4,760         27,603.4           CSC-4         AEON Ueda Shopping Center         Ueda City, Nagano Pref.         5,350         1.3         June 30, 2004         5,580         61,349.0           L-1         Daiei-Kawasaki Process Center         Kawasaki City, Kanagawa Pref.         14,280         3.6         April 22, 1997         15,700         59,265.7           L-2         AEON Minami-Osaka RDC         Sakai City, Osaka Pref.         9,870         2.5         April 25, 1995         11,000         50,197.0           L-3         Daiei-Ibaraki Process Center         Ibaraki City, Osaka Pref.         6,810         1.7         June 14, 1977         7,800         50,783.5           M-1         AEON Taman Universiti Shopping Center         Johor, Malaysia         658 Note 71 (20 million RM)         0.2         2002         545 (Note 7) (21 million RM)         22,870.0           M-2         AEON MALL SEREMBAN 2         Negeri Sembilan, Malaysia         5,252 (Note 8) (215 million RM)         1.3         2005         6,131 (Note 8) (237 million RM)         81,135.0           Oversea subtotal         5,910         1.5         —         6,677         104,005.0								
CSC-4         AEON Ueda Shopping Center         Ueda City, Nagano Pref.         5,350         1.3         June 30, 2004         5,580         61,349.0           L-1         Daiei-Kawasaki Process Center         Kawasaki City, Kanagawa Pref.         14,280         3.6         April 22, 1997         15,700         59,265.7           L-2         AEON Minami-Osaka RDC         Sakai City, Osaka Pref.         9,870         2.5         April 25, 1995         11,000         50,197.0           L-3         Daiei-Ibaraki Process Center         Ibaraki City, Osaka Pref.         6,810         1.7         June 14, 1977         7,800         50,783.5           Domestic subtotal         390,877         98.5         —         421,165         3,554,456.8           M-1         AEON Taman Universiti Shopping Centre         Johor, Malaysia         658 Note 71 (20 million RM)         0.2         2002         545 Note 71 (21 million RM)         22,870.0           M-2         AEON MALL SEREMBAN 2         Negeri Sembilan, Malaysia         5,252 Note 8) (215 million RM)         1.3         2005         6,131 Note 8) (237 million RM)         81,135.0           Oversea subtotal         5,910         1.5         —         6,677         104,005.0								29,947.62
L-1         Daiei-Kawasaki Process Center         Kawasaki City, Kanagawa Pref.         14,280         3.6         April 22, 1997         15,700         59,265.7           L-2         AEON Minami-Osaka RDC         Sakai City, Osaka Pref.         9,870         2.5         April 25, 1995         11,000         50,197.0           L-3         Daiei-Ibaraki Process Center         Ibaraki City, Osaka Pref.         6,810         1.7         June 14, 1977         7,800         50,783.5           M-1         AEON Taman Universiti Shopping Centre         Johor, Malaysia         658 Note 71 (20 million RM)         0.2         2002         545 (Note 7) (21 million RM)         22,870.0           M-2         AEON MALL SEREMBAN 2         Negeri Sembilan, Malaysia         5,252 (Note 8) (215 million RM)         1.3         2005         6,131 (Note 8) (237 million RM)         81,135.0           Oversea subtotal         5,910         1.5         —         6,677         104,005.0		•						
L-2   AEON Minami-Osaka RDC   Sakai City, Osaka Pref.   9,870   2.5   April 25, 1995   11,000   50,197.0    -3   Daiei-Ibaraki Process Center   Ibaraki City, Osaka Pref.   6,810   1.7   June 14, 1977   7,800   50,783.5    -3   Domestic subtotal   390,877   98.5   — 421,165   3,554,456.8    -4   AEON Taman Universiti Shopping Centre   Johor, Malaysia   658   Note 7   (20 million RM)   0.2   2002   2002   2 (21 million RM)   22,870.0    -4   AEON MALL SEREMBAN 2   Negeri Sembilan, Malaysia   5,252   Note 8   (215 million RM)   1.3   2005   6,131   Note 8   (237 million RM)   81,135.0    -4   Oversea subtotal   5,910   1.5   — 6,677   104,005.0								61,349.07
L-3   Daiei-Ibaraki Process Center   Ibaraki City, Osaka Pref.   6,810   1.7   June 14, 1977   7,800   50,783.5								
M-1   AEON Taman Universiti Shopping   Johor, Malaysia   September   Septemb								
M-1         AEON Taman Universiti Shopping Centre         Johor, Malaysia         658 (Note 7) (20 million RM)         0.2         2002         545 (Note 7) (21 million RM)         22,870.0           M-2         AEON MALL SEREMBAN 2         Negeri Sembilan, Malaysia         5,252 (Note 8) (215 million RM)         1.3         2005         6,131 (Note 8) (237 million RM)         81,135.0           Oversea subtotal         5,910         1.5         —         6,677         104,005.0	L-3		1.			June 14, 1977		50,783.58
M-1 Centre Johor, Malaysia (20 million RM) 0.2 2002 (21 million RM) 22,870.0  M-2 AEON MALL SEREMBAN 2 Negeri Sembilan, Malaysia 5,252 Note 8) (215 million RM) 1.3 2005 (37 million RM) 81,135.0  Oversea subtotal 5,910 1.5 — 6,677 104,005.0			ptal		98.5	_		3,554,456.85
NF-2   AEUN MALL SEREMBAN 2   Negeri Sembilan, Malaysia   (215 million RM)   1.3   2005   (237 million RM)   81,135.0   (237 million RM)   81,135.0   (237 million RM)   1.5	M-1		Johor, Malaysia	(20 million RM)	0.2	2002	(21 million RM)	22,870.00
Oversea subtotal         5,910         1.5         —         6,677         104,005.0	M-2	AEON MALL SEREMBAN 2	Negeri Sembilan, Malaysia		1.3	2005		81,135.00
		Oversea subto	tal		1.5	_		104,005.00
						_		

Notes: 1. The appraisal value of each property shows the appraisal value indicated in the respective appraisal reports with July 31, 2021 as the appraisal date, or survey price indicated in the respective survey reports of properties.

- 2. The property has a real estate portion (the adjacent land additionally acquired on April 28, 2015), not collating the trust beneficiary rights on top of the real estate
- 3. The acquisition price and appraisal value of AEON MALL Nogata represent the amount and figure that reflect the additional acquisition of land AEON REIT conducted as of February 25, 2021.
- 4. AEON MALL Shinrifu North Wing was renamed from AEON MALL Rifu in July 2021.
- 5. The acquisition price and appraisal value of AEON MALL Yamatokoriyama represent the amount and figure that reflect the sale of part of its land as announced in "Notice of Disposition of Part of Land of Domestic Property (AEON MALL Yamatokoriyama)" dated March 24, 2021.
- 6. The acquisition price, investment ratio, appraisal value and total leasable floor columns of AEON MALL Kofu Showa represent the amounts and figures that include those of the "Extended Building" AEON REIT additionally acquired as of September 3, 2018. Furthermore, the date of construction of the "Extended Building" is November 20, 2017.
- 7. The acquisition price represents the sum total of the yen-based payments AEON REIT actually made over multiple times to AEON CO. (M) BHD. The amount (the sale price, etc. stated in the sale agreement, etc.) does not include the expenses (commissions, taxes and dues, etc.) required for the acquisition of the property. The applied exchange rate, which is the weighted average based on the exchange rates applied at the respective payments, is RM1 = JPY32.92 (rounded down to the second decimal place). The appraisal value represents the amount equivalent to AEON REIT's pro-rata portion of the rights (18.18%), which is similar to the co-ownership right that is the trust property of the trust, based on the appraisal value indicated on the appraisal report with the valuation date of July 31, 2021 or survey price indicated in the survey report. Furthermore, the value is converted to Japanese yen based on the exchange rate (RM 1 = JPY 25.87; rounded down to the second decimal place) on July 30, 2021, which is the business day immediately preceding the closing date (July 31, 2021), as the closing date was not a business day. Moreover, the value is the survey price assessed by the real estate appraiser based on the available materials, etc., as the on-site inspection cannot be conducted due to the restrictions on going out, etc. in Malaysia caused by COVID-19. However, AEON REIT recognizes that the procedures other than the on-site survey are in accordance with the real estate appraisal standards.
- 8. The acquisition price represents the sale price (excluding such expenses as taxes and dues and transaction fees, rounded down to the nearest million yen) stated in the sale and purchase agreement on AEON MALL SEREMBAN 2 concluded between JAMBATAN MANSEIBASH (IM) Sdn. Bhd. and Swiss Advanced Technology Institute (IM) Sdn. Bhd. The applied exchange rate is RM1 = JPY24.43 (rounded down to the second decimal place), which is the exchange rate on September 30, 2016 when AEON REIT acquired the property. As for the appraisal value of the property, the method of supporting and supplementing the local appraisal is employed, and the appraisal work is consigned to Japan Real Estate Institute. The figure represents the appraisal value indicated in the appraisal report with the valuation date of July 31, 2021 or survey price indicated in the survey report. Furthermore, the value is converted to Japanese yen based on the exchange rate (RM 1 = JPY 25.87; rounded down to the second decimal place) on July 30, 2021, which is the business day immediately preceding the closing date (July 31, 2021), as the closing date was not a business day. Moreover, the value is the survey price assessed by the real estate appraiser based on the available materials, etc., as the on-site inspection cannot be conducted due to the restrictions on going out, etc. in Malaysia caused by COVID-19. However, AEON REIT recognizes that the procedures other than the on-site survey are in accordance with the real estate appraisal standards.

#### Portfolio Map (As of August 4, 2021, when properties were newly acquired)



Kemigawahama

Process Center

AEON REIT's Portfolio

# The state of the s

Hokkaido and Tohoku Regions





RSC-16 FON MALL Sapporo-Hiraoka Location: Sapporo City, Hokkaido Pref.



RSC-17 /EON MALL Kushiro-Showa Location: Kushiro City, Hokkaido Pref.



RSC-24 FON MALL Tomakomai
Location: Tomakomai City, Hokkaido Pref.



RSC-2 /EON MALL Ishinomaki Location: Ishinomaki City, Miyagi Pref.



RSC-1 /EON MALL Morioka Location: Morioka City, Iwate Pref.



8 /EON MALL Shinrifu North Wing Location: Miyagi County, Miyagi Pref.



Kanto Region

Number of properties: 15







SRSC-1 SRSC-2

ÆON LakeTown mori
ÆON LakeTown kaze
Location: Koshigaya City, Saitama Pref.

- Honored with the 2011 Global Sustainability Design Award, Gold (best of the best winners and honorees) by International Council of Shopping Centers (ICSC)
- Honored with the 12th Annual (FY2009) Developers Chosen by Tenants Grand Prize "Innovation Award" by Senken Shimbun Co., Ltd.



6C-3 EON MALL Mitouchihara Location: Mito City, Ibaraki Pref.



RSC-4 /EON MALL Ota Location: Ota City, Gunma Pref.



5 /EON Sagamihara Shopping Center Location: Sagamihara City, Kanagawa Pref.



RSC-25 /EON MALL Oyama
Location: Oyama City, Tochigi Pref.

AEON REIT's Portfolio



RSC-22 /EON MALL Chiba-Newtown (Mall, Cinema and Sports building)
Location: Inzai City, Chiba Pref.



RSC-28 /EON MALL Tsuchiura
Location: Tsuchiura City, Ibaraki Pref.



RSC-33 /EON MALL Tamadaira woods



CSC-2 FON STYLE Kemigawahama Location: Chiba City, Chiba Pref.



✓EON MALL Takasaki Location: Takasaki City, Gunma Pref.



RSC-30 /EON MALL Shimotsuma
Location: Shimotsuma City, Ibaraki Pref.



CSC-1 /EON Chigasaki-Chuo Shopping Center Location: Chigasaki City, Kanagawa Pref.



L-1 Daiei-Kawasaki Process Center
Location: Kawasaki City, Kanagawa Pref.



RSC-35 /EON MALL Narita
Location: Narita City, Chiba Pref.

## Tokai, Hokuriku and Chubu Regions

Number of properties: 8



RSC-23 EON MALL Kofu Showa Location: Nakakoma County, Yamanashi Pref.



RSC-6 /EON MALL Ogaki
Location: Ogaki City, Gifu Pref.



RSC-7 /EON MALL Suzuka
Location: Suzuka City, Mie Pref.



RSC-8 /EON MALL Meiwa
Location: Taki County, Mie Pref.



RSC-20 /EON MALL Yokkaichi-Kita



RSC-29 /EON MALL Kahoku Location: Kahoku City, Ishikawa Pref.



CSC-4 /EON Ueda Shopping Center Location: Ueda City, Nagano Pref.



RSC-36 /EON MALL Shinkomatsu Location: Komatsu City, Ishikawa Pref.

AEON REIT's Portfolio **AEON REIT Investment Corporation** 

## Kinki Region

Number of properties: 8



/EON MALL Kasai-Hojo Location: Kasai City, Hyogo Pref.



ÆON MALL KYOTO
Location: Kyoto City, Kyoto Pref. RSC-15



ÆON MALL Yamatokoriyama Location: Yamatokoriyama City, Nara Pref.





RSC-31 FON MALL Kyoto Gojo Location: Kyoto City, Kyoto Pref.



/EON Kireuriwari Shopping Center Location: Osaka City, Osaka Pref.



∕EON Minami-Osaka RDC Location: Sakai City, Osaka Pref.



Daiei Ibaraki Process Center Location: Ibaraki City, Osaka Pref.

### Chugoku and Shikoku Regions

Number of properties: 3



RSC-12 /EON MALL Ayagawa
Location: Ayauta County, Kagawa Pref.



ÆON MALL Hiezu ocation: Saihaku County, Tottori Pref.



ÆON MALL Kurashiki ocation: Kurashiki City, Okayama Pref.

## Kyushu and Okinawa Regions

Number of properties: 4



✓ FON MALL Nogata
Location: Nogata City, Fukuoka Pref.



ÆON MALL Kagoshima Location: Kagoshima City, Kagoshima Pref.



/EON MALL Fukutsu Location: Fukutsu City, Fukuoka Pref.



/EON MALL Sagayamato Location: Saga City, Saga Pref.



Number of properties: 2



/EON Taman Universiti Shopping Centre



∕EON MALL SEREMBAN 2 ocation: Negeri Sembilan, Malaysia

Strong Fundamentals

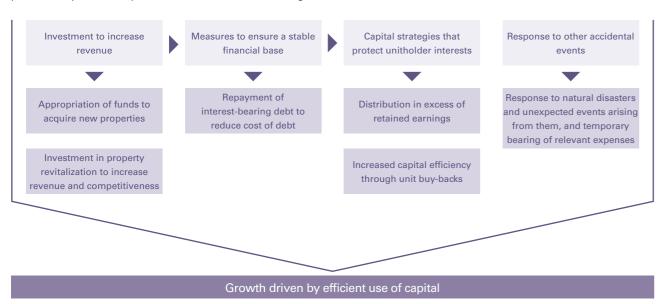
AEON REIT Investment Corporation

### **Effective and Efficient Financial Management**

## We have clear financial policies to ensure a stable financial base and deploy capital strategically.

#### 1. Strategic Cash Management

Many large-scale retail properties are located in suburbs, and therefore have a shorter depreciation schedule than office or residential properties because building value accounts for a greater proportion of the real estate value. Consequently, depreciation expenses tend to be greater relative to real estate value. AEON REIT enhances capital efficiency, stabilizes cash flow, and increases unitholder value over the medium-to-long term by providing an amount equivalent to depreciation expenses to internal reserves from which it periodically makes optimal distributions according to circumstances.



#### 2. Stable Financial Base

AEON REIT operates according to clear financial policies to maintain and improve its strong financial base. These policies include a target loan-to-value (LTV) (Note) ratio; a high ratio of long-term debt to total debt, which is currently 100.0 percent; a high ratio of fixed-rate debt to total debt, which is currently 100.0 percent; and diversification of lenders as of July 31, 2021.

#### (1) Financial Policies

LTV	Maintain an LTV ratio of about 50 percent, with an upper limit of 60 percent
Extended loan maturities and fixed	
interest rates	content
Bank formation	Diversify lenders with a focus on megabanks

Note: LTV: (Interest-bearing debt + Tenant leasehold and security deposits)  $\div$  Total assets  $\times$  100

#### (2) Debt (Including Investment Corporation Bonds) (As of July 31, 2021)

	T	Amount		Drawdown date/	Due date/Maturity		
Type	Lenders	7	Breakdown	Issue date	date	Interest rate	
		¥5.0 billion	¥5.0 billion	November 25, 2013	October 20, 2023	Effective fixed rate (Note) 1.76375%	
			¥4.0 billion		October 20, 2021	Effective fixed rate (Note) 0.88915%	
		¥8.5 billion	¥4.5 billion	February 27, 2015	October 21, 2024	Effective fixed rate (Note) 1.40390%	
			¥6.0 billion	NA 1 00 0040	October 20, 2021	Effective fixed rate (Note) 0.35125%	
		) // O 4   :II:	¥5.8 billion	March 29, 2016	October 20, 2022	Effective fixed rate (Note) 0.54100%	
		¥19.4 billion	¥6.6 billion	May 31, 2016	October 20, 2025	Effective fixed rate (Note) 0.99100%	
			¥1.0 billion	February 29, 2016	October 20, 2027	Effective fixed rate (Note) 1.40730%	
			¥4.8 billion		October 20, 2022	Effective fixed rate (Note) 0.48750%	
			¥1.2 billion		October 20, 2022	Fixed rate 0.55000%	
		¥19.5 billion	¥6.7 billion	October 20, 2016	October 20, 2023	Effective fixed rate (Note) 0.61375%	
			¥2.7 billion		October 20, 2025	Effective fixed rate (Note) 0.87250%	
	Syndicate of lenders arranged by		¥4.1 billion		October 20, 2026	Effective fixed rate (Note) 1.00300%	
	Mizuho Bank, Ltd., Sumitomo		¥6.1 billion		October 20, 2021	Effective fixed rate (Note) 0.43200%	
Long-term	Mitsui Banking Corporation and		¥5.2 billion		October 20, 2022	Effective fixed rate (Note) 0.52800%	
	Sumitomo Mitsui Trust Bank,	¥23.3 billion	¥0.2 billion	March 28, 2017	October 20, 2022	Fixed rate 0.63000%	
	Limited		¥6.8 billion		October 21, 2024	Effective fixed rate (Note) 0.83800%	
			¥5.0 billion		October 20, 2026	Effective fixed rate (Note) 1.09710%	
		¥3.7 billion	¥3.4 billion	December 27, 2017	October 20, 2023	Effective fixed rate (Note) 0.52270%	
		#3.7 DIIIIO11	¥0.3 billion	December 27, 2017	October 20, 2023	Fixed rate 0.60000%	
		¥12.0 billion	¥3.0 billion	October 22, 2018	October 20, 2021	Effective fixed rate (Note) 0.37850%	
			¥4.6 billion		October 20, 2023	Effective fixed rate (Note) 0.59700%	
			¥0.4 billion		October 20, 2023	Fixed rate 0.64000%	
			¥4.0 billion		October 20, 2025	Effective fixed rate (Note) 0.85100%	
		¥0.3 billion	¥0.3 billion	October 21, 2019	October 20, 2022	Effective fixed rate (Note) 0.21500%	
			¥4.0 billion	October 20, 2020	October 21, 2024	Effective fixed rate (Note) 0.35900%	
		¥13.8 billion	¥4.8 billion		October 20, 2026	Effective fixed rate (Note) 0.51400%	
			¥5.0 billion		October 20, 2027	Effective fixed rate (Note) 0.61400%	
Long-term (Green Finance)	Sumitomo Mitsui Trust Bank, Limited (Trust unit)	¥3.3 billion	¥3.3 billion	October 21, 2019	October 20, 2022	Effective fixed rate (Note) 0.21500%	
1st Unsecu Corporation	ured Investment n Bond	¥2.0 billion		October 13, 2015	October 10, 2025	Interest rate: 0.961% per annum	
2nd Unsec Corporation	ured Investment n Bond	¥1.0	billion	October 19, 2016	October 20, 2026	Interest rate: 0.470% per annum	
Corporation		¥1.0	billion	October 19, 2016	October 20, 2036	Interest rate: 1.200% per annum	
4th Unsecured Investment Corporation Bond		¥2.0	billion	December 8, 2017	December 8, 2027	Interest rate: 0.680% per annum	
5th Unsecu Corporation	ured Investment n Bond	¥15.0	billion	December 7, 2018	December 7, 2028	Interest rate: 0.783% per annum	
	ured Investment n Bond (Green Bonds)	¥12.0	billion	December 6, 2019	December 6, 2029	Interest rate: 0.726% per annum	
	ured Investment n Bond (Sustainability Bonds)	¥18.0	billion	December 4, 2020	December 4, 2030	Interest rate: 0.992% per annum	

Note: While funds are borrowed at floating rates, the interest rates are fixed in effect by entering into interest rate swap agreements to hedge interest rate fluctuation risk. The figures are the interest rates calculated after taking into consideration the effect of interest rate swaps.

#### (3) Distribution of Maturities (As of July 31, 2021)

As shown below in the distribution of maturities, we borrow at long-term, fixed interest rates and disperse the terms of repayment.



#### (4) Acquisition of Credit Rating

(Billions of yen)

As of the date of this publication, AEON REIT had received a long-term issuer rating of AA- from Japan Credit Rating Agency, Ltd.



Existing borrowings

Growth Fundamentals

AEON REIT Investment Corporation

## **Highly Transparent Management Structure**

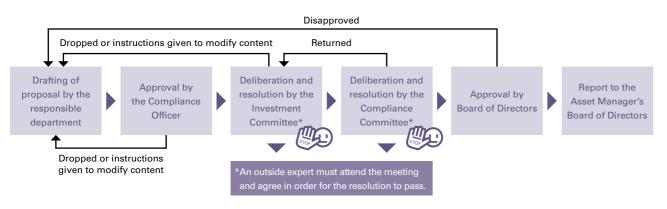
We are deepening collaboration with the AEON Group and structuring management to make decisions that are appropriate for growth over the medium-to-long term.



Nobuaki Seki Executive Director AEON REIT Investment Corporation

### 1. Transparent Decision-Making Process

For asset acquisitions from the AEON Group or any other related-party transaction, the decision-making process includes a mechanism to incorporate the opinions of independent third parties having no relationship with the AEON Group as shown below.



## 2. Unit Ownership by AEON CO., LTD. and Co-Ownership of Properties with the AEON Group

AEON CO., LTD. carefully considers acquiring a portion of any new issue of units by AEON REIT, and maintains its holdings of AEON REIT units at the fixed percentage of 19.9 percent of total units issued. AEON REIT may engage in strategic co-ownership (including quasi co-ownership) of properties with AEON Group companies based on the sponsor support and pipeline support agreements after considering portfolio diversity and the particular features of properties.

## 3. Introduction of an Asset Management Fee Structure Linked to Distribution per Unit

AEON REIT is introducing an asset management fee structure linked to distribution per unit for its Asset Manager, AEON Reit Management Co., Ltd. The structure should synergistically enhance AEON REIT's value.

Asset managem	ent fee structure	Calculation method
Asset management fees	Asset management fee I	Total assets x 0.3% (Note 1) x (asset management days ÷ 365)
	Asset management fee II	Distribution per unit before subtraction of asset management fee II x NOI(Note 2) x 0.001 % (Note 1) (rounded down to the nearest yen)
Acquisition fee		Acquisition payment x 0.5% (Note 1) (Related-party transaction: acquisition payment x 0.25%)
Disposition fee		Disposition receipts x 0.5% <sup>(Note 1)</sup> (Related-party transaction: no disposition fee)

Notes: 1. Each rate shown above represents the maximum rate in each fee category.

### 4. Our Policy for Compensation

Our Articles of Incorporation provide that we may pay our executive director up to ¥1 million per month and each of our supervisory directors up to ¥1 million per month. Our Board of Directors is responsible for determining a reasonable compensation amount for our executive director and each of our supervisory directors, taking into account general price movements and wage movements. We do not have any unit-based compensation plan.

Currently, our executive director is not receiving any compensation from us (although he, in his capacity as the Representative Director, President and Chief Executive Office of the Asset Manager, receives compensation from the Asset Manager).

<sup>2.</sup> In the above table, net operating income (NOI) refers to real estate rental revenue for the relevant fiscal period less real estate leasing expenses (excluding depreciation and losses on disposal of fixed assets).

5. Remuneration Policy for the Asset Manager's Directors, Corporate Auditors and Employees

#### 1. Remuneration for Asset Manager Directors

- (1) The Board of Directors approves remuneration for directors within the limits for total remuneration for directors authorized by the General Meeting of Shareholders.
- (2) Remuneration for individual directors is determined through comprehensive assessment that includes corporate performance, individual evaluation and other circumstances.
- (3) Remuneration for directors is structured as follows (except for outside directors, who receive only base remuneration and do not receive any performance-based remuneration or prepaid retirement allowances):
  - 1) Base remuneration: Determined individually within standard amounts based on position and rank.
  - 2) Performance-based remuneration: Determined within a range of 0 percent to 200 percent of the standard amount according to corporate performance during the relevant fiscal period and individual assessment (e.g., performance for which the director is responsible, degree to which targets were achieved, relative difficulty of responsibilities, and importance of responsibilities). One hundred percent of the standard amount is paid upon achievement of targets set at the beginning of the fiscal period.
  - 3) Prepaid retirement allowance: Determined based on the following formula that applies a coefficient based on position and rank to base remuneration.
    - Prepaid retirement allowance (monthly payment) = Base remuneration x coefficient ÷ 12 (rounded to the nearest thousand yen)

#### 2. Remuneration for Asset Manager Corporate Auditors

- (1) Remuneration for corporate auditors is determined by resolution of the General Meeting of Shareholders.
- (2) Corporate auditors may express opinions, if any, regarding matters including remuneration for corporate auditors as needed to the Board of Directors and the General Meeting of Shareholders.

#### 3. Remuneration for Asset Manager Employees

- (1) Employees of the Asset Manager receive remuneration according to their relative contribution to and expectations for the achievement of management targets.
- (2) Remuneration, methods of calculation and payment, timing of payment, and increases in remuneration are determined according to compensation rules.
- (3) Monthly remuneration is composed of job-based pay, merit pay and adjustments. Employees may receive increases or reductions after twelve months of their current job-based and merit pay based on personnel evaluations during the year. Such increases or decreases will be set based on a pay table determined for each job category.
- (4) Bonuses are calculated based on sales and performance, and are determined after deliberation by the Board of Directors. Bonuses take into account issues including qualifications (pay grades), personnel evaluations, performance, and attendance.

#### **Remuneration for Asset Manager Directors and Corporate Auditors**

March 1, 2020 to February 28, 2021

	Direc	ctors	Corporate auditors		Total	
	Number of person(s) remunerated	Remunera- tion	Number of person(s) remunerated	Remunera- tion	Number of person(s) remunerated	Remunera- tion
Remuneration based on Articles of Incorporation and resolutions of the General Meeting of Shareholders	4	¥67 million	1	¥2 million	5	¥70 million (Note 1, 2)

Notes: 1. Remuneration for directors is as per the Companies Act of Japan, Article 361, Paragraph 1, Item 1.

2. Annual remuneration is limited to ¥500 million for directors and ¥100 million for corporate auditors, as per the Extraordinary General Meeting of Shareholders held on August 28, 2012.

#### **Remuneration for Asset Manager Employees**

March 1, 2020 to February 28, 2021

	All employees						
	Number of	Remuneration					
	employees	Total	Fixed	Variable (Note)			
Remuneration based on compensation rules	33	¥274 million	¥208 million	¥66 million			

Note: Please refer to "3. Remuneration for Asset Manager Employees (4)" on how variable remuneration is determined.

The Asset Manager also introduced a unit ownership plan for directors and employees in May 2014.

The plan will keep directors and employees focused on AEON REIT's unit price and improving performance, with the objective of maximizing unitholder value by giving directors and employees an economic incentive to serve unitholder interests by increasing unit price.

There are potential conflicts of interest between AEON REIT and the Asset Manager with respect to remuneration for the Asset Manager's directors, corporate auditors and employees. We believe that the above remuneration policy mitigates such potential conflicts. In addition, the Asset Manager has adopted an internal set of rules that apply to all related-party transactions, such as transactions between AEON REIT and the Asset Manager. These rules require strict compliance by the Asset Manager with laws and regulations regarding related-party transactions. They also contain specific procedures to be followed in the event of a transaction that involves a related party, in order to implement arm's length terms.

#### 1. Investment Policies

#### 1) Basic Philosophy of AEON REIT

AEON REIT Investment Corporation ("AEON REIT") intends to invest primarily in real property-related assets that consist of, or are backed by, properties that are or can be used as retail and related properties<sup>(Note 1)</sup> (including when multiple properties are developed or utilized in an integrated manner).

Note 1: The term "retail properties" refers to retail, logistics, and related properties.

We intend to invest primarily in retail and related properties that are an integral part of the communities in which they are located. We believe that these properties and facilities in which we plan to invest form the backbone of local communities and their retail business infrastructure. We also aim to ensure stable income in the medium-to-long term and achieve steady portfolio growth by investing in retail and related properties that contribute to betterment of individual lives and local communities.

Our sponsor, AEON CO., LTD. ("AEON" or "Sponsor"), is the parent company of the Asset Manager. AEON is a corporate group structured as a holding company called the AEON Group. (Note 2)

Note 2: The AEON Group consists of a pure holding company, AEON CO., LTD. (head office: Mihama-ku, Chiba-shi, Chiba), 287 consolidated subsidiaries and 27 equity-method affiliates (as of February 28, 2021).

The AEON Group aims to enable peaceful, prosperous living to grow in cooperation with the people living in the communities it serves through retail business infrastructure that forms the backbone of local communities. With a basic philosophy that helping the AEON Group grow will help AEON REIT grow, AEON REIT invests primarily in retail and related properties operated by the AEON Group.

#### 2) Portfolio Composition Policy

AEON REIT bases portfolio composition on the following policies.

#### 1. Investment Area

Based on our Articles of Incorporation provisions and the management guidelines of our Asset Man-

ager, we invest primarily in Japan and overseas<sup>(Note 3)</sup> as well.

Note 3: The guidelines of AEON REIT's Asset Manager stipulate that AEON REIT shall invest in Japan and overseas, and that overseas investments will primarily focus on the target areas of Malaysia, other ASEAN countries, and China, along with other countries with growing populations where economic development is expected over the medium-to-long term (Article of Incorporation 28, Paragraph 3).

#### A. Investments in Japan

We invest primarily in retail and related properties operated by the AEON Group in Japan.

We do so because of our focus on the strong earnings base and stable growth potential of various retail and related properties that the AEON Group has already constructed. The AEON Group developed its retail business based on its corporate philosophy of "pursuing peace, respecting humanity, and contributing to local communities." In addition, the AEON Group regards the retail business as a local industry that is rooted in and grows with the community because the retail business is able to create sites and neighborhoods.

In accordance with the basic philosophy above, in principle AEON REIT will acquire assets in Japan with a policy of selectively investing in retail and related properties operated by the AEON Group in established commercial areas that are closely related to the community and that help maximize our unitholder value. In addition, AEON REIT will invest throughout Japan to construct a geographically diversified portfolio that is not concentrated in any one area.

#### B. Investments overseas

As presented in A. Investments in Japan above, AEON REIT primarily invests in Japan. We are also selectively considering investment in AEON Group retail properties overseas because we anticipate that the retail and related properties the AEON Group develops in countries and regions that are expected to develop economically over the medium-to-long term will generate stable cash flow.

With this in mind, our target investment areas are Malaysia and other ASEAN countries, (Note 4) China, and other countries with growing populations where economic development is expected over the medium-to-long term. We will determine the retail

properties to be acquired upon careful consideration of factors including population dynamics, economic growth, country risks, laws, tax regulations, political systems and cultural compatibility in the relevant country or area.

Note 4: Indonesia, Malaysia, the Philippines, Singapore, Thailand, Brunei, Vietnam, Laos, Myanmar and Cambodia constitute the ASEAN region

#### 2. Investment Targets and Ratios

AEON REIT will invest in the following types of retail and other properties. Real estate in Japan will account for 85 percent or more of our portfolio, and overseas real estate will account for 15 percent or less. Moreover, investments in large-scale retail properties will constitute 80 percent or more of our portfolio. However, we will review these ratios as our portfolio expands.

#### A. Retail properties in Japan

#### (i) Target Investments

We will primarily invest in retail properties operated by the AEON Group in Japan. We believe that retail property size is positively correlated with customer traffic and a large floor space allows flexibility when dividing the retail area into sections. We therefore plan to invest mainly in large-scale retail properties that have few or no nearby competitors and a comparative advantage in various locations.

Furthermore, the AEON Group is a retail industry leader in establishing an advanced supply chain utilizing its own logistics facilities to support the operation of retail properties and the rest of its retail business. We will also invest in logistics facilities that are closely related to the AEON Group's

retail business.

#### (ii) Investment Percentage

Of the property types shown below, we categorize SRSCs, RSCs and CSCs as large-scale retail properties, which will account for 80 percent or more of our portfolio based on acquisition price. Logistics facilities will account for not more than 10 percent of our portfolio based on acquisition price.

## B. Overseas retail properties: the first J-REIT to invest in properties outside Japan

#### (i) Target Investments

In principle, AEON REIT will minimize the risks of investing in areas outside Japan by investing in retail and other properties that we will lease entirely to the AEON Group under a master lease agreement that ensures the AEON Group can and will manage and operate it.

In addition, we will carefully assess potential investments by reviewing the risks specific to overseas properties, including (1) country risk, (2) operational risk, and (3) currency risk, by considering the compatibility of laws, accounting and tax systems in Japan and overseas while also considering factors including political and economic trends.

#### (ii) Investment Percentage

The overseas retail and other properties in which we invest shall account for not more than 15 percent of our portfolio on an acquisition price basis.

		Investment Percentage (Note)			
	Туре	Domestic Real Estate	Overseas Real Estate		
		85% or more	15% or less		
	Super regional shopping centers (SRSC)	80% or more			
Large-scale retail properties	Regional shopping centers (RSC)				
	Community shopping centers (CSC)				
Other retail	Neighborhood shopping centers (NSC)	000/			
properties	Supermarkets (SM)	20% or less			
Logistics facilities		10% or less			

Note: Investment percentage is calculated on an acquisition price basis. Acquisition and disposition of real estate and related assets may result in short-term variance with the above ratios. The same shall apply hereafter.

#### 3) Investment Guidelines

AEON REIT will acquire properties in Japan and overseas according to the following investment guidelines.

#### 1. Location

AEON REIT will invest throughout Japan to construct a geographically diversified portfolio that is not concentrated in any one area.

Overseas, we will invest in the ASEAN region, China and other countries and regions with growing populations where economic development is expected over the medium-to-long term.

#### 2. Investment Amount

In principle, investment amount per property shall be ¥500 million or more (acquisition price excluding consumption or other taxes). In principle, investment amount per property overseas shall be ¥500 million or more when converted into yen at the time of acquisition.

#### 3. Acquisition Price

Investment decisions shall involve comprehensive deliberations that are based on our valuation of properties and take appraisal values into consideration.

In the case of a related-party transaction, the property must be acquired at or lower than the appraisal value (excluding taxes, brokerage fees, acquisition costs, costs for creating trusts, reserved funds in trust accounts, income from trusts, periodic settlements such as fixed asset taxes, and other miscellaneous expenses).

This also applies to acquisitions of overseas assets.

#### 4. Seismic Review

In principle, we shall invest in properties that have been constructed, reinforced or otherwise modified to meet applicable new earthquake resistance building codes (which are based on the Building Standards Act; 1950, Law No. 201; as amended in 1981) or have been deemed to have seismic capacity equivalent thereto. In the case of investments overseas, we will determine the properties to be acquired based on a comprehensive judgment

taking into account the practical operations in the relevant country or area, in addition to compliance with standards under applicable laws and regulations.

#### 5. Earthquake Probable Maximum Loss (PML)

In principle, we shall invest so that overall PML<sup>(Note 5)</sup> of our portfolio in Japan does not exceed 10 percent. We shall consider taking out earthquake insurance if we acquire a property with a PML that exceeds 15 percent. For overseas assets, we will comply with the earthquake resistance standards under applicable national or regional laws, and shall make investment decisions based on comprehensive deliberations that take into account the ability to obtain PML values in the region, the availability of earthquake insurance, and local practices.

Note 5: PML indicates the level of damage that may result from an earthquake of the assumed maximum size (major earthquake that occurs once every 475 years = major earthquake with a 10% probability of occurring within 50 years, or a probability of 0.211 percent) for the assumed scheduled use period (50 years = the useful life of a general building) expressed as a ratio of the replacement cost to the estimated expenses required to restore the damaged property to its pre-earthquake condition. However, the estimated loss only includes damage the earthquake causes directly to the building itself (structure, finishing, architectural equipment) and does not include damage to equipment furniture and fixtures; losses caused by water or fire after the earthquake; compensation for victims; or collateral damage such as loss of sales caused by disruption of sales activities. The same applies hereafter. We will make investment decisions using alternative standards in the absence of PML regulations and standards in countries or regions overseas.

#### 6. Insurance Coverage Policy

We will take out necessary fire and casualty insurance for portfolio assets to cover the risks of damage to properties from fire or accident and demands for compensatory damages from third parties.

As presented in 5. Earthquake Probable Maximum Loss (PML) above, we will comprehensively consider earthquake insurance if PML for a specific property exceeds 15 percent, taking into account the impact on the property and the portfolio as a whole in the event of an earthquake as well as the feasibility of obtaining earthquake coverage.

However, even if the PML does not exceed 15 percent, we may take out earthquake insurance for the property after comprehensively taking into account the cost effectiveness including insurance

premiums and deductibles (Note 6).

Note 6: As of October 25, 2016, the asset management company revised its asset management guidelines to determine its policy for taking out insurances when the individual PML value does not exceed 15 percent.

#### 7. Environmental and Geological Conditions

In principle, we shall invest in properties for which the treatment and storage of asbestos and other hazardous substances within the buildings or the appearance and condition of soil within the premises meets the requirements under the Air Pollution Control Act and the Soil Contamination Countermeasures Act of Japan and other environmental laws and ordinances or for which relevant countermeasures have otherwise been taken. However, we may acquire properties when we can expect prompt corrective action after acquisition. For overseas assets, we will make investment decisions based on comprehensive deliberation that takes into account practical operations in the relevant country or area, in addition to compliance with environmental, geological and other standards under applicable laws and regulations.

#### 8. Tenants

In principle, we shall confirm the social credibility of potential tenants and their economic viability by evaluating and analyzing data such as rent rates, lease terms, tenant businesses, and competitiveness. This applies to assets both in Japan and overseas.

#### 9. Property Rights

In principle, we shall confirm ownership, leasing, surface and other property rights. For shared or leased properties, we shall comprehensively consider property characteristics to confirm that owners of such property rights have no issues (e.g., creditworthiness and reputation) and that the property has few or no restrictions on or risks to operations, management or assignment. For overseas assets, we will make investment decisions based on comprehensive deliberation that takes into account practical operations in the relevant country or area, after investigating the property-related rights in the relevant country or area.

## 10.Investment in Properties with Stable Operations

In principle, AEON REIT will ensure stable cash flow by investing largely in real estate that generates stable cash flow, and will not invest in real estate such as non-operating properties that are not generating cash flow because they are under development.

However, we may selectively decide to invest in properties that have experienced a short-term decline in occupancy rate in instances such as when we anticipate a swift increase in future occupancy rate and when we expect to collaborate with the AEON Group as a tenant opening stores and in leasing. We will do so after careful deliberation. The same applies to overseas assets.

#### 4) Due Diligence Guidelines

Prior to investment in a property, the Asset Manager will conduct economic, physical and legal due diligence, generally covering the following topics. The Asset Manager will consider the appropriateness of the property by determining and evaluating issues such as factors that may inhibit the maintenance and improvement of asset value. To this end, the Asset Manager will consult engineering reports, market reports and earthquake risk-assessments prepared by third parties with research capacity and expertise, and conduct on-site investigation and hearings with scheduled assignees and others.

For investments in overseas properties, the Asset Manager will conduct due diligence<sup>(Note 7)</sup> using the same guidelines that are applicable to investments in Japan, taking into account the legal system and any special circumstances in the relevant country or area.

Note 7: Due diligence for overseas real estate shall include the items in the table below and also review of connections with roads and the supply of public services (e.g., water, gas, and sewage disposal services).

#### **Economic, Physical and Legal Due Diligence of Properties**

	Tenant evaluation  Market analysis	Tenant (and sublessees when needed; applicable to the following) creditworthiness (including business, operations, history, financial results and financial condition)  Status of tenant rent payments, existence of any disputes between the tenant and the current owner, or any possibility thereof  Purpose of the lease, structure of the lease agreement, terms and conditions of the lease agreement and whether it permits assignment  Past occupancy rates and rent  The percentage of each building that each existing tenant occupies and tenant distribution  Commercial area (population, number of households, commercial index)  Review of market rental rates and occupancy rates of similar properties in the surrounding area  Status of potential competing properties in the surrounding area  Plans for the development of new properties in the surrounding area  Tenant demand trends  Potential for attracting new tenants
Economic due diligence		<ul> <li>Potential for property disposition (sale)</li> <li>For overseas properties: review economic trends, political trends, business practices, and other issues</li> <li>Current lease structure and stability of rent</li> <li>Variance between current and market rent and outlook</li> </ul>
	Revenues	<ul> <li>Potential for tenant relocation and ease of finding replacement tenants</li> <li>Outlook for issues such as gaining or losing tenants and rent decreases</li> <li>Medium- and long-term leasing policies of the property manager and the master lessee</li> </ul>
	Expenses	<ul> <li>Potential for changes in taxes and public charges (e.g., expiration of tax abatement period, increase in valuation due to factors including redevelopment progress)</li> <li>Structure of outsourced property management agreements, level of management provided by the property manager, appropriateness of management fees</li> <li>Structure of outsourced building management agreements, level of management provided by the building manager, appropriateness of management fees</li> <li>Cost of utilities and utility reimbursements from tenants</li> <li>Estimated responsibility for and appropriateness of repair and renewal expenses based on historical and planned repairs and current state of disrepair</li> <li>Status of reserve fund for repairs and the appropriateness of the amount of such fund (stratified ownership of a building, etc.)</li> </ul>
	Location	<ul> <li>Circumstances of streets and access to main highways</li> <li>Convenience of railways and other public transport</li> <li>Status of surrounding land; history of floods, fires and other disasters</li> <li>Location and proximity of convenient facilities and public facilities in the surrounding area</li> <li>Name recognition, reputation and size of the relevant area</li> <li>Stability and growth potential of the commercial area; competitive situation; status of development of surrounding areas; potential for conversion of purpose (in the case of retail properties)</li> </ul>
Physical due diligence	Building, facility and specifications analysis	Design, main structure, building age, architect and construction company, confirmation and inspection organization, etc.  Internal and external condition of the property  Leasable area, ceiling height, air conditioning, floor weight capacity, security systems, electric power capacity, lighting intensity, layout compatible with plotting lease, disaster prevention equipment, water supply and drainage facilities, elevating machines, parking lot and other common facilities
	Building review	<ul> <li>Document review including design documents, building certification documents, inspection documents</li> <li>On-site inspection of outdoor facilities, rooftop, exterior finish, facilities, etc.</li> <li>Review and verification of long-term repair plan set out in the engineering report</li> <li>Status of compliance with applicable laws and regulations including the Building Standards Act and the City Planning Act of Japan (Law No. 100 of 1968, as amended)</li> <li>Seismic capacity (seismic capacity that meets new earthquake resistance building codes or equivalent)</li> <li>Verification of earthquake PML</li> </ul>

Physical due diligence	Building management	Terms and conditions of the outsourced building management agreements (including structure and specification standards); status of management of buildings; interviews with the building management company and others  Existence and content of detailed building management rules; quality and creditworthiness of the management companies
	Environmental due diligence	<ul> <li>History and status of use and storage of asbestos, PCBs and other hazardous substances</li> <li>Issues including geological conditions, land use history, and soil contamination</li> </ul>
	Legal restrictions and compliance	<ul> <li>Whether properties are in compliance with applicable laws and regulations</li> <li>Existence of building, application or use restrictions due to building codes, regulations, agreements, or other applicable legal restrictions</li> </ul>
	Boundary survey	<ul> <li>Property boundaries; existence and status of encroachments</li> <li>Determination of actual measured area</li> <li>Existence of boundary disputes</li> </ul>
Legal due diligence	Tenant analysis	Review of lease agreements, sublease agreements, use agreements, etc.     Existence of disputes with tenants
	Property rights related investigation	<ul> <li>Confirmation of property rights related to land and buildings, including ownership rights, surface rights, lease rights, co-ownership rights, stratified ownership rights and stratified co-ownership rights; review of various agreements and other documentation incidental to such property rights</li> <li>Existence of disputes with owners of adjacent property rights</li> <li>Conditions of trust agreements</li> </ul>

## 5) Standards for Outsourcing to Third Parties and Assessments by Third Parties

Based on our management guidelines, we have adopted standards for outsourcing and assessments to maintain the quality of outsourced services and order placement, for the fair selection of service providers and suppliers, and for renewing service provider contracts in Japan. As a general rule, however, we shall not outsource asset management services, which have been entrusted to the Asset Manager. For overseas properties, we comply with statutory standards in the relevant country or region, and we base our decision whether and to what extent to outsource a service on a comprehensive consideration of practices in each region.

## Outsourcing Standards for Each Type of Outsourced Service

Services are outsourced to service providers that satisfy specific standards to maintain designated quality levels for service implementation and service experience and performance according to the particular requirements of the outsourced services.

Specifically, for outsourced property management services we generally review the service provider's (1) scale; (2) ability to perform the services; (3) compliance with laws and regulations; and (4) cost.

For property management service providers outside of Japan, we do not take (1) scale into consideration. For real estate appraisal services, due diligence, and engineering reports, we review the service provider's (1) scale; (2) ability to perform the services; (3) compliance with laws and regulations; and (4) any history of misconduct on the part of the service provider. For providers of real estate appraisal services, due diligence, and engineering reports outside of Japan, we do not take (1) scale into consideration.

#### 2. Outsourcing Conditions

When AEON REIT and the Asset Manager outsource services, the service providers are responsible for establishing the appropriate mechanisms to provide services and report to us, to maintain confidentiality, and to cooperate with ongoing monitoring efforts. However, contracted items are negotiable. The responsibilities and duties of the service providers are specified in service outsourcing agreements.

#### 6) Forward Commitment Policies (Note 8)

We may enter into contracts to acquire properties under which the settlement of the contract occurs one or more months following the execution of the contract. Before making a decision to enter into any

such contract, we will carefully consider the following:

- contract termination penalties contained in the contract, the impact of any such contracts on our overall portfolio profits and our level of cash distributions (including the delisting standard of the Tokyo Stock Exchange)
- the time period between the execution and settlement of the contract, potential market risks caused by changes during this period in financial and real estate market conditions, and method for funding settlement.

Note 8: The purchase agreements for the overseas properties we intend to acquire are forward commitment contracts. We determine the advisability of executing these agreements after individually considering the risks associated with executing them.

#### 7) Operation and Property Management Policies

We follow the policies and standards set forth below in operating and managing assets acquired in Japan. The standards for operating and managing assets acquired overseas will be based on, and generally be the same as, the standards used in Japan.

#### 1. Basic Policy

Our goal is to achieve stable earnings over the medium-to-long term, maintain and improve the value of our portfolio, and enhance tenant satisfaction. We will therefore maintain and increase rental revenue and occupancy rate, conduct appropriate management and repair, and optimize management costs and raise efficiency based on the approaches below.

#### 2. Adoption of Asset Management Plan

The Asset Manager will establish an asset management plan for the management and operation of our operating properties in accordance with the Asset Manager's internal rules, such as its asset management guidelines, and will manage and operate such properties in accordance with such plan. The asset management plan will provide concrete management and operation plans for our operating properties. It will consist of (1) income and expense plans for each of our portfolio properties; (2) an income and expense plan for the company as a whole that is based on those for each prop-

erty; and (3) other plans. The asset management plan will be reviewed for adoption by the Investment Committee following approval by the Compliance Officer.

The asset management plan will also be reviewed for adoption by the Compliance Committee after approval by the Investment Committee if deemed necessary by the Compliance Officer.

In principle, formulating the asset management plan above will involve the review of detailed information for each of our operating properties in cooperation with the support companies and the property manager.

In principle, the asset management plan will be reviewed every fiscal period and amended as appropriate, and may be amended from time to time as necessary.

#### 3. Leasing Policy

When we acquire retail and related properties operated by the AEON Group, our basic policy will be to enter into a master lease agreement for the entire property with an AEON Group company as the lessee at the time of acquisition. The policy will be the same for assets acquired overseas.

We will utilize property managers to the maximum extent possible, share information with the master lessee, survey and identify market trends, and investigate appropriate leasing terms for individual properties.

When entering into lease agreements with the master lessees, the Asset Manager will confirm the creditworthiness of the master lessees, check for relationships with anti-social forces including end tenants, and make comprehensive determinations concerning the possibility of lease renewals.

#### Policies Concerning Selection of Property Managers and Monitoring

We will select property managers that we believe can contribute to raising our overall profitability. We will take into consideration the property manager's real estate operation and management experience and capabilities, performance with the target property, feasibility of carrying out operations in accordance with the operating plan, cost levels, continuity of operations, and other relevant factors.

To carry out the above policy on an even higher level, we will outsource property management services to the AEON Group when we determine that the AEON Group would be appropriate as the property manager for the relevant retail and related properties.

In such cases, we will periodically assess the level of services, compensation amounts, and other factors relating to the outsourced services in accordance with the Rules on Transactions with Interested Parties and the Outsourcing and Evaluation Standards, and if we determine that the performance of appropriate services and compensation levels cannot be maintained, we will then consider the cancellation or non-renewal of the agreement. For additional details, please refer to 5) Standards for Outsourcing to Third Parties and Assessments by Third Parties; 1. Outsourcing Standards for Each Type of Outsourced Service above.

## Policies Relating to Repairs and Capital Expenditures

We will make repairs and capital expenditures needed to maintain and enhance the profitability of investment assets over the medium-to-long term after consulting with the property manager, taking into consideration the condition and attributes of the investment asset, tenant needs, and other factors.

We will generally take the depreciation expenses of the entire portfolio into consideration when making decisions about repairs and capital expenditures. We will promptly implement repairs and capital expenditures that are required for raising tenant satisfaction from an operational perspective. We will also time investments to raise shopping center value to coincide with large-scale renovations when end-tenant leases expire, including plans to concurrently renew exclusive tenant space and common areas in cooperation with the master lessee.

#### 6. Disposition Policy

In general, we expect to own properties for medium-to-long-term operation, and do not expect short-term dispositions of our properties. However, we may consider the short-term disposal of any of our properties if we believe it would support our goal of maintaining stable revenues from our portfolio

When disposing of properties, we will refer to the opinions of third parties such as appraisers, and will comprehensively assess factors including the impact on our overall portfolio after considering issues including market research reports, examples of similar transactions, and the future profitability of the property in question.

#### 8) Financing Policies

#### 1. Equity Finance

We may issue additional investment units to acquire or repair properties, return tenant leasehold and security deposits, pay our operating expenses, repay debt, or other purposes. With the objective of stable long-term growth, we will flexibly issue new units with due consideration of the potential for dilution of our investment units. Dilution refers to reduced voting rights, net income and distributions per share as a result of the issue of new units.

#### 2. Debt Finance

We may take on borrowings, including in the call money market, or issue investment corporation bonds to obtain capital largely to acquire or repair properties; pay dividends; obtain required operating capital; and repay borrowings, including tenant leasehold and security deposits, loans, and shortand long-term investment corporation bonds (collectively, "investment corporation bonds") in order to help us steadily increase operating assets and operate our assets efficiently and consistently. However, the use or the purpose of funds raised through the issuance of short-term investment corporation bonds must be within the scope prescribed in laws and regulations. We may only obtain loans from qualified institutional investors as specified by the Financial Instruments and Exchange Act (Law No. 25 of 1948, as amended) and by Article 67, Paragraph 15 of the Act on Special Measures Concerning Taxation (Law No. 26 of 1957, as amended).

The maximum amount of each loan and each issue of investment corporation bonds shall be ¥1 trillion, and the aggregate amount of all such debt

shall not exceed ¥1 trillion. In general, we intend to obtain unsecured and unguaranteed financing. However, we may obtain loans or issue investment corporation bonds by collateralizing our properties.

When investing in overseas real estate, we may obtain loans denominated in local currency. We may also procure funds in Japanese yen and convert the funds into local currency based on market conditions and other factors at the time of procurement.

## A. Ratio of interest-bearing liabilities to total assets and loan-to-value (LTV) ratio (Note 9)

We will consider our external and internal growth strategies while maintaining a strong financial base with a conservative ratio of liabilities to assets. We have set an upper limit of 60 percent for our LTV ratio, and generally intend to operate with an LTV ratio of approximately 50 percent. We may, however, temporarily exceed the 60 percent threshold as a result of property acquisitions or other events.

Note 9: LTV: (Interest-bearing debt + Leasehold and security deposits) ÷

Total assets

## B. Extended loan maturities and fixed interest rates

We commit to loan maturities according to cash flow conditions based on tenant lease terms and content. We also consider extended loan maturities and fixed interest rates to reduce various risks and operate properly.

# C. Bank formation with a focus on megabanks and diversification of financing sources and methods

We use the AEON Group's creditworthiness when obtaining loans, with the goal of appropriately diversifying lender financial institutions with a focus on megabanks. We also diversify debt financing by comprehensively considering market conditions and financial position in using indirect and direct financing methods that include the issuance of investment corporation bonds.

#### 3. Derivative Transactions

We may use derivatives mainly to hedge the interest-rate risk associated with loans and other debt in light of economic conditions and interest rate movements.

We may also use derivatives to hedge the foreign-exchange risk associated with investments in overseas real estate, largely for foreign-currency receivables such as rent and payables.

## 4. Use of Leasehold and Security Deposits Leasehold and security deposits that we receive

Leasehold and security deposits that we receive from tenants are a stable, low-cost source of capital that we may use effectively.

We also hold cash and deposits in amounts deemed appropriate in light of factors including our commitment lines to address various financial needs including repair expenses; capital expenditures; distributions; minor debt repayments; working capital for our operations; refunding leasehold deposits; and real estate-related asset purchases.

#### 5. Credit Ratings

As of the date of this publication, we have obtained an AA- long-term issuer rating from Japan Credit Rating Agency, Ltd. This rating is not a rating of our investment units. We have made no request for the investment units to receive a credit rating from a credit rating agency and have no plans for such a credit rating to be provided or submitted for inspection by a credit rating agency.

#### 6. Investment Policy for Surplus Funds

We carefully manage surplus funds based on due consideration of the interest rate environment, cash flow and the safety and liquidity of the investment

## 9) Information Management and Disclosure Policy

 We maintain transparency for investors and make timely, appropriate disclosure of the information investors need for investment decisions. Our policy for timely and appropriate disclosure involves considering the transparency and comprehensibility of information and meeting investor needs with disclosure that is not legally required.

- We have structured a system for aggregating and quickly disclosing accurate and useful information to provide opportunities for investors to fairly access information.
- 3. We appropriately disclose information specified by the Act Concerning Investment Trusts and Investment Corporations, the Financial Instruments and Exchange Act, the Tokyo Stock Exchange, and the Investment Trusts Association, Japan in the required format.

#### 2. Target Investments

#### 1) Asset Types Targeted for Investment

 We invest in the assets listed below in accordance with the basic policies specified in Article of Incorporation 27.

#### A. Real estate

- B. The assets listed below (collectively, "Real estate equivalents"; Real estate and Real estate equivalents are collectively referred to as "Real estate, etc.")
  - (i) Real estate leasehold interests
  - (ii) Surface rights
  - (iii) The assets listed in (1) or (2) (i) or (ii) pursuant to the foreign laws and regulations
  - (iv) Trust beneficiary interests in a trust that has as trust assets real estate, real estate leasehold interests, surface rights, or assets listed in (iii) (including blanket trusts in which cash incidental to the real estate is also entrusted)
  - (v) Trust beneficiary interests in a trust that has cash as its initial trust asset, the purpose of which is managing trust assets by investing in real estate, real estate leasehold interests, surface rights, or assets listed in (iii)
  - (vi) Equity interests in anonymous associations related to real estate (equity interests in contracts that provide for distribution of earnings from the

- management of the assets listed in (1) real estate and (2) (i) through (v) that one party invests for a counterparty to manage)
- (vii) Trust beneficiary interests of a trust that has cash as its initial trust assets, the purpose of which is managing trust assets by investing primarily in the assets listed in (vi)
- (viii) Assets having a nature similar to assets listed in (iv) through (vii) structured in accordance with foreign laws and regulations
- C. The following securities, the purpose of which is investment primarily in Real Estate, etc. (including the rights that should be indicated in the subject securities/certificates in instances in which securities/certificates indicating the interests are not issued) (collectively "Real Estate-Backed Securities;" and the Real Estate, etc. and the Real Estate-Backed Securities are referred to collectively as the "Real Estate-Related Assets")
  - (i) Preferred equity securities (as defined in the Act on Securitization of Assets, Law No. 105 of 1998, as amended ("Asset Securitization Act"))
  - (ii) Beneficiary certificates (as defined in the Act Concerning Investment Trusts and Investment Corporations ("Investment Trusts Act"))
  - (iii) Investment securities (as defined in the Investment Trusts Act)
  - (iv) Beneficiary certificates of specific purpose trusts (as defined in the Asset Securitization Act)
  - (v) Equity interests in anonymous associations (equity interests in anonymous associations as defined in Article 2,
     Paragraph 2, Item 5 of the Financial Instruments and Exchange Act ("FIEA"))
  - (vi) Assets having a nature similar to assets listed in (i) through (v) structured in accordance with foreign laws and regulations

- We invest in the specified assets listed below in addition to the specified assets listed in 1 above
- A. Other specified assets
- (i) Deposits
- (ii) Call loans
- (iii) Japanese national government bonds (as defined in the FIEA)
- (iv) Japanese regional government bonds (as defined in the FIEA)
- (v) Corporate bonds issued under special Acts (as defined in the FIEA)
- (vi) Specified corporate bonds as prescribed in the Asset Securitization Act (as defined in the Asset Securitization Act)
- (vii) Corporate bonds (as defined in the FIEA, excluding corporate bonds with new share subscription rights)
- (viii) Negotiable certificates of deposit
- (ix) Trust beneficiary certificates for loan trusts (as defined in the FIEA)
- (x) Commercial paper (as defined in the FIEA)
- (xi) Monetary claims (as defined in the Order for Enforcement of the Act on Investment Trusts and Investment Corporations Cabinet Order No. 480 of 2000, as amended ("Investment Trusts Act Enforcement Order," excluding those falling under (xiv))
- (xii) Share certificates (as defined in the FIEA)
- (xiii) Securities or certificates issued by a foreign country or foreign party, with the nature of those securities or certificates listed in (iii) through (vii) or (xi), (x) or (xii)
- (xiv) Monetary claims against the corporation holding overseas real estate
- (xv) Trust beneficiary interests in a trust that has cash as its initial trust assets, the purpose of which is managing the trust assets by investing primarily in the assets listed in (i) through (xii)
- (xvi) Securities (securities pursuant to Article 3, Paragraph 1 of the Investment Trusts

Act Enforcement Order, same hereinafter; excluding securities enumerated above)

- B. Interests in derivative transactions (for the purposes of this paragraph, as defined in the Investment Trusts Act Enforcement Order)
- C. Facilities generating renewable energy (as defined in the Investment Trusts Act Enforcement Order)
- 3. In addition to the above, we may invest in the following rights, etc., the acquisition of which is deemed necessary or useful in connection with Real Estate-Related Assets, etc. or in light of the investment perspective as defined in Article of Incorporation 28
- A. Trademark rights, etc. based on the Trademark Act (trademarks or the exclusive or non-exclusive right to use trademarks)
- B. Copyrights, etc. as defined in the Copyright
  Act
- C. Movables (as defined in the Civil Code, excluding assets falling under facilities generating renewable energy)
- D. Rights to use hot spring water sources as prescribed by the Hot Springs Act and facilities associated with these hot springs
- E. Specified contributions (as defined in the Asset Securitization Act)
- Equity interests in partnerships as defined in the Civil Code (excluding assets enumerated above)
- G. Casualty insurance policies and rights or profits associated with them
- H. Carbon dioxide equivalent quotas or other similar assets or emission rights (including emission rights for greenhouse gases) based

on the Act on Promotion of Global Warming Countermeasures

#### I. Easements

- J. Rights, etc. structured according to the laws and regulations of relevant countries and regions when we make investments in our primary area of Real Estate, etc. based on our Articles of Incorporation (including rights that, according to the laws and regulations of the relevant country or region, are the same as or similar to beneficiary interests in trusts that have Real Estate, etc., as the primary investment asset, but excluding assets enumerated above)
- K. Shares issued by Japanese and foreign corporations for the exclusive management of assets in countries outside of Japan (including other contributions, but excluding assets enumerated above)
- L. In addition to the above, we may invest in the other rights, the acquisition of which is deemed necessary or useful in connection with investments in Real Estate-Related Assets, etc. or in light of the investment perspective as defined in the Articles of Incorporation
- In addition to the above, we may acquire other rights that we hold in conjunction with our organization management.
- As provided for in the Order for Enforcement of the Act on Investment Trusts and Investment Corporations, we may also acquire equity interests in corporations holding overseas real estate.
- 3. Distribution Policy

#### 1) Distribution Policy

AEON REIT shall, in principle, make distributions pursuant to the following policy, and shall follow the

"Rules relating to Real Estate Investment Trusts and Real Estate Investment Corporations" stipulated by the Investment Trusts Association (Article of Incorporation 35, Paragraph 1).

- The distributable amount ("Distributable Amount") arising from the management of our Investment Assets will be the amount of profit prescribed in Article 136, Paragraph 1 of the Investment Trusts Act.
- 2. We shall determine the amount of distributions, which shall exceed 90% of the distributable profit (but, in any case, not to be greater than the Distributable Amount); (however, if there is a change in the method of calculation due to the amendment to laws and regulations, then the amount as calculated after such change), as defined in the special taxation measures for investment corporations as set forth in Article 67-15, Paragraph 1 of the Act on Special Measures Concerning Taxation (the "Special Taxation Measures for Investment Corporations"). However, this shall not apply if there is a loss for tax purposes or if there are no taxable earnings because of a tax loss carryforward, and the amount will be reasonably determined by the Investment Corporation. Furthermore, we may set aside funds from the Distributable Amount for the long-term repair reserve, reserve for payment and reserve for distributions, as well as similar reserves and allowances that we consider necessary to maintain or increase the value of our investment assets. In addition to the foregoing, the investment corporation may set aside funds for reserves for adjustments of temporary difference, etc. and reverse allowances for adjustments of temporary difference, etc.
- The amount of profit not allocated to distributions and retained and the amount of profit earned by the Closing Date shall be invested in accordance with the stipulations of our basic investment policy and investment perspective, etc.

#### 2) Distributions in Excess of the Amount of Profit

In cases that we determine to be appropriate. based on trends in the economic environment, the real estate market and the leasing market, etc., the state of its assets or the state of its finances or other similar reasons, or, in the case where we can reduce corporation tax, etc. that may be imposed on us, we may make distributions of funds in excess of the Distributable Amount, consisting of the distribution amount specified in 2. above plus an amount that is no greater than 60 percent of the depreciation costs for the relevant fiscal period. Further, if, in the case described above, the amount of funds distributed does not satisfy the requirements for Special Taxation Measures for Investment Corporations stipulated in laws and regulations, we may determine an amount of funds with the objective of satisfying such requirements. Furthermore, we have made it our policy to continually make distributions in excess of profit each fiscal period, up to 60% of the depreciation costs for the relevant fiscal period, after careful consideration is given to trends in the economic environment, the real estate market and the leasing market, etc., the state of its assets or the state of its finances or other similar reasons. However, we may decide not to make any distributions in excess of profit if we deem it inappropriate after considering trends in the economic environment, the real estate market and the leasing market, etc., the state of its assets or the state of its finances or other similar reasons (Article of Incorporation 35, Paragraph 2).

#### 3) Method for Distribution of Funds

Distributions of funds shall be in cash and, in principle, shall be made within three months from the Closing Date to unitholders or to pledgees of investment units registered or recorded in the last registry of unitholders as of the Closing Date in accordance with the number of investment units (Article of Incorporation 35, Paragraph 3).

#### 4) Period of Exclusion of Right to Demand Distributions

Once three full years have elapsed from the date of the start of the payment of a distribution, we will no longer be obligated to make the payment of such distribution. No interest shall accrue on unpaid distributions (Article of Incorporation 35, Paragraph 4).

#### 4. Restrictions on Investment

#### 1) Restrictions on Investment Prescribed by the Articles of Incorporation

The restrictions on investment prescribed by Article of Incorporation 30 are as follows.

- Monetary claims and marketable securities as defined in the Investment Trusts Act Enforcement Order (excluding Real Estate, etc., Real Estate-Backed Securities, and the specified assets in Article of Incorporation 29, Paragraph 2, (1) (xi) of the preceding article and the securities prescribed in Paragraph 2, (1) (xvi) of the preceding article shall not be the subject of active investments, and in cases where there are surplus funds, investments shall be made in such assets, taking security and liquidity of investment into consideration, and in other cases, investment shall be made taking into consideration relevance with Real Estate-Related Assets.
- 2. Investment in rights relating to derivative transactions as defined in the Investment Trusts Act Enforcement Order shall be limited to investment for the purpose of hedging against risks including interest rate risk arising from our liabilities and currency risk relating to our investment assets.

## 2) Investment Limits Pursuant to the FIEA and Investment Trusts Act Enforcement Order

The investment corporation is subject to investment limits pursuant to the FIEA and Investment Trusts Act Enforcement Order. Main restrictions are as follows.

#### Limits on Asset Management by the Asset Manager

A registered investment corporation must entrust the management of its assets to an asset management company. The asset management company is prohibited from performing certain acts related to the business of managing the assets of said investment corporation. As a result, an investment corporation is subject to certain investment restrictions. Main prohibited acts are as follows.

#### A. Internal transactions

Transactions between an asset management company and its directors or officers are prohibited (FIEA, Article 42, Paragraph 2, Item 1), except for certain cases specified in Article 128 of the Cabinet Office Ordinance regarding the FIEA (2011, Cabinet Office Ordinance No. 52, as amended; "Ordinance 52") that are considered unlikely to result in failure to protect the interests of unitholders, damage fair transactions or discredit the financial instruments business.

#### B. Reciprocal transactions with managed assets

Transactions between asset management companies of investment corporation assets are prohibited (FIEA, Article 42, Paragraph 2, Item 2), except for certain cases specified in Ordinance 52, Article 129 that are considered unlikely to result in failure to protect the interests of unitholders, damage fair transactions or discredit the financial instruments business.

#### C. Transactions for the benefit of third parties

An asset management company may not undertake transactions in certain financial instruments, indices or options based on fluctuations in the price, index, value, or amount of consideration related to transactions in the assets of an investment corporation, without a legally valid reason, with the objective of benefiting a third party other than the investment corporation or said investment (FIEA, Article 42, Paragraph 2, Item 3).

## D. Transactions harmful to the interests of the investment corporation

An asset management company may not undertake transactions that are other than upon normal terms and conditions for such transactions, and further, such transactions upon said conditions would be harmful to the interests of the investment corpora-

tion (FIEA, Article 42, Paragraph 2, Item 4).

## E. Prohibition of sales and purchases when separate management is not ensured

An asset management company may not undertake transactions (transactions listed in FIEA Article 2, Paragraph 8, Items 1 and 2 and Items 7 through 9) in connection with money invested or contributed for the following rights or securities (including types specified by a Cabinet Order) when said money is not managed separately as stipulated by government ordinance from the property that belongs to the entity that conducts the relevant business to be operated using such money, or any other property pertaining to other businesses conducted by that entity (FIEA Article 40.3).

- (i) Rights listed in FIEA Article 2, Paragraph 2, Items 5 and 6
- (ii) Marketable securities are limited to those listed in FIEA Article 2, Paragraph 1, Item 21 (FIEA Enforcement Order; 1968, Cabinet Order No. 321, as amended; the "FIEA Enforcement Order")
- (iii) Rights listed in FIEA Article 2, Paragraph 2, Item 7 (limited to those listed in the FIEA Enforcement Order)

## F. Other transactions defined by cabinet office ordinances

In addition to the above, the asset management company may not undertake the following actions as defined by Cabinet Office Ordinance that are considered likely to result in failure to protect the interests of unitholders, damage fair transactions or discredit the financial instruments business (FIEA Article 42, Paragraph 2, Item 7, FIEA Article 44, Paragraph 3, Item 1, Ordinance 52, Article 130)

- (i) Transactions among the auditors, officers and employees of an asset management company (excluding all items listed in Ordinance 52, Article 128)(Ordinance 52, Article 130, Paragraph 1, Item 1)
- (ii) Transactions for the benefit of the investment management company or third parties that would be harmful to the interests of the investment corporation (Ordinance 52, Article 130, Paragraph 1, Item 2)

- (iii) Transactions for the benefit of third parties (including the parent or subsidiary companies of the asset management company) that are not necessary according to investment management policies, the financial condition of assets under management, or market conditions (Ordinance 52, Article 130, Paragraph 1, Item 3).
- (iv) Asset management that introduces unfair restrictions or other limitations from external entities (Ordinance 52, Article 130, Paragraph 1, Item 4).
- (v) The sale or purchase of investment securities, or similar transactions, with the objective of unfairly inflating transaction amounts or artificially inflating prices (Ordinance 52, Article 130, Paragraph 1, Item 5).
- (vi) Transactions between third parties and their agents (excluding specific transactions to which all rights holders have agreed pursuant to advance explanation of the rationale for the transaction provided by the asset management company) (Ordinance 52, Article 130, Paragraph 1, Item 6).
- (vii) Other activities prohibited by Cabinet Office Ordinance
- 2. Limitation on Acquisition of the Same Issue of Units

A registered investment corporation may not acquire the same units issued by a corporation in excess of 50/100 of total number of said issued and outstanding units. (Investment Trusts Act Article 194, Investment Trusts Act Enforcement Order Article 221).

Restriction on Acquisition of Own Units and Acceptance of Pledge

An investment corporation may not acquire units issued by itself, or accept them for the purpose of pledge, unless it acquires units issued by itself in the following cases (Investment Trusts Act Article 80, Paragraph 1):

A. when the investment corporation acquires its investment units for value by entering into agreements with unitholders (Article of Incor-

#### poration 5, item 2);(Note 10)

- Note 10: The Investment Trusts Act was amended on June 12, 2013 with the addition of the exception for the acquisition of own units as presented in A above. The revised Investment Trusts Act will be enforced by government ordinances within 18 months of its June 19, 2013 promulgation date. In accordance with the amended Investment Trusts Act, AEON REIT has amended its Articles of Incorporation with a provision to permit the acquisition of its own units with compensation pursuant to the agreement of unitholders (Article of Incorporation 5, Paragraph 2). However, the provision in Article of Incorporation 5, Paragraph 2 becomes effective on the effective date of the revision to the Investment Trusts Act that allows an investment corporation to acquire its own units with compensation pursuant to the agreement of unitholders (Article of Incorporation 41, Paragraph 1).
- B. when the units are acquired from another investment corporation as the surviving entity of a merger;
- C. when purchasing units pursuant to the provisions of the Investment Trusts Act; or
- D. when purchasing units pursuant to other government ordinances regarding the Investment Trusts Act.
- 4. Restriction on Acquisition of Parent Corporation's Units by Subsidiary Corporation

An investment corporation (subsidiary), a majority of the units of which is owned by another investment corporation (parent), may not acquire the units of such parent investment corporation except in the following cases (Investment Trusts Act, Article 81, Paragraph 1, Item 2):

- A. when the units are acquired from another investment corporation as the surviving entity of a merger; or
- B. when purchasing units pursuant to other government ordinances regarding the Investment Trusts Act of Japan.

When either a parent investment corporation and its subsidiary investment corporation or its subsidiary investment corporation owns a majority of the units issued by another investment corporation, the other investment corporation is considered to be a subsidiary of the said parent investment corporation (Investment Trusts Act, Article 81, Paragraph 4).

#### 3) Other Investment Restrictions

- Subscription and MarginTrading of Securities
   The investment corporation may not subscribe to, or conduct margin trading of, securities.
- Borrowing and Investment Corporation Bonds
- A. The investment corporation may borrow funds, including in the call market, or issue investment corporation bonds to support steady growth in investment assets and efficient, stable asset management. The investment corporation may procure funds to acquire assets; pay repair costs, other maintenance and management expenses, or distributions; for its operations; or to repay its debts, including the refund of leasehold deposits and security deposits, the repayment of borrowing and the redemption of investment corporation bonds (including short-term investment corporation bonds). However, the use or the purpose of funds raised through the issuance of short-term investment corporation bonds must be within the scope prescribed in laws and regulations. Furthermore, the investment corporation may only borrow from qualified institutional investors as prescribed by the FIEA (limited to institutional investors as defined in Article 67-15 of the Special Taxation Measures Act; Article of Incorporation 36, Paragraph 1).
- B. The investment corporation may collateralize investment assets as collateral when borrowing or issuing investment corporation bonds as prescribed in the preceding paragraph (Article of Incorporation 36, Paragraph 2).
- C. The maximum amount of each loan and each issue of investment corporation bonds shall be ¥1 trillion, and the aggregate amount of all such debt shall not exceed ¥1 trillion (Article of Incorporation 36, Paragraph 3).
- 3. Concentration of Investment

Concentration of investment is not legally restricted. Please refer to 1. Investment Policies above for

policies related to investment that is diversified by the intended purpose and location of real estate.

4. Investment in Other Funds

The Articles of Incorporation do not restrict investments in other funds (investment units or the trust beneficiary certificates of investment trusts).

**Management's Discussion and Analysis** 

### Summary of Selected Financial Data

Tath Period February 1, 2015   August 1, 2019 to February 1, 2020		(Exce		Millions of yer	n otherwise indic	ated)	Millions of U.S. dollars (Note 4) (Except per unit data)
Revenues related to real estate leasing business   16,226   16,761   17,447   17,568   17,578   160		February 1, 2019	August 1, 2019 to	February 1, 2020	August 1, 2020 to	February 1, 2021	February 1, 2021
Department   Dep		¥ 16,357	¥ 16,895	¥ 17,574	¥ 17,701	¥ 17,696	\$ 161
Expenses related to real estate leasing business   9,196   9,290   9,822   9,897   9,957   90		16,226	16,761	17,447	17,568	17,578	160
Described   Part		10,131	10,249	10,791	10,899	10,946	99
Ordinary income   5,416   5,800   5,954   5,965   5,988   54   Net income (net loss)   5,492   5,758   5,993   5,965   5,869   53   Net operating income (NOI) from property leasing **lose**21   11,472   12,020   12,260   12,338   12,317   112   Funds from operation (FFO) **Noise**21   9,934   10,308   10,589   10,633   10,562   96   Total cash distributions   5,415   5,758   5,953   5,964   5,994   54   Ratio of FFO to total cash distributions (%) **Noise**21   4,442   4,549   4,635   4,668   4,695   42   Capital expenditures   416   605   875   824   904   8   Total assets   362,417   375,594   385,778   386,530   385,982   3,524   Interest-bearing debt   150,000   150,000   159,800   159,800   159,800   1,459   Net assets   198,062   210,801   210,996   211,008   210,913   1,925   Total number of investment units issued and outstanding (Units)   1,777,347   1,873,317   1,873,317   1,873,317   1,873,317   FFO per unit (**) **Noise**2**1   5,589   5,502   5,652   5,676   5,638   51   Net assets per unit (**)   111,437   112,528   112,632   112,638   112,588   1,028   Distribution of retained earnings per unit (**)   3,047   3,074   3,178   3,184   3,200   29   Distribution in excess of retained earnings per unit (**)   986   100.0   100.0   100.0   102.1   Return on assets (ROA) (%) **Noise**21   98.6   100.0   100.0   100.0   102.1   Return on assets (ROA) (%) **Noise**21   98.6   100.0   100.0   100.0   102.1   Return on equity (ROE) (%) **Noise**21   44.9   43.5   44.9   44.8   44.9   Number of days in the period **Noise**3   3,430,516   3,530,537   3,597,112   3,658,461   3,658,461		9,196	9,290	9,822	9,897	9,957	90
Net income (net loss) 5,492 5,758 5,953 5,965 5,869 53  Net operating income (NOI) from property leasing Now 2) 11,472 12,020 12,260 12,338 12,317 112 Funds from operation (FFO) Notes 2) 9,934 10,308 10,589 10,633 10,562 96  Total cash distributions 5,415 5,758 5,953 5,964 5,994 54  Ratio of FFO to total cash distributions (%) Notes 2) 5,415 5,758 5,953 5,964 5,994 54  Ratio of FFO to total cash distributions (%) Notes 2) 5,415 5,758 5,953 5,964 5,994 54  Ratio of FFO to total cash distributions (%) Notes 2) 5,415 5,758 5,953 5,964 5,994 54  Ratio of FFO to total cash distributions (%) Notes 2) 5,415 5,758 5,953 5,964 5,994 54  Ratio of FFO to total cash distributions (%) Notes 2) 5,415 5,78 5,994 4,635 4,668 4,695 42  Capital expenditures 416 605 875 824 904 8  Total assets 32,417 375,594 385,778 386,530 385,982 3,524 Interest-bearing debt 150,000 150,000 159,800 159,800 1,459 Notes assets 198,062 210,801 210,996 211,008 211,008 211,008 14,995 21,091 31,925 21,0161 21,099 21,099 21,099 21,099 21,091 31,925 21,0161 21,099	Operating income	6,226	6,645	6,782	6,802	6,749	61
Net operating income (NOI) from property leasing Notes 2) 11,472 12,020 12,260 12,338 12,317 112   Funds from operation (FFO) Notes 2) 9,934 10,308 10,589 10,633 10,562 96   Total cash distributions 5,415 5,758 5,953 5,964 5,994 54   Ratio of FFO to total cash distributions (%) Notes 2) 54.5 55.9 56.2 56.1 56.8   Capital expenditures 4.442 4,549 4,635 4,668 4,695 42   Capital expenditures 4.16 605 875 824 904 8   Total assets 362,417 375,594 385,778 386,530 385,982 3,524   Interest-bearing debt 150,000 150,000 159,800 159,800 1,459   Net assets 198,062 210,801 210,996 211,008 210,913 1,925   Unitholders' capital Notes 61 4192,172 \$204,568 \$204,568 \$204,568 \$204,568 \$204,568 \$31,867    Total number of investment units issued and outstanding (Units) 1,777,347 1,873,317 1,873,317 1,873,317 1,873,317   Total number of investment units (**) 3,047 3,074 3,178 3,184 3,200 29   Distribution of retained earnings per unit (**) 3,047 3,074 3,178 3,184 3,200 29   Distribution in excess of retained earnings per unit (**) 98.6 100.0 100.0 100.0 102.1   Return on assets (ROA) (%) Notes 2) 98.6 100.0 100.0 100.0 102.1   Return on equity (ROCE) (%) Notes 2) 54.7 56.1 54.7 54.6 54.6   Loan to value (LTV) (%) Notes 2) 44.9 44.8 44.9   Number of investment properties Notes 6 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461	Ordinary income						54
Property leasing   Note 2)   11,472   12,020   12,260   12,338   12,317   112	Net income (net loss)	5,492	5,758	5,953	5,965	5,869	53
Total cash distributions		11,472	12,020	12,260	12,338	12,317	112
Ratio of FFO to total cash distributions (%) Notes 21 54.5 55.9 56.2 56.1 56.8    Depreciation 4,442 4,549 4,635 4,668 4,695 42   Capital expenditures 416 605 875 824 904 8    Total assets 362,417 375,594 385,778 386,530 385,982 3,524   Interest-bearing debt 150,000 150,000 159,800 159,800 159,800 1,459   Net assets 198,062 210,801 210,996 211,008 210,913 1,925   Unitholders' capital Notes 61    Total number of investment units issued and outstanding (Units) 1,777,347 1,873,317 1,873,317 1,873,317 1,873,317 1,873,317    FFO per unit (¼/\$) Notes 21 5,589 5,502 5,652 5,676 5,638 51   Net assets per unit (¼/\$) 111,437 112,528 112,632 112,638 112,588 1,028   Distribution per unit (½/\$) 3,047 3,074 3,178 3,184 3,200 29   Distribution of retained earnings per unit (½/\$)   Distribution in excess of retained earnings per unit (½/\$) 98.6 100.0 100.0 100.0 102.1    Return on assets (ROA) (%) Note 21 5,47 56.1 54.7 54.6 54.6   Loan to value (LTV) (%) Note 21 54.7 56.1 54.7 54.6 54.6   Loan to value (LTV) (%) Note 21 84 4.9   Number of investment properties Note 59 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461    Total leasable area (m²) Note 59 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461    Total leasable area (m²) Note 50 5 5.50 5 5.50 5 5.50 5 5.67 5.67 5.67 5.67 5.67 5.67 5.67 5.	Funds from operation (FFO) (Note 2)	9,934	10,308	10,589	10,633	10,562	96
S4.5   S5.9   S6.2   S6.1   S6.8	Total cash distributions	5,415	5,758	5,953	5,964	5,994	54
Capital expenditures		54.5	55.9	56.2	56.1	56.8	
Total assets   362,417   375,594   385,778   386,530   385,982   3,524   Interest-bearing debt   150,000   150,000   159,800   159,800   159,800   1,459   Net assets   198,062   210,801   210,996   211,008   210,913   1,925   Unitholders' capital (Note 6)   ¥192,172   ¥204,568   ¥204,568   ¥204,568   ¥204,568   \$1,867    Total number of investment units issued and outstanding (Units)   1,777,347   1,873,317   1,873,317   1,873,317   1,873,317    FFO per unit (¼/\$)   5,589   5,502   5,652   5,676   5,638   51   Net assets per unit (¼/\$)   111,437   112,528   112,632   112,638   112,588   1,028   Distribution per unit (¼/\$)   3,047   3,074   3,178   3,184   3,200   29   Distribution of retained earnings per unit (¼/\$)   3,047   3,074   3,178   3,184   3,200   29   Distribution in excess of retained earnings per unit (¼/\$)   98.6   100.0   100.0   100.0   102.1    Return on assets (ROA) (%) (Note 2)   2.8   2.8   2.8   2.8   2.8   2.8   Equity ratio (%) (Note 2)   54.7   56.1   54.7   54.6   54.6   Loan to value (LTV) (%) (Note 2)   44.9   43.5   44.9   44.8   44.9   Number of days in the period (Note 5)   40   41   42   43   43   Total leasable area (m²) (Note 5)   3,430,516   3,530,537   3,597,112   3,658,461   3,658,461	Depreciation	4,442	4,549	4,635	4,668	4,695	42
Interest-bearing debt	Capital expenditures	416	605	875	824	904	8
Net assets Unitholders' capital (Note 6) ¥192,172 ¥204,568 ¥204,568 ¥204,568 ¥204,568 \$1,867  Total number of investment units issued and outstanding (Units) 1,777,347 1,873,317 1,873,317 1,873,317 1,873,317 1,873,317  FFO per unit (¥/\$) (Note 2) 5,589 5,502 5,652 5,676 5,638 51  Net assets per unit (¥/\$) 111,437 112,528 112,632 112,638 112,588 1,028  Distribution per unit (¥/\$) 3,047 3,074 3,178 3,184 3,200 29  Distribution of retained earnings per unit (¥/\$)  Distribution in excess of retained earnings per unit (¥/\$)  Payout ratio (%) (Note 2) 98.6 100.0 100.0 100.0 102.1  Return on assets (ROA) (%) (Note 2) 2,8 2,8 2,8 2,8 2.8 2.8 2.8 2.8 Equity ratio (%) (Note 2) 44.9 43.5 44.9 44.8 44.9  Number of days in the period (Note 5) 40 41 42 43 43  Total leasable area (m²) (Note 5) 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461	Total assets	362,417	375,594	385,778	386,530	385,982	3,524
Unitholders' capital (Note 6)	Interest-bearing debt	150,000	150,000	159,800	159,800	159,800	1,459
Total number of investment units issued and outstanding (Units)  FFO per unit (\(\frac{4}{3}\)) \(\frac{1}{3}\) \(\frac{5}{3}\) \(\frac{5}{3}\	Net assets	198,062	210,801	210,996	211,008	210,913	1,925
and outstanding (Units)  1,777,347 1,873,317 1,873,317 1,873,317 1,873,317 1,873,317  FFO per unit (\(\frac{1}{2}\frac{1}{2}\)) [Note 2)  5,589 5,502 5,652 5,676 5,638 51  Net assets per unit (\(\frac{1}{2}\frac{1}{2}\)) 111,437 112,528 112,632 112,638 112,588 1,028  Distribution per unit (\(\frac{1}{2}\frac{1}{2}\)) 3,047 3,074 3,178 3,184 3,200 29  Distribution of retained earnings per unit (\(\frac{1}{2}\frac{1}{2}\)) 3,047 3,074 3,178 3,184 3,200 29  Distribution in excess of retained earnings per unit (\(\frac{1}{2}\frac{1}{2}\)) 98.6 100.0 100.0 100.0 100.0 102.1  Return on assets (ROA) (\(\frac{1}{2}\)) 98.6 100.0 100.0 100.0 100.0 102.1  Return on equity (ROE) (\(\frac{1}{2}\)) 28 2.8 2.8 2.8 2.8 2.8  Equity ratio (\(\frac{1}{2}\)) (Note 2) 54.7 56.1 54.7 54.6 54.6  Loan to value (LTV) (\(\frac{1}{2}\)) (Note 2) 44.9 43.5 44.9 44.8 44.9  Number of investment properties (Note 5) 40 41 42 43 43  Total leasable area (\(\mathbb{m}^2\)) (Note 5) 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461	Unitholders' capital (Note 6)	¥192,172	¥204,568	¥204,568	¥204,568	¥204,568	\$1,867
Net assets per unit (¥/\$)       111,437       112,528       112,632       112,638       112,588       1,028         Distribution per unit (¥/\$)       3,047       3,074       3,178       3,184       3,200       29         Distribution of retained earnings per unit (¥/\$)       3,047       3,074       3,178       3,184       3,200       29         Distribution in excess of retained earnings per unit (¥/\$)       —		1,777,347	1,873,317	1,873,317	1,873,317	1,873,317	
Distribution per unit (¥/\$)         3,047         3,074         3,178         3,184         3,200         29           Distribution of retained earnings per unit (¥/\$)         3,047         3,074         3,178         3,184         3,200         29           Distribution in excess of retained earnings per unit (¥/\$)         —	FFO per unit (¥/\$) (Note 2)	5,589	5,502	5,652	5,676	5,638	51
Distribution of retained earnings per unit (¥/\$)  Distribution in excess of retained earnings per unit (¥/\$)  Payout ratio (%) (Note 2)  Return on assets (ROA) (%) (Note 2)  Equity ratio (%) (Note 2)  Equity ra	Net assets per unit (¥/\$)	111,437	112,528	112,632	112,638	112,588	1,028
(¥/\$)     3,047     3,074     3,178     3,184     3,200     29       Distribution in excess of retained earnings per unit (¥/\$)	Distribution per unit (¥/\$)	3,047	3,074	3,178	3,184	3,200	29
earnings per unit (¥/\$)       98.6       100.0       100.0       100.0       100.0       102.1         Return on assets (ROA) (%) (Note 2)       1.5       1.6       1.6       1.5       1.6         Return on equity (ROE) (%) (Note 2)       2.8       2.8       2.8       2.8       2.8         Equity ratio (%) (Note 2)       54.7       56.1       54.7       54.6       54.6         Loan to value (LTV) (%) (Note 2)       44.9       43.5       44.9       44.8       44.9         Number of days in the period (Note 3)       181       184       182       184       181         Number of investment properties (Note 5)       40       41       42       43       43         Total leasable area (m²) (Note 5)       3,430,516       3,530,537       3,597,112       3,658,461       3,658,461	_ ·	3,047	3,074	3,178	3,184	3,200	29
Return on assets (ROA) (%) (Note 2) 1.5 1.6 1.6 1.5 1.6 Return on equity (ROE) (%) (Note 2) 2.8 2.8 2.8 2.8 2.8 2.8 Equity ratio (%) (Note 2) 54.7 56.1 54.7 54.6 54.6 Loan to value (LTV) (%) (Note 2) 44.9 43.5 44.9 44.8 44.9 Number of days in the period (Note 3) 181 184 182 184 181  Number of investment properties (Note 5) 40 41 42 43 43 Total leasable area (m²) (Note 5) 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461		_	_	_	_	_	_
Return on equity (ROE) (%) (Note 2)       2.8 <td>Payout ratio (%) (Note 2)</td> <td>98.6</td> <td>100.0</td> <td>100.0</td> <td>100.0</td> <td>102.1</td> <td></td>	Payout ratio (%) (Note 2)	98.6	100.0	100.0	100.0	102.1	
Return on equity (ROE) (%) (Note 2)       2.8 <td>Return on assets (ROA) (%) (Note 2)</td> <td>1.5</td> <td>1.6</td> <td>1.6</td> <td>1.5</td> <td>1.6</td> <td></td>	Return on assets (ROA) (%) (Note 2)	1.5	1.6	1.6	1.5	1.6	
Equity ratio (%) (Note 2) 54.7 56.1 54.7 54.6 54.6 Loan to value (LTV) (%) (Note 2) 44.9 43.5 44.9 44.8 44.9 Number of days in the period (Note 3) 181 184 182 184 181  Number of investment properties (Note 5) 40 41 42 43 43 Total leasable area (m²) (Note 5) 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461							
Loan to value (LTV) (%) (Note 2)       44.9       43.5       44.9       44.8       44.9         Number of days in the period (Note 3)       181       184       182       184       181         Number of investment properties (Note 5)       40       41       42       43       43         Total leasable area (m²) (Note 5)       3,430,516       3,530,537       3,597,112       3,658,461       3,658,461							
Number of days in the period (Note 3)     181     184     182     184     181       Number of investment properties (Note 5)     40     41     42     43     43       Total leasable area (m²) (Note 5)     3,430,516     3,530,537     3,597,112     3,658,461     3,658,461				44.9		44.9	
Total leasable area (m²) (Note 5) 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461		181	184	182	184	181	
Total leasable area (m²) (Note 5) 3,430,516 3,530,537 3,597,112 3,658,461 3,658,461	Number of investment properties (Note 5)	40	41	42	43	43	
Occupancy rate (%) (Note 2, 5) 100 100 100 100 100	Occupancy rate (%) (Note 2, 5)						

Notes: 1. Operating revenues do not include consumption tax.

- 2. Calculations used above are as follows:
  - NOI from property leasing: Revenues related to real estate leasing business Expenses related to real estate leasing business + Depreciation
  - FFO: Net income (excluding Gain or Loss on sale of investment properties) + Depreciation
  - Ratio of FFO to total cash distributions: Total cash distributions (including distribution in excess of retained earnings) ÷ FFO × 100
- FFO per unit: FFO ÷ Total number of investment units issued and outstanding
- Payout ratio: Distribution per unit (excluding distribution in excess of retained earnings) ÷ Net income per unit × 100. The payout ratio for the 14th Period was calculated as follows because of the issue of new investment units: Total cash distributions (excluding distribution in excess of retained earnings) ÷ Net income × 100
- ullet ROA: Income (loss) before income taxes / (Total assets at beginning of period + Total assets at end of period)  $\div$  2  $\times$  100
- ullet ROE: Net income (loss) / (Net assets at beginning of period + Net assets at end of period)  $\div$  2  $\times$  100
- $\bullet$  **Equity ratio**: Net assets at end of period  $\div$  Total assets at end of period  $\times$  100

- LTV: (Interest-bearing debt + Tenant leasehold and security deposits) ÷ Total assets × 100
- Occupancy rate: Total leased area ÷ Total leasable area at the end of the period. The occupancy rate is 100 percent as of July 31, 2021 because AEON REIT operated all properties under master lease agreements.
- 3. Number of days in the period refers to the number of days of actual asset management.
- 4. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥109.52 to \$1, the approximate rate of exchange at July 30, 2021.
- 5. The figure includes AEON MALL SEREMBAN 2 that AEON REIT owns through the Overseas SPC.
- 6. The figure represents the net value obtained by subtracting the deduction from unitholders' capital.

#### Operations and Results

#### (1) Overview

AEON REIT was established on November 30, 2012 in accordance with the Act on Investment Trusts and Investment Corporations (Act No. 198 of 1951, as amended; hereinafter, the "Investment Trusts Act"), with AEON Reit Management Co., Ltd. (hereinafter, the "Asset Manager") serving as the organizer. AEON REIT was listed on the Real Estate Investment Trust Securities Market (J-REIT market) of the Tokyo Stock Exchange (securities code: 3292) on November 22, 2013.

In the fiscal period under review (17th fiscal period), AEON REIT additionally acquired part of the land of AEON MALL Nogata (acquisition price: ¥1,300 million) in February 2021 by utilizing cash on hand, and disposed part of the site of AEON MALL Yamatokoriyama in March 2021 (sale price: ¥53 million).

The real estate held by AEON REIT as of July 31, 2021 totaled 43 properties in Japan and overseas, including AEON MALL SEREMBAN 2 it owns through an overseas real estate holding corporation established in Malaysia (hereinafter, the "Overseas SPC"), with a total acquisition price of ¥396,788 million. Total leasable area is 3,658,461.85 m² and the occupancy rate of the entire portfolio is 100.0% as of the same date.

#### (2) Operating Environment and Performance

#### **Operating Environment**

In the fiscal period under review, the Japanese economy saw the real GDP growth rate (first preliminary estimates) for April through June 2021 rise only slightly, by 0.3% quarter on quarter, under the continued impact of the novel coronavirus infection (COVID-19). Although private-sector demand including capital investments and housing investments drove the real GDP growth, imports increased because of soaring crude oil prices and negatively contributed to the growth.

The real estate investment market remained on a strong note against the backdrop of continued monetary easing. In light of the situation in which the impact of COVID-19 has caused changes in expected yields by asset type and by area, it should become ever more important going forward to discern the profitability of individual properties and timeliness of transactions.

In the J-REIT market, overseas investors continued to be net buyers due to such factors as expanded vaccination, expectations for economic resumption and receding concerns about the U.S. moving up tapering of quantitative easing. At the end of the 17th fiscal period, the Tokyo Stock Exchange (TSE) REIT Index recovered to the highest level in approximately a year and a half, standing at 2,160.33 points (based on closing price).

#### Performance

Under the conditions with continued impact of COVID-19, AEON REIT and the Asset Manager steadily promoted external growth by conducting asset acquisition through the use of cash on hand, as they did in the previous fiscal period. AEON REIT additionally acquired part of the land of AEON MALL Nogata (acquisition price: ¥1,300 million) in February 2021, while disposed part of the site of AEON MALL Yamatokoriyama (sale price: ¥53 million) in March 2021. With these transactions, AEON REIT expanded its portfolio size from ¥395.5 billion at the end of the previous fiscal period to ¥396.7 billion at the end of the previous.

With regard to internal growth, AEON REIT conducted work at AEON MALL Shinrifu North Wing (Note) to change the material of smoke barriers used to suppress smoke diffusion in the case of a fire from glass to incombustible film. Work was also conducted to newly install storage units for raw garbage at AEON MALL Suzuka and replace the signboard light of the multi-storey parking lot at AEON MALL Kyoto Gojo with LED lamps. These endeavors helped the said properties achieve upward revision of rents. As such, AEON REIT is promoting investments aimed at maintaining and enhancing the functions of its properties.

Note: The property was renamed from AEON MALL Rifu to AEON MALL Shinrifu North Wing in July 2021. The same shall apply hereafter.

#### Financing

As of July 31, 2021, AEON REIT had a balance of interest-bearing debt totaling ¥159,800 million, remaining unchanged from January 31, 2021, with the LTV ratio (the ratio of the balance of interest-bearing debt plus tenant leasehold and security deposits and tenant leasehold and security deposits in trust to total assets held by AEON REIT) standing at 44.9%.

The ratio of long-term interest-bearing debt (the ratio of long-term interest-bearing debt (including the current portion of long-term loans payable) to total interest-bearing debt) was 100.0% as of July 31, 2021. The ratio of fixed-rate debt (the ratio of interest-bearing debt with fixed interest payment (including interest-bearing debt with interest fixed through swaps) to total interest-bearing debt) was 100.0% as of the same date. Together with the abovementioned LTV, these figures indicate that AEON REIT has maintained a sound and conservative financial structure. AEON REIT works to diversify the repayment dates and extend maturities of interest-bearing debt with an aim to further reinforce its financial base.

As of July 31, 2021, AEON REIT had the following credit rating.

Credit Rating Agency	Rating type	Credit Rating	Outlook
Japan Credit Rating Agency, Ltd.	Long-term issuer credit rating	AA-	Stable

#### Initiatives on Sustainability

AEON REIT is making endeavors for Environment, Social, and Governance (ESG) awareness. It works to reduce environmental burden and coordinate and cooperate with its stakeholders in pursuit of realizing a sustainable society as its corporate social responsibility.

As a result, the endeavors were recognized by external institutions. In July 2021, AEON REIT newly obtained DBJ Green Building Certification for AEON MALL Shimotsuma and AEON MALL Kushiro-Showa. As of the end of the 17th fiscal period (July 31, 2021), AEON REIT has obtained the DBJ Green Building Certification for 24 properties, BELS certification for 1 property, and CASBEE Certification for Buildings for 4 properties.

On top of these, the Asset Manager was certified by the CERTIFIED 2021 Health & Productivity Management Outstanding Organizations Recognition Program (for SMEs) in March 2021, marking the second consecutive year with the certification. Both AEON REIT and the Asset Manager will continue to take initiatives on ESG issues in a proactive manner.

#### Results and Cash Distribution

As a result of the above operations, AEON REIT posted operating revenue of ¥17,696 million, operating income of ¥6,749 million, ordinary income of ¥5,988 million, and net income of ¥5,869 million for the 17th fiscal period ended July 31, 2021. Note that AEON REIT recorded ¥503 million in total, which was spent on work related to damage caused by an earthquake that broke out on February 13, 2021, with the epicenter off the coast of Fukushima Prefecture and earthquakes that occurred on March 20, 2021 and May 1, 2021, with epicenters off the coast of Miyagi Prefecture, as extraordinary losses and recorded ¥385 million in total in insurance income for said damage as extraordinary income.

As for cash distribution for the 17th fiscal period, distribution per unit came to ¥3,200 by combining ¥5,870 million in unappropriated retained earnings and ¥124 million reversed from distribution reserve (the amount obtained by adding ¥118 million, which is calculated by subtracting the extraordinary income comprising insurance income for said disasters from the extraordinary losses comprising loss on disaster and provision for loss on disaster, and ¥69 million, which is a temporary decrease in rental income due to temporary suspension of operations at AEON MALL Shinrifu North Wing for renovation work, and deducting ¥63 million which is an increase in net income through asset management).

AEON REIT will not pay the portion in excess of the amount of profit defined in Article 35, Paragraph 2 of the Articles of Incorporation of AEON REIT.

#### Distribution Information

Pursuant to the policy for cash distribution set forth in Article 35, paragraph 1 of the Articles of Incorporation of AEON REIT, distributions shall be limited to the amount within profits, and also the amount of earnings in excess of an amount equivalent to ninety hundredths (90/100) of distributable profits, as stipulated in Article 67-15 of the Act on Special Measures Concerning Taxation. In consideration of this policy, AEON REIT will pay distributions of profits at the total amount of ¥5,994,614,400, which is obtained by combining ¥5,870,533,431 in unappropriated retained earnings and ¥124,080,969 reversed from distribution reserve (the amount obtained by adding ¥118,476,800, which is calculated by subtracting the extraordinary income comprising insurance income for disasters from the extraordinary losses comprising loss on disaster and provision for loss on disaster, and ¥69,432,064, which is a temporary decrease in rental income due to temporary suspension of operations at AEON MALL Shinrifu North Wing for renovation work, and deducting ¥63,827,895 which is an increase in net income through asset management) and which is the amount that does not exceed the combined amount and is the greatest value among integral multiples of 1,873,317, which is the total number of investment units issued and outstanding; provided, however, that AEON REIT will not pay the portion of the amount that exceeds the profits defined in Article 35, paragraph 2 of the Articles of Incorporation of AEON REIT.

-		Thousands	of yen (Except pe	er unit data)	
	13th Period February 1, 2019 to July 31, 2019	14th Period August 1, 2019 to January 31, 2020	15th Period February 1, 2020 to July 31, 2020	16th Period August 1, 2020 to January 31, 2021	17th Period February 1, 2021 to July 31, 2021
Unappropriated retained earnings (undisposed loss)	¥5,492,445	¥5,758,754	¥5,953,869	¥5,965,827	¥5,870,533
Appropriations to reserves	474,782	474,574	474,865	475,583	350,316
Total cash distributions	5,415,576	5,758,576	5,953,401	5,964,641	5,994,614
(Distribution per unit)	(3,047)	(3,074)	(3,178)	(3,184)	(3,200)
Distribution of retained earnings	5,415,576	5,758,576	5,953,401	5,964,641	5,994,614
(Distribution of retained earnings per unit)	(3,047)	(3,074)	(3,178)	(3,184)	(3,200)
Return of capital	_	_	_	_	_
(Return of capital per unit)	()	()	()	()	(-)
Distribution from reserve for temporary difference adjustments included in return of capital (Distribution per unit from reserve for temporary difference adjustments included in return of capital per unit)	— (—)	— (—)	— (—)	— (—)	— (—)
Distribution reducing unitholders' capital for tax purposes included in return of capital	_	_	_	_	_
(Distribution reducing unitholders' capital included in return of capital per unit)	(—)	(—)	()	(—)	(—)

#### **Equity Finance**

Changes in unitholders' capital and total investment units issued and outstanding of AEON REIT in the last five years through the date of this document are as follows.

Date	Summary	Total Investment Units Issued and Outstanding (Units)		Unitholder (Millions o	Remarks	
		Increase	Balance	Increase	Balance	
February 22, 2017	Public offering	310,900	1,620,367	35,767	175,238	(Note 2)
March 14, 2017	Third-party allotment	15,545	1,635,912	1,788	177,026	(Note 3)
September 27, 2017	Public offering	134,700	1,770,612	14,424	191,451	(Note 4)
October 24, 2017	Third-party allotment	6,735	1,777,347	721	192,172	(Note 5)
September 3, 2019	Public offering	91,400	1,868,747	11,805	203,977	(Note 6)
October 1, 2019	Third-party allotment	4,570	1,873,317	590	204,568	(Note 7)
August 17, 2021	Public offering	163,000	2,036,317	23,729	228,297	(Note 8)
September 14, 2021	Third-party allotment	8,150	2,044,467	1,186	229,484	(Note 9)

Notes: 1. The figure represents the net value obtained by subtracting the deduction from unitholders' capital.

- 2. Public offering of new investment units for ¥118,950 per unit (excluding underwriting fee: ¥115,046 per unit) for the purpose of procuring funds for new property acquisitions.
- 3. Third-party allotment of new investment units for ¥115,046 per unit in conjunction with the public offering and capital increase.
- 4. Public offering of new investment units for ¥110,662 per unit (excluding underwriting fee: ¥107,086 per unit) for the purpose of procuring funds for new property acquisitions.
- 5. Third-party allotment of new investment units for ¥107,086 per unit in conjunction with the public offering and capital increase.
- 6. Public offering of new investment units for ¥133,477 per unit (excluding underwriting fee: ¥129,164 per unit) for the purpose of procuring funds for new property acquisitions.
- 7. Third-party allotment of new investment units for ¥129,164 per unit in conjunction with the public offering and capital increase.
- 8. Public offering of new investment units for ¥150,442 per unit (excluding underwriting fee: ¥145,581 per unit) to procure funds for repayment of loans allocated for new property acquisitions.
- 9. Third-party allotment of new investment units for ¥145,581 per unit in conjunction with the public offering and capital increase.

#### Historical Unit Price

Our investment units are listed on the Real Estate Investment Trust Securities Market of the Tokyo Stock Exchange. Highest and lowest closing prices by period are as follows.

(Yen)

	13th Period February 1, 2019 to July 31, 2019	14th Period August 1, 2019 to January 31, 2020	15th Period February 1, 2020 to July 31, 2020	16th Period August 1, 2020 to January 31, 2021	17th Period February 1, 2021 to July 31, 2021
Highest	¥144,200	¥157,700	¥146,700	¥138,200	¥169,100
Lowest	125,900	134,000	69,600	106,200	136,200

#### Assets, Liabilities and Net Assets

Total assets as of July 31, 2021 decreased ¥547 million from January 31, 2021 to ¥385,982 million. While current assets increased ¥2,080 million, total property and equipment decreased ¥1,789 million to ¥297,432 million mainly due to depreciation of owned assets. Intangible assets (leasehold interests in trust) also decreased by ¥714 million.

Current liabilities decreased ¥452 million from January 31, 2021 to ¥20,874 million, mainly due to a decrease in operating accounts payable, while non-current liabilities remained unchanged.

AEON REIT had no short-term loans payable as of July 31, 2021. Current portion of long-term loans payable totaled ¥19,100 million and long-term loans payable totaled ¥89,700 million (including ¥3,300 million in green finance) as of the same date, with investment corporation bonds totaling ¥51,000 million, all remaining unchanged from January 31, 2021.

Consequently, interest-bearing debt as of July 31, 2021 totaled ¥159,800 million, the same as of January 31, 2021. Tenant leasehold and security deposits in trust were ¥13,492 million, the same amount as of the end of the previous fiscal period.

Net assets decreased ¥95 million from January 31, 2021 to ¥210,913 million as a result of a decrease in unappropriated retained earnings.

### Significant Events after the Balance Sheet Date

#### (A) Issuance of new investment units

At its board of directors' meetings held on August 2, 2021, and August 11, 2021, AEON REIT resolved to issue new investment units as described below. Payment was completed on August 17, 2021, for new investment units issued through public offering, and on September 14, 2021, for new investment units issued through third-party allotment.

#### a. Issuance of new investment units through public offering

Number of investment units issued:

Issue price:

Total issue price:

Paid-in amount (issue value):

Total paid-in amount (total issue value):

Payment date:

Date of commencement of distribution calculation:

163,000 units

150,442 yen per unit

24,522,046,000 yen

145,581 yen per unit

23,729,703,000 yen

August 17, 2021

August 17, 2021

#### b. Issuance of new investment units through third-party allotment

Number of investment units issued: 8,150 units

Paid-in amount (issue value): 145,581 yen per unit Total paid-in amount (total issue value): 1,186,485,150 yen Payment date: September 14, 2021

Date of commencement of distribution calculation: August 1, 2021

Alottee: Nomura Securities Co., Ltd.

#### c. Use of proceeds

The proceeds from the aforementioned public offering will be fully used to fund repayment of loans (¥23,800 million) allocated for the acquisition of the trust beneficiary rights in real estate for the four properties described in (B) Property acquisition below. The proceeds from the third-party allotment will be kept as cash on hand and will be used to partly fund acquisitions of specified assets or repayment of interest-bearing debt in the future.

#### (B) Property acquisition

AEON REIT acquired the trust beneficiary rights in real estate of four properties described below (acquisition price: ¥50,235 million).

Property name	Location	Acquisition price (Note 1) (Millions of yen)	Acquisition date	Seller
AEON MALL Takasaki	Takasaki City, Gunma Pref.	¥17,164		(Note 2)
AEON MALL Narita	Narita City, Chiba Pref.	14,001	A	Godo Kaisha Double O6
AEON MALL Shinkomatsu	Komatsu City, Ishikawa Pref.	15,350	August 4, 2021	ASM2 Godo Kaisha
AEON MALL Sagayamato	Saga City, Saga Pref.	3,720		(Note 2)

Notes: 1. Acquisition price represents the amount (the sale and purchase price of the trust beneficiary right, shown on the sale and purchase agreement of the acquired property) excluding expenses incurred on the acquisition such as national and local consumption taxes, transaction fees and other costs.

2. The seller is not disclosed due to inevitable reasons, as AEON REIT has not obtained consent for disclosure from the seller.

#### (C) Debt financing and early repayment

AEON REIT conducted debt financing as described below as of August 4, 2021, in order to partly fund the acquisition of trust beneficiary rights in real estate for the four properties described in (B) Property acquisition above and related expenses.

Furthermore, of the debt financing described below, AEON REIT made early repayment for the full amount of the short-term loans payable (borrowing amount: ¥23,800 million, repayment date: December 20, 2021) as of September 21, 2021.

Term	Lender	Borrowing amount (Millions of yen)	Interest rate	Drawdown date	Borrowing method	Repayment date	Repayment method	Security
Short- term	Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corpora- tion Sumitomo Mitsui Trust Bank, Limited	¥23,800	Base rate (JBA one-month Japanese Yen TIBOR) plus 0.22%	August 4, 2021	Debt financing based on individual term loan agree- ments entered into on August 2, 2021, with the lenders on the left	December 20, 2021	Bullet repayment	Unsecured and unguaran- teed
Long- term	Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corpora- tion Sumitomo Mitsui Trust Bank, Limited	19,300	Base rate (JBA one-month Japanese Yen TIBOR) plus 0.22%	August 4, 2021	Debt financing based on individual term loan agree- ments entered into on August 2, 2021, with the lenders on the left	August 22, 2022	Bullet repayment	Unsecured and unguaran- teed
	Total	¥43,100	_	_	_	_	_	_

Management's Discussion and Analysis

AEON REIT Investment Corporation

### Borrowings

Please refer to "6. Borrowings" in Supplementary Schedules on page 95.

### **Investment Corporation Bonds**

Please refer to "5. Investment Corporation Bonds" in Supplementary Schedules on page 93.

### Acquisitions and Sales during the 17th Period

		Acquisition		Sale			
Type of Assets	Property Name	Acquisition Date	Acquisition Price (Millions of yen) (Note)	Sale Date	Sale Price (Millions of yen) (Note)	Book Value (Millions of yen)	Gain or Loss on Sale (Millions of yen)
Trust beneficiary	AEON MALL Nogata (Additional acquisition of land)	February 25, 2021	¥1,300	_	_	_	_
rights in real estate	AEON MALL Yamatokoriyama (Disposition of part of land)	_	_	March 24, 2021	¥53	¥47	¥2
Total	_	_	¥1,300	_	¥53	¥47	¥2

Note: Acquisition price and sale price represent the amount (the sale and purchase price, etc., shown on the sale and purchase agreement, etc.) excluding expenses incurred on the acquisition or disposition of the real estate, etc. and the shares (commission, taxes and dues, etc.).

### Capital Expenditures

#### **Planned Capital Expenditures**

The following table shows the major items of capital expenditures for renovation works, etc. (mainly those exceeding ¥30 million per renovation work) that AEON REIT currently plans to conduct for the properties it owned as of July 31, 2021. The planned work expenses include portions that will be expensed as incurred for accounting purposes.

Property Name (Location)	Purpose	Scheduled Period	Estima	Estimated Cost of Construction Works (Millions of yen)			
	1 4.1,5000	00.100 1.00	Total Amount	Payment for the Period	Total Amount already Paid		
AEON LakeTown mori (Koshigaya City, Saitama Pref)	Work on exterior renewal	From February 2022 to May 2022	¥ 65	_	_		
AEON LakeTown kaze (Koshigaya City, Saitama Pref.)	Renewal of waterproofing	From October 2021 to December 2021	46	_	_		
AEON MALL Morioka	Renewal of air-conditioning units	From September 2021 to November 2021	64	_	_		
(Morioka City, Iwate Prefecture)	Renewal of air-conditioning units	From February 2022 to May 2022	73	_	_		
AEON MALL Mitouchihara	Renewal of air-conditioning units	From October 2021 to November 2021	32	_	_		
(Mito City, Ibaraki Pref.)	Renewal of air-conditioning units	From April 2022 to May 2022	44	_	_		
AEON MALL Ota	Renewal of air-conditioning units	From August 2021 to November 2021	197	_	_		
(Ota City, Gunma Pref.)	Renewal of air-conditioning units	From February 2022 to May 2022	65	_	_		
AEON Sagamihara Shopping Center (Sagamihara City, Kanagawa Pref.)	Renewal of air-conditioning units	From September 2021 to November 2021	162	_	_		
	Renewal of air-conditioning units	From February 2022 to May 2022	182	_	_		
	Renewal of parking lot road surface	From February 2022 to May 2022	97	_	_		
	Revitalization	From June 2021 to August 2021	57	_	_		
AEON MALL Suzuka (Suzuka City, Mie Pref.)	Renewal of air-conditioning units	From September 2021 to October 2021	33	_	_		
	Renewal of hot/cold water generators	From December 2021 to February 2022	96	_	_		
AEON MALL Hiezu	Renewal of sanitary facilities in the East Building	From August 2021 to October 2021	31	_	_		
(Saihaku County, Tottori Pref.)	Renewal of waterproofing	From March 2022 to May 2022	61	_	_		
	Renewal of automatic control system	From September 2021 to December 2021	39	_	_		
AEON MALL Kurashiki (Kurashiki City, Okayama Pref.)	Renewal of air-conditioning units	From September 2021 to May 2022	464	_	_		
	Renewal of sanitary facilities	From November 2021 to February 2022	65	_	_		

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Property Name (Location)	Purpose	Scheduled Period	Estima	ated Cost of Construction Works (Millions of yen)		
AEON MALL Nogata (Nogata City, Fukuoka Pref.)  AEON MALL Kushiro-Showa (Kushiro City, Hokkaido Pref.)	, alpose	Concadiou i onou	Total Amount	Payment for the Period	Total Amount already Paid	
	Renewal of air-conditioning units	From September 2021 to November 2021	122	_	_	
AEON MALL Nogata (Nogata City, Fukuoka Pref.)	Renewal of electrical facilities	From March 2022 to June 2022	81	_	_	
	Renewal of air-conditioning units	From February 2022 to May 2022	153	_	_	
AEON MALL Kushiro-Showa (Kushiro City, Hokkaido Pref.)	Renewal of air-conditioning units	From May 2021 to October 2021	61	_	_	
	Parking lot waterproofing	From March 2021 to August 2021	297	_	_	
AEON MALL Shinrifu North Wing(Miyagi County, Miyagi Pref.)	Work on fire shutters	From May 2021 to August 2021	48	_	_	
	Work on exterior fittings	From May 2021 to October 2021	46	_	_	
	Renewal of waterproofing	From September 2021 to February 2022	203	_	_	
AEON MALL Yokkaichi-Kita (Yokkaichi City, Mie Pref.)	Renewal of air-conditioning units	From March 2022 to May 2022	43	_	_	
AEON MALL Tomakomai (Tomakomai City, Hokkaido Pref.)	Renewal of air-conditioning units	From February 2022 to May 2022	32	_	_	
AEON MALL Oyama (Oyama City, Tochigi Pref.)	Renewal of air-conditioning units	From September 2021 to January 2022	38	_	_	
	Renewal of interior fittings	From September 2021 to October 2021	37	_	_	
AEON MALL Kahoku (Kahoku City, Ishikawa Pref.)	Renewal of air-conditioning units	From September 2021 to December 2021	35	_	_	
	Renewal of air-conditioning units	From February 2022 to April 2022	35	_	_	
	Exterior wall painting	From April 2021 to January 2022	352	_	_	
AEON Chigasaki-Chuo Shopping Center	Renewal of electrical facilities	From February 2022 to April 2022	139	_	_	
(Chigasaki City, Kanagawa Pref.)	Renewal of air-conditioning units	From February 2022 to June 2022	97	_	_	
AEON STYLE Kemigawahama (Chiba City, Chiba Pref.)	Renewal of air-conditioning units	From February 2022 to April 2022	37	_	_	
AEON Ueda Shopping Center (Ueda City, Nagano Pref.)	Exterior wall painting	From April 2021 to November 2021	271	_	_	

#### **Capital Expenditures during the 17th Period**

The following table shows the major items of capital expenditures (those exceeding ¥30 million per work) AEON REIT conducted during the 17th fiscal period for the properties it owned as of July 31, 2021. The capital expenditures for the 17th fiscal period amounted to ¥904 million. Combined with ¥694 million in repairs and maintenance that was classified as expenses as well as ¥543 million in loss on disaster from the earthquake off the coast of Fukushima Prefecture, the earthquake off the coast of Miyagi Prefecture and Typhoon Haishen, AEON REIT conducted construction works totaling ¥2,142 million during the fiscal period.

Property Name (Location)	Purpose	Period	Cost of Construction Works (Millions of yen)
AEON MALL Shinrifu North Wing (Miyagi County, Miyagi Pref.)	Renovation of exterior walls	From October 2020 to June 2021	¥266
AEON MALL Ota (Ota City, Gunma Pref.)	Renewal of air-conditioning units	From January 2021 to April 2021	100
	Renewal of air-conditioning units	From April 2021 to April 2021	45
AEON MALL Suzuka (Suzuka City, Mie Pref.)	Renewal of extra high-tension power facilities	From May 2020 to April 2021	44
	Installation of garbage storage	From April 2021 to June 2021	26
AEON MALL Yokkaichi-Kita (Yokkaichi City, Mie Pref.)	Renewal of air-conditioning units	From April 2021 to May 2021	23
AEON MALL Kurashiki (Kurashiki City, Okayama Pref.)	Renewal of air-conditioning units	From August 2020 to May 2021	223

#### Additions to Reserves for Long-Term Renovations

None

### Asset Management Expenses

(Thousands of yen)

16th Period August 1, 2020 to January 31, 2021	17th Period February 1, 2021 to July 31, 2021
¥ 815,802	¥803,787
523,152	516,313
292,650	287,474
19,910	19,907
57,971	57,753
3,600	3,600
103,828	104,245
¥1,001,112	¥989,294
	August 1, 2020 to January 31, 2021  ¥ 815,802  523,152  292,650  19,910  57,971  3,600  103,828

Note: Asset management fees above do not include fees paid upon acquisition or disposition of real estate that are calculated based on the purchase or sale price. Real estate acquisition fees totaled ¥6,500 thousand and real estate disposition fees totaled ¥261 thousand in the 17th Period, while real estate acquisition fees totaled ¥26,750 thousand in the 16th Period.

#### Transactions with Related Parties

#### (1) Purchase and Sale Transactions with Related Parties (Note 1)

Cotomorni	Purchase or Sale Price (Millions of yen)			
Category	Purchase Price	Sale Price		
Total (Note 2)	¥1,300	¥53		
Breakdown of Transactions with Related Parties				
AEON Mall Co., Ltd.	_	1 (2.8%)		
Total	_	¥ 1 (2.8%)		

Notes: 1. "Related parties" are defined as related parties of the asset management companies under asset management agreement with AEON REIT as defined in Article 123 of Order for Enforcement of the Act on Investment Trusts and Investment Corporations, and Article 26, Section 27 of the Regulations regarding management reports of investment trusts and investment corporations set by The Investment Trusts Association, Japan. The same shall apply hereafter.

2. Purchase price is the price of additional acquisition of land of AEON MALL Nogata and the sale price is the price of disposition of part of land of AEON MALL Yamatokoriyama.

#### (2) Leasing to Related Parties

Lessee	Total Rent Received (Millions of yen)
AEON Retail Co., Ltd.	¥ 7,727
AEON Mall Co., Ltd.	7,515
AEON Hokkaido Corporation	677
AEON KYUSHU Co., Ltd.	589
The Daiei, Inc.	588
AEON Global SCM Co., Ltd.	289
AEON CO. (M) BHD. (Note)	20 (791 thousand RM)
Total	¥17,408

Note: The amount of total rent received is converted to Japanese yen using the exchange rate (the average exchange rate during the month prior to the transaction) at the time of the transaction.

#### (3) Leasing from Related Parties

Lessor	Total Rent Paid (Millions of yen)
AEON Retail Co., Ltd.	¥1,176
AEON Mall Co., Ltd.	866
AEON Hokkaido Corporation	165
AEON KYUSHU Co., Ltd.	32
Total	¥2,240

#### (4) Fees Paid

	Total Face (A)	Transactions	with Related Parties			
Type of Fee	Total Fees (A) (Thousands of yen)	Recipient	Fees Paid (B) (Thousands of yen)	Share of Total Fees (B/A) (%)		
Management service fees	¥ 45,664	AEON DELIGHT CO., LTD.	¥ 9,204	20.2		
Interest expenses	393,751	AEON BANK, LTD.	10,513	2.7		
Insurance expenses	757	AEON INSURANCE SERVICE CO., LTD.	607	80.2		

Notes: 1. The above table includes fees paid for transactions with related parties of the Asset Manager during the 17th Period.

- 2. In addition to the fees above, the amount paid to AEON DELIGHT CO., LTD. for repair work during the 17th Period was ¥272,342 thousand.
- 3. Interest expenses include financial fees, interests paid and accrued interests.
- 4. Amounts do not include consumption taxes.

## Information Required under Article 22(2)(d) of the EU Alternative Investment Fund Managers Directive (AIFMD)

## (1) Material Changes in Information Listed in Article 23 of AIFMD during the Financial Period Covered by the Report (Six-month fiscal period ended July 31, 2021)

In the section under the heading "Techniques it may employ and all associated risks" in Article 23(1)(a), we added a risk related to the outbreak of COVID-19.

In the section under the heading "Description of all fees, charges and expenses and a maximum amount which is directly/indirectly borne by the investors" in Article 23(1)(i), we added descriptions of a Fiscal Agent Fee and an Investment Corporation Bond Management Fee based on the Fiscal, Issuing, and Payment Agency Agreement, etc.

In addition, in the section under the heading "Procedure by which the AIF may change its investment strategy/investment policy" in Article 23(1)(b), we added or clarified descriptions of certain procedures under the Articles of Incorporation.

#### Risk Factors

An investment in our units involves significant risks. The principal risks with respect to investment in AEON REIT are as follows.

#### **Property and Business Risks**

- Any adverse conditions in Japan's retail industry or the Japanese economy could adversely affect us.
- We are dependent on the AEON Group for substantially all of our rental income; therefore, our financial condition and ability to make distributions may be adversely affected by lease terminations by, the bankruptcy or insolvency of, or a downturn in the business of the AEON Group.
- Our reliance on the Sponsor and other AEON Group companies could have a material adverse effect on our business.
- There are potential conflicts of interest between us and certain AEON Group companies, including the Asset Manager.
- As the first J-REIT to hold a property outside of Japan, we are subject to uncertainties to which other J-REITs may not be subject, which may make it difficult to evaluate our prospects.
- We may not be able to acquire properties to execute our growth and investment strategy in a manner that is accretive to earnings.

- Illiquidity in the real estate market may limit our ability to grow or adjust our portfolio and our master lease agreements could make our investments more illiquid.
- The past experience of the AEON Group in the Japanese real estate market is not an indicator or guarantee of our future results.
- The high concentration of retail properties in our portfolio may entail special risks not shared by J-REITs that invest in a more diversified range of real estate or real estate-related assets.
- Any inability to obtain financing for future acquisitions could adversely affect the growth of our portfolio.
- Liquidity and other limitations on our activities under debt financing arrangements may adversely affect our business, financial condition and results of operations.
- Increases in prevailing market interest rates may increase our interest expense and may result in a decline in the market price of our units.
- A high LTV ratio may increase our exposure to changes in interest rates and have a material adverse effect on our business, financial condition and results of operations.
- We may suffer impairment losses relating to our properties.
- Decreases in master lessees' leasehold deposits and/or security deposits may increase our funding costs.
- Any property defect may adversely affect our business, financial condition and results of operations.
- We may suffer large losses in the case of a natural or man-made disaster.
- We rely on expert appraisals and engineering, environmental and seismic reports, which are subject to significant uncertainties.
- We rely on industry and market data that are subject to significant uncertainties.
- We rely on third parties to evaluate the compliance of properties that we own or may acquire with building codes and earthquake standards, and we may suffer significant costs or incur sizable liabilities if any noncompliance is subsequently discovered.
- The environmental assessments of our properties made prior to our ownership may not uncover all environmental liabilities, and Japanese laws subject property owners to strict environmental liabilities.
- Entering into forward commitment contracts or contracts to purchase properties under development may expose us to contractual penalties and market risks.
- Unitholders have limited control over changes in our investment policies.
- Our success depends on the performance of service providers to which we are required to assign various key functions.
- Our performance depends on the efforts of key personnel of the Asset Manager.
- J-REITs and their asset managers are subject to tight supervision by the regulatory authorities.
- The Malaysian ringgit may be subject to exchange controls.
- The Asset Manager has limited experience in operating a J-REIT.
- Our policy to make distributions to our unitholders in excess of our retained earnings is not employed by most J-REITs and is thus subject to uncertainties.

#### **Taxation Risks**

- Our failure to satisfy a complex series of requirements pursuant to Japanese tax regulations would disqualify us from certain taxation benefits and significantly reduce our cash distributions to our unitholders.
- If the Japanese tax authorities disagree with the interpretations of the Japanese tax laws and regulations we used for prior periods, we may be forced to pay additional taxes for those periods.
- We may not be able to benefit from reductions in certain transfer taxes enjoyed by qualified J-REITs.
- Changes in Japanese tax laws may significantly increase our tax burden.
- We may be subject to taxes in countries other than Japan due to our investments outside of Japan and our investors may not be able to take advantage of available credits associated with such taxes.

#### **Legal and Regulatory Risks**

- Our ownership rights in some of our properties may be declared invalid or limited.
- Our leasehold or subleasehold interests may be terminated or may not be asserted against a third party in some cases.
- Properties for which third parties hold leasehold interests in the land and own the buildings on the land may subject us to various risks.
- Some of the properties we acquire may be designated as reserved land (horyu-chi) or provisionally allocated land (kari-kanchi) and our rights relating to such properties may be affected by the operation of the Land Readjustment Act.
- We may from time to time own properties in the form of stratified ownership (kubun shoyu) interests and our rights relating to such properties may be affected by the rights and intentions of other owners.
- Some of the properties we may acquire may be held in the form of a property or trust beneficiary co-ownership interest, and our rights relating to such properties may be affected by the intentions of other owners.
- We may hold interests in some properties through preferred shares of a special purpose company (tokutei mokuteki kaisha) in the future, and illiquidity in the market for such shares may limit our ability to sell our interest, and our rights relating to the properties held by such special purpose companies may be limited.
- We may hold interests in some properties through Japanese anonymous association (tokumei kumiai) agreements, and our rights relating to such properties may be limited.
- Our Malaysian property or any part of it may be acquired compulsorily.
- We will own most of our properties through trust beneficiary interests and may suffer losses as a trust beneficiary.
- There are important differences regarding the rights of unitholders in a J-REIT compared to those of share-holders in a corporation.
- Tax increases or adverse changes in applicable laws may affect our potential liabilities relating to our properties and operations.

#### Risks Related to the Impact of Infectious Diseases and Epidemics, Etc.

The outbreak of COVID-19 has disrupted business operations worldwide and had a materially adverse effect on the global economy, including in Japan, and its impact may continue to worsen. The performance of retail properties owned by AEON REIT may deteriorate due to decreased foot traffic; a decline in demand for those properties may result in their lower market value; and self-isolation measures may harm the quality of the services offered by the Asset Manager and its tenants.

# AEON REIT Investment Corporation Balance Sheets

As of January 31, 2021 and July 31, 2021

	(Thousand	ds of yen)	(Thousands of U.S. dollar
	Previous fiscal period	Current fiscal period	Current fiscal period
	(As of January 31, 2021)		(As of July 31, 2021)
Assets			
Current assets	V 10 017 107	V 40 405 040	<b>\$</b> 400.054
Cash and deposits (Note 7, 9)	¥ 16,217,497	¥ 18,185,810	\$ 166,050
Cash and deposits in trust (Note 7, 9) Prepaid expenses	8,195,175 584,140	8,482,986 381,772	77,450 3,48!
Income taxes receivable	51	18	3,40
Other	7,567	34,841	318
Total current assets	25,004,432	27,085,429	247,31
Non-current assets	20,001,102	27,000,120	217,01
Property and equipment (Note 17)			
Land	108,463	108,463	99
Buildings in trust	214,750,260	215,645,406	1,969,00
Accumulated depreciation	(50,321,257)	(54,971,666)	(501,93
Buildings in trust, net	164,429,002	160,673,740	1,467,07
Structures in trust	1,450,642	1,450,642	13,24
Accumulated depreciation	(1,041,853)	(1,085,008)	(9,90
Structures in trust, net	408,788	365,633	3,33
Tools, furniture and fixtures in trust	18,927 (8.372)	28,611	26
Accumulated depreciation  Tools, furniture and fixtures in trust, net	10,554	(10,434) 18,176	(99
Land in trust	134,264,615	136,266,032	1,244,21
Construction in progress in trust	242	242	1,244,21
Total property and equipment	299,221,667	297,432,288	2,715,78
Intangible assets (Note 17)	200,221,007	237,432,200	2,713,70
Leasehold interests in trust	55,246,917	54,532,516	497,92
Total intangible assets	55,246,917	54,532,516	497,92
Investments and other assets		0 1/00=/0 10	.07,02
Shares of subsidiaries and associates (Note 9)	6,078,453	6,078,453	55,50
Long-term prepaid expenses	615,194	516,138	4,71
Lease and guarantee deposits	10,460	10,460	9
Total investments and other assets	6,704,109	6,605,052	60,30
Total non-current assets	361,172,694	358,569,857	3,274,01
Deferred assets			
Investment unit issuance expenses	19,983	13,672	12
Investment corporation bond issuance costs	333,071	313,609	2,86
Total deferred assets	353,054	327,282	2,98 \$3,524,31
otal assets Liabilities	¥386,530,182	¥385,982,569	<u> </u>
Current liabilities			
Operating accounts payable	¥ 1,029,695	¥ 333,281	\$ 3,04
Current portion of long-term loans payable (Note 9)	19,100,000	19,100,000	174,39
Accounts payable - other	400,266	394,355	3,60
Accrued expenses	101,071	100,363	91
Income taxes payable	605	605	
Accrued consumption taxes	473,580	652,815	5,96
Provision for loss on disaster	26,429	4,326	3
Other	195,412	288,996	2,63
Total current liabilities	21,327,060	20,874,742	190,60
Non-current liabilities			
Investment corporation bond (Note 9)	51,000,000	51,000,000	465,66
Long-term loans payable (Note 9)	89,700,000	89,700,000	819,02
Tenant leasehold and security deposits (Note 9)	2,628	2,628	2
Tenant leasehold and security deposits in trust (Note 9)	13,492,071	13,492,071	123,19
Total non-current liabilities	154,194,700	154,194,700	1,407,91
Total liabilities	175,521,760	175,069,443	1,598,51
<b>Vet assets</b> Unitholders' equity			
Unitholders' capital (Note 6)	208,093,893	208,093,893	1,900,05
Deduction from unitholders' capital	200,093,693	200,093,093	1,900,05
Other deduction from unitholders' capital	(3,525,697)	(3,525,697)	(32,19
Total deduction from unitholders' capital	(3,525,697)	(3,525,697)	(32,19
Unitholders' capital, net	204,568,196	204,568,196	1,867,86
Surplus		20.,000,100	1,007,00
Voluntary reserve			
Distribution reserve	474,397	474,397	4,33
Total voluntary reserve	474,397	474,397	4,33
Unappropriated retained earnings (undisposed loss)		5,870,533	53,60
Total surplus	6,440,224	6,344,930	57,93
Total unitholders' equity	211,008,421	210,913,126	
Total net assets (Note 4)	211,008,421	210,913,126	1,925,79
Total liabilities and net assets	¥386,530,182	¥385,982,569	\$3,524,31

The accompanying notes form an integral part of these financial statements.

# **AEON REIT Investment Corporation Statements of Income**

For the six-month periods ended January 31, 2021 and July 31, 2021

	(Thousan	ds of yen)	(Thousands of U.S. dollars)		
	Previous fiscal period (From August 1, 2020 to January 31, 2021)	Current fiscal period (From February 1, 2021 to July 31, 2021)	Current fiscal period (From February 1, 2021 to July 31, 2021)		
Operating revenue	to Salidary 51, 2021)	to July 31, 2021)	to July 31, 2021)		
Rent revenue - real estate (Note 5)	¥17,568,111	¥17,578,907	\$160,508		
Gain on sale of real estate properties (Note 5)	+17,000,111 —	2,741	25		
Dividends received (Note 5)	133,418	114,950	1,049		
Total operating revenue	17,701,529	17,696,599	161,583		
Operating expenses	,	,000,000	, , , , , , , , , , , , , , , ,		
Expenses related to rent business (Note 5)	9,897,925	9,957,511	90,919		
Asset management fee	815,802	803,787	7,339		
Asset custody fee	19,910	19,907	181		
Administrative service fees	57,971	57,753	527		
Directors' compensation	3,600	3,600	32		
Taxes and dues	5,901	5,299	48		
Other operating expenses	97,926	98,945	903		
Total operating expenses	10,899,037	10,946,806	99,952		
Operating income	6,802,491	6,749,792	61,630		
Non-operating income	0,002,431	0,743,732	01,030		
Interest income	255	122	1		
Refund of unpaid distributions	987	885	8		
Insurance income	307	39,177	357		
Foreign exchange gains	454	33,177	337		
Total non-operating income	1,696	40,185	366		
Non-operating expenses	1,030	40,103	300		
Interest expenses	456,246	393,751	3,595		
Interest expenses Interest expenses on investment corporation bonds	156,604	215,617	1,968		
Amortization of investment unit issuance expenses	7,593	6,310	57		
Amortization of investment corporation bond issuance costs	15,351	19,461	177		
Investment corporation bond issuance costs	21,367	-	_		
Borrowing related expenses	154,630	138,436	1,264		
Provision for loss on disaster	26,429	-			
Other	20,420	27,971	255		
Total non-operating expenses	838,223	801,549	7,318		
Ordinary income	5,965,964	5,988,428	54,678		
Extraordinary income		0,000,120	01,070		
Insurance income (Note 5)	_	385,495	3,519		
Total extraordinary income		385,495	3,519		
Extraordinary losses		303,433	0,010		
Loss on disaster (Note 5)	_	502,835	4,591		
Provision for loss on disaster (Note 5)		1,137	4,331		
Total extraordinary losses		503,972	4,601		
Income (loss) before income taxes	5,965,964	5,869,952	53,597		
Income taxes - current (Note 13)	605	5,009,952	55,597		
Total income taxes	605				
		5 969 247			
Net income (loss)	5,965,359	5,869,347 1,186	53,591		
Retained earnings brought forward  Unappropriated retained earnings (undisposed loss)	468 ¥ 5,965,827	¥ 5,870,533	\$ 53,602		

The accompanying notes form an integral part of these financial statements.

## **AEON REIT Investment Corporation Statements of Changes in Net Assets**

For the six-month periods ended January 31, 2021 and July 31, 2021

Previous fiscal period (From August 1, 2020 to January 31, 2021)

									(Thous	ands of yen)
				Un	itholders' equ	ıity				
	Unitholders' capital	Deducti unitholder				Su	rplus			
		Other deduction	Total deduction		Voluntary	reserve	Unappropriat-			
		from unitholders' capital	from	Unitholders' capital, net	Distribution reserve	Total voluntary reserve	earnings (undisposed loss)	Total surplus	Total unitholders' equity	Total net assets
Balance at beginning of current period	¥208,093,893	(¥3,525,697)	(¥3,525,697)	¥204,568,196	¥474,397	¥474,397	¥5,953,869	¥6,428,266	¥210,996,463	¥210,996,463
Changes of items during period Dividends of surplus Net income							(5,953,401) 5,965,359	(5,953,401) 5,965,359	(5,953,401) 5,965,359	(5,953,401) 5,965,359
Total changes of items during period	_	_	_	_	_	_	11,958	11,958	11,958	11,958
Balance at end of current period	¥208 093 893	(¥3 525 697)	(¥3 525 697)	¥204 568 196	¥474 397	¥474 397	¥5 965 827	¥6 440 224	¥211 008 421	¥211 008 421

Current fiscal period (From February 1, 2021 to July 31, 2021)

									(Thous	ands of yen)
				Un	itholders' equ	ıity				
	Deduction from unitholders' capital				Su	ırplus				
	Unitholders' capital	Other deduction	Total deduction		Voluntary	reserve	Unappropriat- ed retained			
		from unitholders' capital	from	Unitholders' capital, net	Distribution reserve	Total voluntary reserve	earnings (undisposed loss)	Total surplus	Total unitholders' equity	Total net assets
Balance at beginning of current period	¥208,093,893	(¥3,525,697)	(¥3,525,697)	¥204,568,196	¥474,397	¥474,397	¥5,965,827	¥6,440,224	¥211,008,421	¥211,008,421
Changes of items during period Dividends of surplus Net income							(5,964,641) 5,869,347	(5,964,641) 5,869,347	(5,964,641) 5,869,347	(5,964,641) 5,869,347
Total changes of items during period	_	_	_	_	_	_	(95,294)	(95,294)	(95,294)	(95,294)
Balance at end of current period	¥208,093,893	(¥3,525,697)	(¥3,525,697)	¥204,568,196	¥474,397	¥474,397	¥5,870,533	¥6,344,930	¥210,913,126	¥210,913,126

Current fiscal period (From February 1, 2021 to July 31, 2021)

								(1	nousands of t	U.S. dollars)
	Unitholders' equity									
	Deduction from unitholders' capital		Surplus							
		Other deduction	Total deduction		Voluntary	reserve	Unappropriat- ed retained			
	Unitholders'	from unitholders' capital	from unitholders' capital	Unitholders' capital, net	Distribution reserve	Total voluntary reserve	earnings (undisposed loss)	Total surplus	Total unitholders' equity	Total net assets
Balance at beginning of current period	\$1,900,053	(\$32,192)	(\$32,192)	\$1,867,861	\$4,331	\$4,331	\$54,472	\$58,804	\$1,926,665	\$1,926,665
Changes of items during period Dividends of surplus Net income							(54,461) 53,591	(54,461) 53,591	(54,461) 53,591	(54,461) 53,591
Total changes of items during period							(870)	(870)	(870)	(870)
Balance at end of current period	\$1,900,053	(\$32,192)	(\$32,192)	\$1,867,861	\$4,331	\$4,331	\$53,602	\$57,933	\$1,925,795	\$1,925,795

The accompanying notes form an integral part of these financial statements.

## **Appropriation of Retained Earnings**

For the six-month periods ended January 31, 2021 and July 31, 2021

**Statements of Cash Distributions** 

Pursuant to the policy on the distribution of funds in Article 35, Paragraph 1 of the Articles of Incorporation of the Company, distributions shall be limited to the amount of profit and exceed 90% of the distributable profit of the Company as stipulated in Article 67-15 of the Act on Special Measures Concerning Taxation.

For the six month period ended January 31, 2021, the Company decided to distribute ¥5,964,641,328, which is the amount that does not exceed the unappropriated retained earnings (¥5,965,827,712) and is the greatest value among integral multiples of 1,873,317, which is the number of investment units issued and outstanding; provided, however, that the Company will not pay the portion of the amount that exceeds the profits defined in Article 35, Paragraph 2 of its Articles of Incorporation.

For the six month period ended July 31, 2021, the Company decided to distribute ¥5,994,614,400, which is obtained by combining ¥5,870,533,431 in unappropriated retained earnings and ¥124,080,969 reversed from distribution reserve (the amount obtained by adding ¥118,476,800, which is calculated by subtracting the extraordinary income comprising insurance income for disasters from the extraordinary losses comprising loss on disaster and provision for loss on disaster, and ¥69,432,064, which is a temporary decrease in rental income due to temporary suspension of operations at AEON MALL Shinrifu North Wing for renovation work, and deducting ¥63,827,895 which is an increase in net income through asset management) and which is the amount that does not exceed the combined amount and is the greatest value among integral multiples of 1,873,317, which is the number of investment units issued and outstanding; provided, however, that the Company will not pay the portion of the amount that exceeds the profits defined in Article 35, Paragraph 2 of its Articles of Incorporation.

Distributions of retained earnings and disposition of undisposed loss for the six-month periods ended January 31, 2021 and July 31, 2021 are as follows:

	For the six-month period ended					
	January 31, 2021	July 31, 2021	July 31, 2021			
	(Ye	(Thousands of U.S. dollars)				
Unappropriated retained earnings (undisposed loss)	¥5,965,827,712	¥5,870,533,431	\$53,602			
Reversal of distribution reserve	_	124,080,969	1,132			
Total cash distributions	5,964,641,328	5,994,614,400	54,735			
Distribution per unit (yen; U.S. dollars)	3,184	3,200	29			
Retained earnings brought forward	¥ 1,186,384	¥ –	\$ -			

The accompanying notes form an integral part of these financial statements.

(Thousands of LLS dollars)

## **AEON REIT Investment Corporation Statements of Cash Flows**

For the six-month periods ended January 31, 2021 and July 31, 2021

		(Thousands of U.S. dollars)	
	(Thousan		
	Previous fiscal period (From August 1, 2020 to January 31, 2021)	Current fiscal period (From February 1, 2021 to July 31, 2021)	Current fiscal period (From February 1, 2021 to July 31, 2021)
Cash flows from operating activities			
Income before income taxes	¥ 5,965,964	¥ 5,869,952	\$ 53,597
Depreciation	4,668,242	4,695,625	42,874
Amortization of investment corporation bond issuance costs	15,351	19,461	177
Amortization of investment unit issuance expenses	7,593	6,310	57
Interest income	(255)	(122)	(1
Interest expenses	612,850	609,369	5,563
Insurance income	_	(424,672)	(3,877
Loss on disaster	_	502,835	4,591
Increase (decrease) in provision for loss on disaster	26,429	(22,103)	(201
(Decrease) increase in accrued consumption taxes	(22,424)	179,234	1,636
(Increase) decrease in prepaid expenses	(174,216)	202,368	1,847
Decrease from sale of property and equipment in trust	_	47,212	431
Increase (decrease) in operating accounts payable	567,792	(584,909)	(5,340
Increase (decrease) in accounts payable - other	3,193	(5,911)	(53
(Increase) decrease in long-term prepaid expenses	(33,697)	99,056	904
Other, net	3,608	63,861	583
Subtotal	11,640,433	11,257,567	102,790
Interest income received	333	122	1
Interest expenses paid	(590,410)	(610,076)	(5,570
Proceeds from insurance income	_	424,672	3,877
Payments for loss on disaster	_	(379,951)	(3,469
Income taxes paid	(641)	(572)	(5
Net cash provided by operating activities (Note 7)	11,049,715	10,691,762	97,623
Cash flows from investing activities			
Purchase of property and equipment in trust	(6,087,494)	(2,473,446)	(22,584
Net cash used in investing activities	(6,087,494)	(2,473,446)	(22,584
Cash flows from financing activities			
Proceeds from short-term loans payable	18,000,000	_	_
Repayments of short-term loans payable	(27,800,000)	-	_
Proceeds from long-term loans payable	13,800,000	_	-
Repayments of long-term loans payable	(22,000,000)	-	-
Proceeds from issuance of investment corporation bonds	17,876,707	_	_
Dividends paid	(5,951,133)	(5,962,416)	(54,441
Net cash (used in) financing activities	(6,074,426)	(5,962,416)	(54,441
Effect of exchange rate change on cash and cash equivalents	(461)	223	2
Net (decrease) increase in cash and cash equivalents	(1,112,667)	2,256,123	20,600
Cash and cash equivalents at beginning of period	25,525,340	24,412,672	222,906
Cash and cash equivalents at end of period (Note 7)	¥24,412,672	¥26,668,796	\$243,506

The accompanying notes form an integral part of these financial statements.

## **AEON REIT Investment Corporation Additional Information**

For the six-month periods ended January 31, 2021 and July 31, 2021

#### 1. Organization

AEON REIT Investment Corporation (the "Company") is a real estate investment trust mainly investing in retail properties that form local communities' retail business infrastructure.

The Company was established on November 30, 2012, with AEON Reit Management Co., Ltd. as the organizer under the Act on Investment Trusts and Investment Corporations of Japan (the "Investment Trusts Act") and registered with the Kanto Local Finance Bureau on December 20, 2012.

On November 22, 2013, the Company was listed on the real estate investment trust securities market of Tokyo Stock Exchange.

In the fiscal period under review (17th fiscal period), AEON REIT additionally acquired part of the land of AEON MALL Nogata (acquisition price: ¥1,300 million) in February 2021 by utilizing cash on hand, and disposed part of the site of AEON MALL Yamatokoriyama in March 2021 (sale price: ¥53 million).

As a result, the real estate held by the Company as of July 31, 2021 totaled 43 properties in Japan and overseas, including AEON MALL SEREMBAN 2 it owns through an overseas real estate holding corporation (hereinafter, the "Overseas SPC"), with a total acquisition price of ¥396,788 million. Total leasable area is 3,658,461.85 m² and the occupancy rate of the entire portfolio is 100.0% as of the same date.

#### 2. Basis of Presentation

The Company maintains its books of accounts in accordance with the provisions set forth in the Investment Trusts Act, the Financial Instruments and Exchange Act of Japan and other related accounting regulations and in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards (hereinafter "IFRS"). The accompanying financial statements have been compiled from the financial statements that were filed with the Director of the Kanto Local Finance Bureau as required by the Financial Instruments and Exchange Act of Japan. In preparing the accompanying financial statements, certain rearrangements have been made to the financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan.

The accompanying financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. As permitted by the regulation under the Financial Instruments and Exchange Act of Japan, amounts of less than one thousand yen have been omitted. As a result, the totals shown in the accompanying financial statements in yen do not necessarily agree with the sums of the individual amounts.

The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥109.52 to \$1, the approximate rate of exchange at July 30, 2021. Such translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rate.

The Company does not prepare consolidated financial statements. The Company has six-month fiscal periods ending January 31 and July 31 of each calendar year.

#### 3. Income Taxes

The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

#### 4. Revenue Recognition

Revenue from leasing of retail space includes fixed rental revenue and the amount equivalent to fixed asset tax, city planning tax, and depreciable asset tax, which are all recognized on an accrual basis over the life of each lease.

Financial Section (Audited)

#### **AEON REIT Investment Corporation**

## **AEON REIT Investment Corporation Notes to Financial Statements**

For the six-month periods ended January 31, 2021 and July 31, 2021

### 1. Notes on Assumption of Going Concern

Not applicable

### 2. Summary of Significant Accounting Policies

#### (a) Valuation Standard and Method for Securities

#### Securities

Shares of subsidiaries and associates

Shares issued by an overseas real estate holding corporation, as set forth in Article 221-2-1 of the Ordinance for Enforcement of the Act on Investment Trusts and Investment Corporations, are stated utilizing the moving-average cost method.

#### (b) Depreciation Method for Non-Current Assets

#### 1) Property and Equipment

Property and equipment are stated at cost. Depreciation of property and equipment is computed by the straight-line method over the following useful lives:

Buildings in trust 3 to 51 years
Structures in trust 3 to 35 years
Tools, furniture and fixtures in trust 5 to 6 years

#### 2) Long-term Prepaid Expenses

Long-term prepaid expenses are amortized by the straight-line method.

#### (c) Accounting for Deferred Assets

#### 1) Investment Unit Issuance Expenses

Investment unit issuance expenses are capitalized and amortized by the straight-line method over three years.

#### 2) Investment Corporation Bond Issuance Costs

Investment corporation bond issuance costs are capitalized and amortized by the straight-line method over the respective terms of the investment corporation bonds.

#### (d) Accounting for Provisions

Provision for loss on disaster

Of the expenses for restoration works for the properties that were damaged by Typhoon Haishen, the amount that was reasonably estimated as of the end of the fiscal period ended January 31, 2021, was recorded as allowance for loss on disaster.

Of the expenses for restoration works for the properties that were damaged by an earthquake off the coast of Fukushima Prefecture, the amount that was reasonably estimated as of the end of the fiscal period ended July 31, 2021, was recorded as allowance for loss on disaster.

#### (e) Foreign Currency Translation

Receivables and payables denominated in foreign currencies are translated into yen at the exchange rate in effect at the balance sheet date, and differences arising from the translation are included in the statements of income.

#### (f) Revenue and Expenses Property-related Taxes

Property-related taxes, such as fixed asset tax, city planning tax, and depreciable asset tax, are imposed on real property held on a calendar year basis. The amount of such taxes assessed and determined by the local government that corresponds to the respective fiscal period is charged to expense as expenses related to rent business.

Generally, the seller of a property is liable for property-related taxes for the calendar year in which the property is disposed and is reimbursed by the buyer for a tax amount calculated from the date of disposal through the end of the calendar year. The tax amount is not charged to expense but capitalized as part of the acquisition cost for the respective property.

Capitalized property-related taxes for the six-month period ended July 31, 2021 were ¥8,007 thousand (\$73 thousand). Capitalized property-related taxes for the six-month period ended January 31, 2021 are ¥13,624 thousand.

#### (g) Hedge Accounting

The Company enters into derivative transactions for the purpose of hedging risks defined in the Articles of Incorporation of the Company pursuant to the regulations that stipulate the basic policy of risk management. The Company hedges the risks of fluctuation in interest rates on borrowings using interest rate swaps.

The Company applies the exceptional treatment where interest rate swaps that qualify for hedge accounting and meet specific criteria are not remeasured at fair value but differentials paid or received under swap agreements are recognized and included in interest expenses or income. The Company does not assess hedge effectiveness since the interest rate swaps meet the criteria required for such exceptional treatment.

#### (h) Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand, cash in trust, demand deposits, deposits in trust, and highly liquid short-term investments that are readily convertible, bear little risk in price fluctuations, and mature within three months from the date of acquisition.

#### (i) Other Significant Items Fundamental to Preparing the Financial Statements

#### 1) Accounting Treatment for Trust Beneficiary Rights in Real Estate

For trust beneficiary rights in real estate, all assets and liabilities with respect to assets in trust as well as all revenues generated and expenses incurred with respect to assets in trust are recorded in the relevant accounts for balance sheets and statements of income of the accompanying financial statements.

#### 2) Consumption Taxes

National and local consumption taxes are excluded from transaction amounts.

## 3. Accounting Standards, Etc. Not Yet Adopted

#### Unapplied Accounting Standard and Implementation Guidance

- "Accounting Standard for Revenue Recognition" (Corporate Accounting Standards No. 29 issued by Accounting Standards Board of Japan ("ASBJ") on March 31, 2020)
- "Implementation Guidance on Accounting Standard for Revenue Recognition" (Implementation Guidance of Corporate Accounting Standards No. 30 issued by ASBJ on March 26, 2021)

#### (1) Overview

The International Accounting Standard Board ("IASB") and the Financial Accounting Standards Board ("FASB") have jointly developed the comprehensive accounting standard for revenue recognition, and have published "Revenue from Contracts with Customers" (IFRS No. 15 issued by IASB and Topic 606 issued by FASB) in May 2014. As IFRS No. 15 is effective for annual periods beginning on or after January 1, 2018 and Topic 606 is effective for annual periods beginning after December 15, 2017, ASBJ has developed the comprehensive accounting standard for revenue recognition, and announced it along with the implementation guidance.

As a basic policy to develop the accounting standards for revenue recognition, ASBJ decided to incorporate the basic principles from IFRS No. 15 in order to ensure the comparability among Financial Statements based on IFRS, U.S. GAAP and Japanese GAAP. The comparability between the financial statements is one of the benefits of the consistency with IFRS No. 15. In addition, in the case there is an item where consideration should be given to special treatment in Japan, the alternative treatment is accepted to the extent consistency is maintained.

#### (2) Scheduled date of the application

AEON REIT will adopt the Accounting Standard and Implementation Guidance from the beginning of the six-month period ending January 31, 2022.

#### (3) Impact of the application of the respective Accounting Standard and Implementation Guidance

The impact on the financial statements from adoption of the Accounting Standard and Implementation Guidance for Revenue Recognition is currently being assessed.

#### 4. Balance Sheets

The Company shall maintain its net assets of ¥50,000 thousand or more in accordance with the Investment Trusts Act.

#### 5. Statements of Income

#### (a) Revenues and Expenses Related to Real Estate Leasing Business

Revenues and expenses related to real estate leasing business for the six-month periods ended January 31, 2021 and July 31, 2021 consist of the following:

_	For the six-month period ended							
_	January 31, 2021	July 31, 2021	July 31, 2021					
_	(Thousan	ds of yen)	(Thousands of U.S. dollars)					
Revenues related to real estate leasing business								
Rent revenue - real estate								
Rent	¥17,507,008	¥17,513,099	\$159,907					
Other lease business revenue - real estate	61,102	65,807	600					
Total revenues related to real estate leasing business	¥17,568,111	¥17,578,907	\$160,508					
Expenses related to real estate leasing business								
Expenses related to rent business								
Property and facility management fees	¥ 45,293	¥ 45,664	\$ 416					
Repairs and maintenance expenses	656,826	694,106	6,337					
Insurance expenses	185,816	179,598	1,639					
Trust fees	22,000	23,013	210					
Land rent paid	2,283,162	2,240,910	20,461					
Taxes and dues	1,979,637	2,025,214	18,491					
Depreciation	4,668,242	4,695,625	42,874					
Water charges	49,422	44,544	406					
Other expenses related to rent business	7,522	8,834	80					
Total expenses related to real estate leasing business	¥ 9,897,925	¥ 9,957,511	\$ 90,919					
Operating income from real estate leasing business	¥ 7,670,185	¥ 7,621,395	\$ 69,589					

#### (b) Breakdown of Gain on Sale of Real Estate Properties

For the six-month period ended January 31, 2021 Not applicable

For the six-month period ended July 31, 2021

¥53,737	\$490
47,212	431
3,783	34
¥ 2,741	\$ 25
	¥ 2,741

#### (c) Breakdown of Dividends Received

For the six month period ended January 31, 2021, the entire amount of the profit available for dividend (RM5,244,665 (¥133,418 thousand)) based on the results of the fiscal period ended July 2020 of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. was paid to AEON REIT as dividends (Note 3), which were calculated on the following basis.

	(Unit: RM (Thousands of yen))
Revenues	RM7,760,030 (¥195,552)
Property operating expenses	668,626 ( 16,849)
Other expenses	135,388 ( 3,411)
Unrealized gain from valuation of investment properties	— (     —)
Net profit before taxation	6,956,016 ( 175,291)
Net profit before taxation after deducting unrealized gain	6,956,016 ( 175,291)
Tax expense on net income before income taxes after deducting unrealized gain	1,711,351 ( 43,126)
Profit available for dividend (Note 3)	5,244,665 ( 133,418)
Dividends (Note 3)	RM5,244,665 (¥133,418)

Notes: 1. The table above is based on the accounting standards of Malaysia (equivalent to IFRS), although disclosure is not based on the Malaysian standards.

- 2. For the exchange rate, the period-average exchange rate (RM1 = JPY25.20 (rounded down to the second decimal place)) is used.
- 3. Profit available for dividend and dividends are converted to the yen value by using the forward exchange rate on December 2, 2020 of RM 1 = JPY25.43 (rounded down to the second decimal place.)

For the six month period ended July 31, 2021, the entire amount of the profit available for dividend (RM4,353,159 (¥114,950 thousand)) based on the results of the fiscal period ended January 2021 of JAM-BATAN MANSEIBASHI (M) Sdn. Bhd. was paid to AEON REIT as dividends (Note 3), which were calculated on the following basis.

	(Unit: RM (Thousands of yen))
Revenues	RM7,752,142 (¥197,447)
Property operating expenses	654,425 ( 16,668)
Other expenses	114,986 ( 2,928)
Unrealized gain from valuation of investment properties	(1,000,000) ( (25,470))
Net profit before taxation	5,982,731 ( 152,380 )
Net profit before taxation after deducting unrealized gain	5,982,731 ( 152,380 )
Tax expense on net income before income taxes after deducting unrealized gain	1,629,572 ( 41,505)
Profit available for dividend (Note 3)	4,353,159 ( 114,950 )
Dividends (Note 3)	RM4,353,159 (¥114,950)

Notes: 1. The table above is based on the accounting standards of Malaysia (equivalent to IFRS), although disclosure is not based on the Malaysian standards.

- 2. For the exchange rate, the period-average exchange rate (RM1 = JPY25.47 (rounded down to the second decimal place)) is used.
- 3. Profit available for dividend and dividends are converted to the yen value by using the forward exchange rate on June 2, 2021 of RM 1 = JPY26.40 (rounded down to the second decimal place.)

#### (d) Breakdown of Extraordinary Income

For the six-month period ended January 31, 2021, the Company recorded no extraordinary income.

For the six-month period ended July 31, 2021, the Company recorded insurance income for the assets damaged by the earthquake off the coast of Fukushima Prefecture (¥385,495 thousand).

#### (e) Breakdown of Extraordinary Losses

For the six-month period ended January 31, 2021, the Company recorded no extraordinary losses.

For the six-month period ended July 31, 2021, the Company recorded the following extraordinary losses.

#### 1) Loss on disaster

Losses related to the assets that were damaged by the earthquake off the coast of Fukushima Prefecture and the earthquake off the coast of Miyagi Prefecture (expenses for restoration works) were recognized as loss on disaster (¥502,835 thousand).

#### 2) Provision for loss on disaster

With regard to the assets that were damaged by the earthquake off the coast of Fukushima Prefecture, expenses for restoration works that were reasonably estimated as of the end of the fiscal period ended July 31, 2021 (¥1,137 thousand) were recorded as provision of allowance for loss on disaster.

## 6. Statements of Changes in Net Assets

The total number of investment units which the Company is authorized to issue is 10,000,000 units, and the total number of investment units issued and outstanding as of January 31, 2021 and July 31, 2021 is 1,873,317 units and 1,873,317 units, respectively.

#### 7. Statements of Cash Flows

Cash and cash equivalents as of January 31, 2021 and July 31, 2021 consist of the following:

		As of		
	January 31, 2021 July 31, 2021		July 31, 2021	
	(Thousan	(Thousands of yen)		
Cash and deposits	¥16,217,497	¥18,185,810	\$166,050	
Cash and deposits in trust	8,195,175	8,482,986	77,456	
Cash and cash equivalents	¥24,412,672	¥26,668,796	\$243,506	

#### 8. Leases

The Company leases its retail properties to tenants. The future minimum lease payments to be received under non-cancelable operating leases of properties as of January 31, 2021 and July 31, 2021 are as follows:

	As of				
	January 31, 2021 July 31, 2021		July 31, 2021		
	(Thousan	(Thousands of U.S. dollars)			
Due within 1 year	¥ 35,111,576	¥ 35,110,045	\$320,581		
Due after 1 year	89,446,139	74,159,556	677,132		
Total	¥124,557,716	¥109,269,602	\$997,713		

#### 9. Financial Instruments

#### (a) Status of Financial Instruments

#### (i) Policy for financial instruments

The Company's basic policy is to execute a stable, flexible and efficient financial strategy. It procures funds by borrowing, issuing investment corporation bonds (including short-term investment corporation bonds) and investment units and other means for purposes including portfolio growth through property acquisitions.

The Company enters into derivative transactions only to hedge risks such as risk of fluctuations in interest rates associated with borrowings and exchange rate fluctuation risk associated with operating receivables and payables denominated in foreign currencies.

#### (ii) Nature and extent of risks arising from financial instruments and risk management

Loans payable and investment corporation bonds are used mainly for acquiring real estate and trust beneficiary rights in real estate.

Tenant leasehold and security deposits in trust are deposits received from tenants under lease agreements.

Loans payable with floating interest rates are exposed to the risk of fluctuations in interest rates. However, by appropriately managing the debt ratio, etc., it is possible to limit the impact of a rise in market interest rates on the Company's operations. Furthermore, for some of the loans payable with floating interest rates, derivative transactions (interest rate swaps) are utilized as hedging instruments in order to hedge the risk of fluctuations in interest rates and to fix interest expenses. The hedge effectiveness of interest rate swaps is assessed by comparing the cumulative changes in cash flows of hedging instruments and hedged items and based on the respective amount of changes. However, the assessment of hedge effectiveness is omitted for those interest rate swaps that meet the criteria for exceptional treatment.

Derivative transactions are conducted and managed in accordance with internal regulations that specify the basic policy for risk management.

Loans payable, investment corporation bonds and tenant leasehold and security deposits in trust are exposed to liquidity risks. However, the Company manages these risks through preparing monthly financing plans, maintaining liquidity, and other means by its asset manager.

Operating receivables denominated in foreign currencies associated with the acquisition of overseas properties are exposed to the risk of fluctuations in exchange rates. However, since the percentage of these receivables to total assets is low, they are handled under a system in which the asset manager monitors the risk and examines the necessity of hedging it with the use of derivative transactions such as forward foreign exchange contract transactions.

The Company may be engaged in foreign currency denominated transactions in connection with investments in overseas real estate, etc. Such transactions carry the risk of fluctuations in exchange rates, and exchange rate fluctuations may negatively affect the Company's earnings. If the yen increasingly appreciates against other currencies, the yen-based value of foreign currency denominated transactions that arise in connection with investments in overseas real estate, etc. may be diminished to negatively impact the Company's net income for the relevant fiscal period.

Moreover, if there are foreign denominated assets and liabilities in connection with investments in overseas real estate, etc., certain accounts of these assets and liabilities will be converted into the yen at the exchange rate prevailing on the closing date for the preparation of financial statements. Due to exchange rate fluctuations, these accounts may negatively affect the Company's net income.

#### (iii) Supplementary explanations on fair values of financial instruments

The fair values of financial instruments include values based on market prices or reasonably calculated values if there are no market prices available. As certain assumptions are used in calculating these values, if different assumptions are used, these values could vary.

#### (b) Fair Values of Financial Instruments

The following table shows carrying amounts, fair values, and unrealized gains or losses of financial instruments as of January 31, 2021 and July 31, 2021. Financial instruments whose fair values are extremely difficult to determine are not included in the following table. Please refer to Note 2 below.

		A							
					As of				
	Janu	January 31, 2021			uly 31, 202	21	July 31, 2021		
	Carrying	Fair	Unrealized	Carrying	Fair	Unrealized	Carrying	Fair	Unrealized
	amount	value	gain (loss)	amount	value	gain (loss)	amount	value	gain (loss)
			(Thousand	ds of yen)			(Thousar	nds of U.S	. dollars)
Assets									
(1) Cash and deposits	¥ 16,217,497 ¥	16,217,497	¥ —	¥ 18,185,810 ¥	¥ 18,185,810	) ¥ —	\$ 166,050	\$ 166,050	\$ —
(2) Cash and deposits in trust	8,195,175	8,195,175	_	8,482,986	8,482,986	· —	77,456	77,456	_
Total	¥ 24,412,672 ¥	24,412,672	¥ —	¥ 26,668,796 ¥	≨ 26,668,796	6 ¥ —	\$ 243,506	\$ 243,506	\$ —
Liabilities									
(3) Current portion of long-term loans payable	¥ 19,100,000 ¥	19,127,922	¥ 27,922	¥ 19,100,000 ¥	¥ 19,110,267	¥ 10,267	\$ 174,397	\$ 174,491	\$ 93
(4) Investment corporation bonds	51,000,000	50,572,700	(427,300)	51,000,000	50,862,000	(138,000)	465,668	464,408	(1,260)
(5) Long-term loans payable	89,700,000	91,346,882	1,646,882	89,700,000	91,174,803	1,474,803	819,028	832,494	13,466
Total	¥159,800,000 ¥	161,047,504	¥1,247,504	¥159,800,000 ¥	¥161,147,071	¥1,347,071	\$1,459,094	\$1,471,394	\$12,299
(6) Derivative transactions	¥ —¥	_	¥ —	¥ — ¥	¥ —	- ¥ —	\$ —	\$ —	\$ —

Notes: 1. Methods used to calculate fair values of financial instruments

#### Assets

#### (1) Cash and deposits and (2) Cash and deposits in trust

The carrying amounts of these items approximate fair values because of their short maturities.

#### Liabilities

#### (3) Current portion of long-term loans payable and (5) Long-term loans payable

Because interest rates of long-term loans payable with floating interest rates are to be revised periodically, their carrying amounts approximate fair values. Fair value of long-term loans payable with fixed interest rates is calculated by discounting the total of principal and interest at the rate assumed when a new, similar loan corresponding to the remaining period is made. Fair value of interest rate swaps, to which the exceptional treatment is applied, is included in the fair value of long-term loans payable, a hedged item.

#### (4) Investment corporation bonds

The fair value of investment corporation bonds is based on the reference price disclosed by the Japan Securities Dealers Association.

#### (6) Derivative transactions

Please refer to "11. Derivatives" described below.

 $2. \ \ \, \text{Carrying amount of financial instruments whose fair value is extremely difficult to determine}$ 

	As of					
	January 31, 2021	July 31, 2021	July 31, 2021			
	(Thousan	(Thousands of U.S. dollars)				
Shares of subsidiaries and associates	¥ 6,078,453	¥ 6,078,453	\$ 55,500			
Tenant leasehold and security deposits	2,628	2,628	23			
Tenant leasehold and security deposits in trust	13,492,071	13,492,071	123,192			
Total	¥19,573,154	¥19,573,154	\$178,717			

Shares of subsidiaries and associates, tenant leasehold and security deposits as well as tenant leasehold and security deposits in trust that are deposited by lessees of rental properties are not subject to fair value disclosure because their fair values are extremely difficult to determine as there are no market prices available and it is not possible to reasonably estimate their future cash flows.

Notes to Financial Statements

#### 3. Redemption schedule for monetary claims

Current portion of long-

Long-term loans payable

term loans payable
Investment corporation

Total

	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	Due after 4 years through 5 years	Due after 5 years
As of January 31, 2021			(Thousan	ds of yen)		
Cash and deposits	¥16,217,497	¥—	¥—	¥—	¥—	¥—
Cash and deposits in trust	8,195,175	_	_	_	_	_
Total	¥24,412,672	¥—	¥—	¥—	¥—	¥—
	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	Due after 4 years through 5 years	Due after 5 years
July 31, 2021			(Thousan	ds of yen)		
Cash and deposits	¥18,185,810	¥—	¥—	¥—	¥—	¥—
Cash and deposits in trust	8,482,986	_	_	_	_	_
Total	¥26,668,796	¥—	¥—	¥—	¥—	¥—
	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	Due after 4 years through 5 years	Due after 5 years
July 31, 2021			(Thousands o	of U.S. dollars)		
Cash and deposits	\$166,050	\$-	\$-	\$-	\$-	\$-
Cash and deposits in trust	77,456	_	_	_	_	_
Total	\$243,506	\$-	\$-	\$-	\$-	\$-

#### 4. Repayment schedule for investment corporation bonds and loans payable

\$174,397

\$174,397

	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	Due after 4 years through 5 years	Due after 5 years
As of January 31, 2021			(Thousan	ds of yen)		
Current portion of long- term loans payable	¥19,100,000	¥ —	¥ —	¥ —	¥ —	¥ —
Investment corporation bonds	_	_	_	_	2,000,000	49,000,000
Long-term loans payable		20,800,000	20,400,000	15,300,000	13,300,000	19,900,000
Total	¥19,100,000	¥20,800,000	¥20,400,000	¥15,300,000	¥15,300,000	¥68,900,000
	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	Due after 4 years through 5 years	Due after 5 years
July 31, 2021			(Thousan	ds of yen)		
Current portion of long- term loans payable	¥19,100,000	¥ –	¥ –	¥ –	¥ –	¥ –
Investment corporation bonds	_	_	_	_	2,000,000	49,000,000
Long-term loans payable	_	20,800,000	20,400,000	15,300,000	13,300,000	19,900,000
Total	¥19,100,000	¥20,800,000	¥20,400,000	¥15,300,000	¥15,300,000	¥68,900,000
	Due in 1 year or less	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years		Due after 5 years
July 31, 2021			(Thousands o	of U.S. dollars)		

189,919

\$189,919

186,267

\$186,267

139,700

\$139,700

#### 10. Investment Securities

#### (1) Shares of subsidiaries and associates

16th fiscal period (as of January 31, 2021)

Please refer to "9. Financial Instruments, (b) Fair Values of Financial Instruments, Note 2. Carrying amount of financial instruments whose fair value is extremely difficult to determine" above.

#### 17th fiscal period (as of July 31, 2021)

Please refer to "9. Financial Instruments, (b) Fair Values of Financial Instruments, Note 2. Carrying amount of financial instruments whose fair value is extremely difficult to determine" above.

#### 11. Derivatives

The following table shows derivative transactions, to which hedge accounting is applied, as of January 31, 2021 and July 31, 2021. The Company enters into derivative transactions only for hedging purposes.

#### As of January 31, 2021

			Contract				
Method of hedge accounting	Type	Hedged item	Total	Due after 1 year	Fair value		
		(Thousands of yen)					
Exceptional treatment for hedge accounting of interest rate swaps	Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term loans payable	¥106,700,000	¥87,600,000	(Note)		

#### As of July 31, 2021

Contract amount				Contract	Contract amount			
Method of hedge accounting	Туре	Hedged item	Total	Due after 1 year	Fair value	Total	Due after 1 year	Fair value
			(T	housands of ye	n)	(Thousa	ands of U.S. o	dollars)
Exceptional treatment for hedge accounting of interest rate swaps	Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term loans payable	¥106,700,000	¥87,600,000	(Note)	\$974,251	\$799,853	(Note)

Note: Interest rate swaps, to which exceptional treatment is applied, are accounted for as a single unit with the hedged item, long-term loans payable.

Thus, the fair value of the interest rate swaps is included in the fair value of "(5) Long-term loans payable" in "9. Financial Instruments, (b) Fair Values of Financial Instruments."

18,261

121,439

\$139,700

447,406

181,701

\$629,108

Notes to Financial Statements

## 12. Retirement Benefits

16th fiscal period (as of January 31, 2021)

Not applicable

17th fiscal period (as of July 31, 2021)

Not applicable

#### 13. Income Taxes

The following table shows a reconciliation between the statutory tax rate and effective tax rate for the sixmonth periods ended January 31, 2021 and July 31, 2021.

	For the six-mont	For the six-month period ended		
	January 31, 2021	July 31, 2021		
	(%	.)		
Statutory tax rate	31.46	31.46		
Deductible cash distributions	(31.45)	(31.61)		
Reversal of distribution reserve	_	0.67		
Other	0.00	(0.50)		
Effective tax rate	0.01	0.01		

Deferred tax assets and liabilities consist of the following:

	As of			
	January 31, 2021	July 31, 2021	July 31, 2021	
	(Thousan	ds of yen)	(Thousands of U.S. dollars)	
Deferred tax assets				
Tax loss carried forward	¥274,980	¥274,980	\$2,510	
Valuation allowance	(274,980)	(274,980)	(2,510)	
Total	_	_	_	
Net deferred tax assets	¥ —	¥ –	\$ -	

Tax loss carried forward and amount of deferred tax assets by carry-forward period:

For the six-month period ended January 31, 2021

	1 year or less	1 year through 2 years	2 years through 3 years	3 years through 4 years	4 years through 5 years	5 years or more	Total
			(TI	housands of y	en)		
Tax loss carried forward (Note)	¥—	¥—	¥—	¥—	¥274,980	¥—	¥274,980
Valuation allowance	_	_	_	_	(274,980)	_	(274,980)
Total deferred tax assets	¥—	¥—	¥—	¥—	¥ —	¥—	¥ —

Note: Tax loss carried forward represents the amount multiplied by the effective statutory tax rate.

For the six-month period ended July 31, 2021

	1 year or less	1 year through 2 years	2 years through 3 years	3 years through 4 years	4 years through 5 years	5 years or more	Total
	(Thousands of yen)						
Tax loss carried forward (Note)	¥-	¥-	¥-	¥—	¥274,980	¥-	¥274,980
Valuation allowance	_	_	_	_	(274,980)	_	(274,980)
Total deferred tax assets	¥-	¥-	¥—	¥-	¥ –	¥—	¥ –

	1 year or less	1 year through 2 years	2 years through 3 years	3 years through 4 years	4 years through 5 years	5 years or more	Total
	(Thousands of U.S. dollars)						
Tax loss carried forward (Note)	\$-	\$-	\$-	\$-	\$2,510	\$-	\$2,510
Valuation allowance	_	_	_	_	(2,510)	_	(2,510)
Total deferred tax assets	\$-	\$-	\$-	\$-	\$ -	\$-	\$ -

Note: Tax loss carried forward represents the amount multiplied by the effective statutory tax rate.

## 14. Share of Profit or Loss of Equity-Method Affiliates

16th fiscal period (as of January 31, 2021)

Not applicable

17th fiscal period (as of July 31, 2021)

Not applicable

## 15. Related Party Transactions

## 1. Parent company and major unitholders

16th fiscal period (as of January 31, 2021)

Not applicable

17th fiscal period (as of July 31, 2021)

Not applicable

#### 2. Affiliates

16th fiscal period (as of January 31, 2021)

Not applicable

17th fiscal period (as of July 31, 2021)

Not applicable

#### 3. Subsidiaries

As of / For the six-month period ended January 31, 2021

Capital stock or investments in capital Attribute Name Location (Millions of yen)	Business or occupation	Ownership of voting rights (%)	Interlocking directors	Business relationship	Nature of transaction	Amount of transaction (Thousands of yen)	Account title	Ending balance (Thousands of yen)			
Subsidiary of other affiliate	AEON Reit Management Co., Ltd.	Chiyoda Ward, Tokyo	¥ 350	Investment management business	_	Interlocking directorate: 1	Asset manager	Payment of asset management fee (Note 6)	¥ 842,552 (Note 1, 2)	Accounts payable - other	¥ 321,918
Subsidiary of other affiliate	AEON Retail Co., Ltd.	Chiba City, Chiba Pref.	¥ 100	Retail business	_	_	Lessee and recipient of land rent payment	Rent revenue – real estate	¥7,722,863 (Note 1, 2)	Tenant leasehold and security deposits in trust	¥6,113,373
								Land rent paid, etc.	¥1,176,195 (Note 1, 2)	_	_
Subsidiary of other affiliate	AEON Mall Co., Ltd.	Chiba City, Chiba Pref.	¥42,372	Real estate business	_	_	Lessee and recipient of land rent payment	Rent revenue – real estate	¥7,514,999 (Note 1, 2)	Tenant leasehold and security deposits	¥ 2,628
										Tenant leasehold and security deposits in trust	¥6,700,651
								Land rent paid, etc.	¥ 908,460 (Note 1, 2)	_	_
Subsidiary of other affiliate	AEON Hokkaido Corporation	Sapporo City, Hokkaido Pref.	¥ 6,100	Retail business	_	_	Lessee and recipient of land rent payment	Rent revenue – real estate	¥ 677,192 (Note 1, 2)	_	_
								Land rent paid, etc.	¥ 165,475 (Note 1, 2)	_	_
Subsidiary of other affiliate	AEON BANK, LTD.	Koto Ward, Tokyo	¥51,250	Banking business	_	_	Lender	Interest expenses	¥ 10,720 (Note 1, 2)	Long-term loans payable	¥3,000,000
										Current portion of long-term loans payable	¥ 300,000
										Accrued expenses	¥ 703
Subsidiary of other affiliates	AEON CO. (M) BHD.	Kuala Lumpur, Malaysia	702 million RM	Retail business	_	_	Lessee	Rent revenue - real estate (Note 3)	¥ 20,070 (Note 1, 2, 3)	_	_
Officer	Nobuaki Seki	_	_	Executive Director of the Company and Representative Director and President of AEON Reit Management Co., Ltd.	(owned) Direct 0.0%	Executive Director of Representative Director of AEON Reit Manage	ector and President of	Payment of asset management fee to asset manager	¥ 842,552 (Note 1, 4, 5, 6)	Accounts payable - other	¥ 321,918

Notes: 1. The amount of transaction does not include consumption taxes.

<sup>2.</sup> Transaction terms are determined through price negotiations based on current market prices.

<sup>3.</sup> Amount of transaction is converted to Japanese yen based on the exchange rate at the time of the transaction (based on the average spot exchange rate of the month preceding the month in which the transaction was carried out).

<sup>4.</sup> Transaction terms are determined taking into consideration current market prices.

<sup>5.</sup> The asset management fee represents transactions performed by Nobuaki Seki in the role of representative of a third party (AEON Reit Management Co., Ltd.). The amount of the asset management fee is in accordance with the terms set forth in the Articles of Incorporation of the Company.

<sup>6.</sup> The amount of the asset management fee includes ¥26,750 thousand as asset management fee for property acquisitions.

#### As of / For the six-month period ended July 31, 2021

						Relationship		Amount of			
·	Business or occupation	5 5		Interlocking directors Business relationship		transaction (Thousands of yen) [Thousands of U.S. dollars]	Account title	Ending balance (Thousands of yen) [Thousands of U.S. dollars]			
Subsidiary of other affiliate	AEON Reit Management Co., Ltd.	Chiyoda Ward, Tokyo	¥ 350	Investment management business	_	Interlocking directorate: 1	Asset manager	Payment of asset management fee (Note 6)	¥ 810,548 (Note 1, 2) [\$7,400]	Accounts payable - other	¥ 316,222 [\$2,887]
Subsidiary of other affiliate	AEON Retail Co., Ltd.	Chiba City, Chiba Pref.	¥ 100	Retail business	-	_	Lessee and recipient of land rent payment	Rent revenue – real estate	¥7,727,302 (Note 1, 2) [\$70,556]	Tenant leasehold and security deposits in trust	¥ 6,113,373 [\$55,819]
								Land rent paid, etc.	¥1,176,195 (Note 1, 2) [\$10,739]	-	_
Subsidiary of other affiliate	AEON Mall Co., Ltd.	Chiba City, Chiba Pref.	¥42,374	Real estate business	_	_	Lessee and recipient of land rent payment	Sale of trust beneficiary rights in real estate	¥ 1,480 [\$13]	_	_
								Rent revenue – real estate	¥7,515,752 (Note 1, 2) [\$68,624]	Tenant leasehold and security deposits	¥ 2,628 [\$23]
								Tenant leasehold and security deposits in trust	¥ 6,700,651 [\$61,181]		
								Land rent paid, etc.	¥ 866,176 (Note 1, 2) [\$7,908]	_	_
Subsidiary of other affiliate	AEON Hokkaido Corporation	Sapporo City, Hokkaido Pref.	¥ 6,100	Retail business	-	_	Lessee and recipient of land rent payment	Rent revenue – real estate	¥ 677,496 (Note 1, 2) [\$6,186]	-	_
								Land rent paid, etc.	¥ 165,475 (Note 1, 2) [\$1,510]	_	_
Subsidiary of other affiliate	AEON BANK, LTD.	Koto Ward, Tokyo	¥51,250	Banking business	_	_	Lender	Interest expenses	¥ 10,513 (Note 1, 2) [\$95]	Long-term loans payable	¥ 3,000,000 [\$27,392]
										Current portion of long-term loans payable	¥ 300,000 [\$2,739]
										Accrued expenses	¥ 682 [\$6]
Subsidiary of other affiliates	AEON CO. (M) BHD.	Kuala Lumpur, Malaysia	702 million RM	Retail business	-	_	Lessee	Rent revenue - real estate (Note 3)	¥ 20,801 (Note 1, 2, 3) [\$189]	_	_
Officer	Nobuaki Seki	_	_	Executive Director of the Company and Representative Director and President of AEON Reit Management Co., Ltd.	(owned) Direct 0.0%		r of the Company and rector and President of ement Co., Ltd.	Payment of asset management fee to asset manager	¥ 810,548 (Note 1, 4, 5, 6) [\$7,400]	Accounts payable - other	¥ 316,222 [\$2,887]

Notes: 1. The amount of transaction does not include consumption taxes.

<sup>2.</sup> Transaction terms are determined through price negotiations based on current market prices.

<sup>3.</sup> Amount of transaction is converted to Japanese yen based on the exchange rate at the time of the transaction (based on the average spot exchange rate of the month preceding the month in which the transaction was carried out).

<sup>4.</sup> Transaction terms are determined taking into consideration current market prices.

<sup>5.</sup> The asset management fee represents transactions performed by Nobuaki Seki in the role of representative of a third party (AEON Reit Management Co., Ltd.). The amount of the asset management fee is in accordance with the terms set forth in the Articles of Incorporation of the Company.

<sup>6.</sup> The amount of the asset management fee includes ¥6,500 thousand (\$59 thousand) as asset management fee for property acquisition and ¥261 thousand (\$2 thousand) as asset management fee for property disposition.

## 16. Asset Retirement Obligations

16th fiscal period (as of January 31, 2021)

Not applicable

17th fiscal period (as of July 31, 2021)

Not applicable

## 17. Investment and Rental Properties

The Company holds retail properties for rental purposes. The following table shows the carrying amount and fair value of these rental properties for the six-month periods ended January 31, 2021 and July 31, 2021.

The amounts for the six-month period ended January 31, 2021 and the amounts for the six-month period ended July 31, 2021 do not include AEON MALL SEREMBAN 2 held through the overseas SPC.

	As of / For the six-month period ended				
	January 31, 2021	July 31, 2021	July 31, 2021		
	(Thousan	(Thousands of U.S. dollars)			
Carrying amount (Note 1)					
Balance at beginning of period	¥352,907,192	¥354,468,585	\$3,236,564		
Changes during period (Note 2, 3)	1,561,392	(2,503,780)	(22,861)		
Balance at end of period	¥354,468,585	¥351,964,805	\$3,213,703		
Fair value at end of period (Note 4)	¥420,789,380	¥421,710,857	\$3,850,537		

Notes: 1. The carrying amount is stated at acquisition cost less accumulated depreciation.

- 2. Of the changes during the fiscal period for the six-month period ended January 31, 2021, the increase is mainly due to acquisition of a property (AEON Ueda Shopping Center) amounting to ¥5,405,165 thousand and capital expenditures at existing properties amounting to ¥824,469 thousand, while the decrease is principally attributable to depreciation amounting to ¥4,668,242 thousand.
- 3. Of the changes during the fiscal period for the six-month period ended July 31, 2021, the increase is mainly due to additional acquisition of land of AEON MALL Nogata amounting to ¥1,334,227 thousand and capital expenditures at existing properties amounting to ¥904,830 thousand, while the decrease is principally attributable to disposition of part of land of AEON MALL Yamatokoriyama amounting to ¥47,212 thousand and depreciation amounting to ¥4.695.625 thousand.
- 4. The fair value at the end of the period is the sum of the appraisal or survey values provided by an independent real estate appraiser. As for "AEON Taman University Shopping Centre," the value indicates the survey price assessed by the real estate appraiser based on the available materials, etc., as the on-site inspection cannot be conducted due to the restrictions on going out, etc. in Malaysia caused by COVID-19. However, the Company recognizes that the procedures other than the on-site survey are in accordance with the real estate appraisal standards

Please refer to "5. (a) Revenues and Expenses Related to Real Estate Leasing Business" for revenues and expenses related to investment and rental property.

## 18. Limitations on Management of Assets

#### For the six-month period ended January 31, 2021

The Company owns the shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd., which falls under the category of an overseas real estate holding corporation in the sense that the Company holds the shares issued by an overseas real estate holding corporation or equity interests in the corporation with the number of issues or the value of equity interests surpassing the number or value obtained by multiplying the total number of shares issued by the corporation or the total value of the equity interests in the corporation (excluding the treasury shares or equity investment on its own of the corporation) by the rate designated in Article 221 of the Regulation for Enforcement of the Act on Investment Trusts and Investment Corporations. Matters related to JAMBATAN MANSEIBASHI (M) Sdn. Bhd. are as follows. Furthermore, the financial statements based

on Malaysia's accounting standards (equivalent to IFRS) have been audited by PwC Malaysia. Audit procedures for the financial statements of the period ended January 2021 have not yet been completed.

(1) Total acquisition price of shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd.

RM240.185.002 (¥6.078.453.998) (Note)

Note: The value converted to Japanese yen from Malaysian Ringgit indicates the sum total of the yen-based payments the Company made in multiple installments for the shares of the Overseas SPC. The amount includes the expenses required for the acquisition of the shares.

(2) Ratio of the number of shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. that belong to the Company's assets to the total number of shares issued by JAMBATAN MANSEIBASHI (M) Sdn. Bhd. 100%

(3) Amounts of major items in the balance sheets and statements of income of JAMBATAN MAN-SEIBASHI (M) Sdn. Bhd.

With regard to the closing of accounts of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. for the fiscal period ended July 2020 (February 1, 2020 to July 31, 2020), audits have been completed by PwC Malaysia on the basis of Malaysia's accounting standards (equivalent to IFRS). Of the Company's audited financial statements for the fiscal period ended July 2020 based on the relevant laws, amounts of major items in the balance sheets and statements of income are as follows.

Items on the balance sheets	
	As of July 31, 2020
	RM (Thousands of yen) (Note 1, 2)
Total current assets	RM 19,310,244 (¥ 476,769)
Total non-current assets	190,169,401 ( 4,695,282)
(Of which, total investment properties)	190,169,401 ( 4,695,282)
Total current liabilities	728,531 ( 17,987)
Total non-current liabilities	— (     —)
Total net assets	RM208,751,113 (¥5,154,064)

Notes: 1. For the balance sheets, figures of the financial statements prepared on the basis of Malaysia's accounting standards (equivalent to IFRS) have been reclassified to figures based on Japanese accounting standards (although disclosure is not based on Japanese accounting standards).

RM5,172,698 (¥126,990 thousand) was paid as dividend to the Company on May 8, 2020. In receiving dividends, the Company conducts forward exchange transactions in which the exchange rate for converting RM to Japanese yen is set in advance, and the applied exchange rate for such transactions is RM1 = JPY24.55 (rounded down to the second decimal place).

2. The exchange rate on the closing date (July 31, 2020) (RM1 = JPY24.69; rounded down to the second decimal place) is used for the conversion.

Items on the statements of income	
	For the period from February 1, 2020 to July 31, 2020
	RM (Thousands of yen) (Note 1, 2)
Net sales	RM7,760,030 (¥195,552)
Income (loss) before income taxes	2,410,881 ( 60,754)

Notes: 1. For the statements of income, figures of the financial statements prepared on the basis of Malaysia's accounting standards (equivalent to IFRS) have been reclassified to figures based on Japanese accounting standards (although disclosure is not based on Japanese accounting standards).

RM5,244,665 (¥133,418 thousand) was paid as dividend to the Company on December 7, 2020. In receiving dividends, the Company conducts forward exchange transactions in which the exchange rate for converting RM to Japanese yen is set in advance, and the applied exchange rate for such transactions is RM1 = JPY25.43 (rounded down to the second decimal place).

RM 699,530 (¥ 17,628)

2. The average exchange rate for the period (RM1 = JPY25.20; rounded down to the second decimal place) is used for the conversion.

84 85

Net income (loss)

#### For the six-month period ended July 31, 2021

The Company owns the shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd., which falls under the category of an overseas real estate holding corporation in the sense that the Company holds the shares issued by an overseas real estate holding corporation or equity interests in the corporation with the number of issues or the value of equity interests surpassing the number or value obtained by multiplying the total number of shares issued by the corporation or the total value of the equity interests in the corporation (excluding the treasury shares or equity investment on its own of the corporation) by the rate designated in Article 221 of the Regulation for Enforcement of the Act on Investment Trusts and Investment Corporations. Matters related to JAMBATAN MANSEIBASHI (M) Sdn. Bhd. are as follows. Furthermore, the financial statements based on Malaysia's accounting standards (equivalent to IFRS) have been audited by PwC Malaysia. Audit procedures for the financial statements of the period ended July 2021 have also been completed.

#### (1) Total acquisition price of shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd.

RM240,185,002 (¥6,078,453,998) (Note)

Note: The value converted to Japanese yen from Malaysian Ringgit indicates the sum total of the yen-based payments the Company made in multiple installments for the shares of the Overseas SPC. The amount includes the expenses required for the acquisition of the shares.

- (2) Ratio of the number of shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. that belong to the Company's assets to the total number of shares issued by JAMBATAN MANSEIBASHI (M) Sdn. Bhd. 100%
- (3) Amounts of major items in the balance sheets and statements of income of JAMBATAN MAN-SEIBASHI (M) Sdn. Bhd.

With regard to the closing of accounts of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. for the fiscal period ended January 2021 (August 1, 2020 to January 31, 2021), audits have been completed by PwC Malaysia on the basis of Malaysia's accounting standards (equivalent to IFRS). Of the Company's audited financial statements for the fiscal period ended January 2021 based on the relevant laws, amounts of major items in the balance sheets and statements of income are as follows.

Items on the balance sheets					
	As of January 31, 2021				
	RM (Thousands of yen) (Note 1, 2)				
Total current assets	RM 19,453,601 (¥ 501,90				
Total non-current assets	185,624,267 ( 4,789,106)				
(Of which, total investment properties)	185,624,267 ( 4,789,106)				
Total current liabilities	863,395 ( 22,275)				
Total non-current liabilities					
Total net assets	RM204,214,472 (¥5,268,733)				

Notes: 1. For the balance sheets, figures of the financial statements prepared on the basis of Malaysia's accounting standards (equivalent to IFRS) have been reclassified to figures based on Japanese accounting standards (although disclosure is not based on Japanese accounting standards).

RM5,244,665 (¥133,418 thousand) was paid as dividend to the Company on December 7, 2020. In receiving dividends, the Company conducts forward exchange transactions in which the exchange rate for converting RM to Japanese yen is set in advance, and the applied exchange rate for such transactions is RM1 = JPY25.43 (rounded down to the second decimal place).

2. The exchange rate on the closing date (January 31, 2021) (RM1 = JPY25.80; rounded down to the second decimal place) is used for the conversion.

#### Items on the statements of income

items on the statements of meonic	-				
	For the period from August 1, 2020 to January 31, 2021				
	RM (Thousands of yen) (Note 1, 2)				
Net sales	RM7,752,142 (¥197,447)				
Income (loss) before income taxes	2,437,596 ( 62,085)				
Net income (loss)	RM 708,024 (¥ 18,033)				

Notes: 1. For the statements of income, figures of the financial statements prepared on the basis of Malaysia's accounting standards (equivalent to IFRS) have been reclassified to figures based on Japanese accounting standards (although disclosure is not based on Japanese accounting standards). RM4,353,159 (¥114,950 thousand) was paid as dividend to the Company on June 9, 2021. In receiving dividends, the Company conducts forward exchange transactions in which the exchange rate for converting RM to Japanese yen is set in advance, and the applied exchange rate for such transactions is RM1 = JPY26.40 (rounded down to the second decimal place).

2. The average exchange rate for the period (RM1 = JPY25.47; rounded down to the second decimal place) is used for the conversion.

### 19. Segment Information

Segment information for the six-month periods ended January 31, 2021 and July 31, 2021 is omitted as the Company is comprised of a single reportable segment engaged in the real estate leasing business.

#### Related Information

#### (i) Information by product and service

For the six-month periods ended January 31, 2021 and July 31, 2021, disclosure is omitted since operating revenue from external customers of products and services within a single category were more than 90% of operating revenue on the statements of income.

#### (ii) Information by geographical area

#### Operating revenue

For the six-month periods ended January 31, 2021 and July 31, 2021, disclosure is omitted since operating revenue from external customers in Japan exceeded 90% of operating revenue on the statements of income.

#### Property and equipment

For the six-month periods ended January 31, 2021 and July 31, 2021, disclosure is omitted since the amount of property and equipment located in Japan exceeded 90% of property and equipment on the balance sheets.

#### (iii) Information by major customer

-	Operating re	evenue for the six-month	period ended	
Name of customer	January 31, 2021	July 31, 2021	July 31, 2021	Related segment
	(Thousan	ds of yen)	(Thousands of U.S. dollars)	
AEON Retail Co., Ltd.	¥7,722,863	¥7,727,302	\$70,556	Real estate leasing business
AEON Mall Co., Ltd.	¥7,514,999	¥7,515,752	\$68,624	Real estate leasing business
AEON Hokkaido Corporation	¥ 677,192	¥ 677,496	\$ 6,186	Real estate leasing business
The Daiei, Inc.	¥ 637,927	¥ 633,062	\$ 5,780	Real estate leasing business
AEON KYUSHU Co., Ltd.	¥ 589,430	¥ 589,295	\$ 5,380	Real estate leasing business
AEON Global SCM Co., Ltd.	¥ 289,620	¥ 289,620	\$ 2,644	Real estate leasing business
AEON CO. (M) BHD. (Note)	¥ 20,070	¥ 20,801	\$ 189	Real estate leasing business

Note: Amount of operating revenue is converted to Japanese yen based on the exchange rate at the time of the transaction (based on the average spot exchange rate of the month preceding the month in which the transaction was carried out).

#### 20. Per Unit Information

Net assets per unit as of January 31, 2021 and July 31, 2021 and net income per unit for the six-month periods then ended are as follows:

	As of /	For the six-month period	ended
	January 31, 2021	July 31, 2021	
	(Ye	(U.S. dollars)	
Net assets per unit	¥112,638	¥112,588	\$1,028
Net income per unit	¥ 3,184	¥ 3,133	\$ 28
Weighted average number of investment units for the period (Units)	1,873,317	1,873,317	

Net income per unit is calculated by dividing net income by the weighted average number of investment units outstanding during the period. Diluted net income per unit is not presented since there were no potentially dilutive investment units.

## 21. Subsequent Events

#### (A) Issuance of new investment units

At its board of directors' meetings held on August 2, 2021, and August 11, 2021, AEON REIT resolved to issue new investment units, as described below. Payment was completed on August 17, 2021, for new investment units issued through public offering, and on September 14, 2021, for new investment units issued through third-party allotment.

#### a. Issuance of new investment units through public offering

Number of investment units issued:

Issue price:

Total issue price:

Paid-in amount (issue value):

Total paid-in amount (total issue value):

Payment date:

Date of commencement of distribution calculation:

163,000 units

150,442 yen per unit

24,522,046,000 yen

145,581 yen per unit

23,729,703,000 yen

August 17, 2021

August 17, 2021

#### b. Issuance of new investment units through third-party allotment

Number of investment units issued: 8,150 units

Paid-in amount (issue value): 145,581 yen per unit Total paid-in amount (total issue value): 1,186,485,150 yen Payment date: September 14, 2021 Date of commencement of distribution calculation: August 1, 2021

Alottee: Nomura Securities Co., Ltd.

#### c. Use of proceeds

The proceeds from the aforementioned public offering will be fully used to fund repayment of loans (¥23,800 million) allocated for the acquisition of the trust beneficiary rights in real estate for the four properties described in (B) Property acquisition below. The proceeds from the third-party allotment will be kept as cash on hand and will be used to partly fund acquisitions of specified assets or repayment of interest-bearing debt in the future.

#### (B) Property acquisition

AEON REIT acquired the trust beneficiary rights in real estate of four properties described below (acquisition price: ¥50,235 million).

Property name	Location	Acquisition price (Note 1) (Millions of yen)	Acquisition date	Seller	
AEON MALL Takasaki	Takasaki City, Gunma Pref.	¥17,164		(Note 2)	
AEON MALL Narita	Narita City, Chiba Pref.	14,001	A	Godo Kaisha Double O6	
AEON MALL Shinkomatsu	Komatsu City, Ishikawa Pref.	15,350	August 4, 2021	ASM2 Godo Kaisha	
AEON MALL Sagayamato	Saga City, Saga Pref.	3,720		(Note 2)	

Notes: 1. Acquisition price represents the amount (the sale and purchase price of the trust beneficiary right, shown on the sale and purchase agreement of the acquired property) excluding expenses incurred on the acquisition such as national and local consumption taxes, transaction fees and other costs.

<sup>2.</sup> The seller is not disclosed due to inevitable reasons, as AEON REIT has not obtained consent for disclosure from the seller.

## (C) Debt financing and early repayment

AEON REIT conducted debt financing as described below as of August 4, 2021, in order to partly fund the acquisition of trust beneficiary rights in real estate for the four properties described in (B) Property acquisition above and related expenses.

Furthermore, of the debt financing described below, AEON REIT made early repayment for the full amount of the short-term loans payable (borrowing amount: ¥23,800 million, repayment date: December 20, 2021) as of September 21, 2021.

Term	Lender	Borrowing amount (Millions of yen)	Interest rate	Drawdown date	Borrowing method	Repayment date	Repayment method	Security
Short- term	Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corpora- tion Sumitomo Mitsui Trust Bank, Limited	¥23,800	Base rate (JBA one-month Japanese Yen TIBOR) plus 0.22%	August 4, 2021	Debt financing based on individual term loan agree- ments entered into on August 2, 2021, with the lenders on the left	December 20, 2021	Bullet repayment	Unsecured and unguaran- teed
Long- term	Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corpora- tion Sumitomo Mitsui Trust Bank, Limited	19,300	Base rate (JBA one-month Japanese Yen TIBOR) plus 0.22%	August 4, 2021	Debt financing based on individual term loan agree- ments entered into on August 2, 2021, with the lenders on the left	August 22, 2022	Bullet repayment	Unsecured and unguaran- teed
	Total	¥43,100	_	_	_	_	_	_

# **AEON REIT Investment Corporation Supplemental Schedules**

For the six-month periods ended July 31, 2021

## 1. Securities

(1) Total acquisition price of shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. RM240,185,002 (¥6,078,453,998) (Note)

Note: The value converted to Japanese yen from Malaysian Ringgit indicates the sum total of the yen-based payments the Company made in multiple installments for the shares of the Overseas SPC. The amount includes the expenses required for the acquisition of the shares. The estimated value of the shares of the affiliate in guestion represents the acquisition value since it was deemed extremely difficult to assess their market value.

**AEON REIT Investment Corporation** 

(2) Ratio of the number of shares of JAMBATAN MANSEIBASHI (M) Sdn. Bhd. that belong to the Company's assets to the total number of shares issued by JAMBATAN MANSEIBASHI (M) Sdn. Bhd. 100%

#### 2. Derivatives

The following table shows derivative transactions, to which hedge accounting is applied, as of July 31, 2021. The Company enters into derivative transactions only for hedging purposes.

			Contract	amount		Contract	amount		
Method of hedge accounting	Туре	Hedged item	Total	Due after 1 year	Fair value	Total	Due after 1 year	Fair value	
			(T	housands of ye	n)	(Thousa	ands of U.S.	dollars)	
Exceptional treatment for hedge accounting of interest rate swaps	Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term loans payable	¥106,700,000	¥87,600,000	(¥546,324)	\$974,251	\$799,853	(\$4,988)	

Note: Interest rate swaps, to which exceptional treatment is applied, are accounted for as a single unit with the hedged item, long-term loans payable. Thus, the fair value of the interest rate swaps is included in the fair value of "(5) Long-term loans payable" in "9. Financial Instruments, (b) Fair Values of Financial Instruments."

## 3. Schedule of Property, Equipment and Intangible Assets

Ту	/pe of Assets	Balance at Beginning of Period (Thousands of yen)	Increase during Period (Thousands of yen)	Decrease during Period (Thousands of yen)	Balance at End of Period (Thousands of yen)	Accumulated Depreciation or Accumulated Amortization (Thousands of yen)	Deprecia- tion during Period (Thousands of yen)	Net Balance at End of Period (Thousands of yen)	Remarks
	Land	108,463	_	_	108,463	_	_	108,463	_
	Buildings in trust	214,750,260	895,146	_	215,645,406	54,971,666	4,650,408	160,673,740	(Note)
ipment	Structures in trust	1,450,642	_	_	1,450,642	1,085,008	43,154	365,633	_
Property and equipment	Tools, furniture and fixtures in trust	18,927	9,684	_	28,611	10,434	2,062	18,176	(Note)
pert	Land in trust	134,264,615	2,048,628	47,212	136,266,032	_	_	136,266,032	(Note)
Pro	Construction in progress in trust	242	_	_	242	_		242	_
	Subtotal	350,593,151	2,953,459	47,212	353,499,398	56,067,109	4,695,625	297,432,288	_
Intangible assets	Leasehold interests in trust	55,246,917	_	714,401	54,532,516	_	_	54,532,516	(Note)
<u>=</u> "	Subtotal	55,246,917	_	714,401	54,532,516	_	_	54,532,516	
Tota	al	405,840,069	2,953,459	761,613	408,031,914	56,067,109	4,695,625	351,964,805	

Note: The increase in property and equipment in trust is mainly due to additional acquisition of land of AEON MALL Nogata amounting to ¥1,334,227 thousand and capital expenditures at existing properties amounting to ¥904,830 thousand. The decrease during the fiscal period for the six-month period ended July 31, 2021 is principally attributable to the transfer to relevant accounts of leasehold interests associated with the additional acquisition of land of AEON MALL Nogata, amounting to ¥714,401 thousand, and disposition of part of land of AEON MALL Yamatokoriyama amounting to ¥47,212 thousand.

## 4. Other Specified Assets

- (1) Interest swap transactions are stated in 2. Derivatives.
- (2) Trust beneficiary rights in real estate are included in "3. Schedule of Property, Equipment and Intangible Assets."
- (3) As of the end of the fiscal period for the six-month period ended July 31, 2021, AEON REIT has no other specified assets.

## 5. Investment Corporation Bonds (as of July 31, 2021)

Bond	Issue Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Interest Rate (%)	Maturity Date	Redemption Method	Use of Funds	Remarks
1st unsecured investment corporation bonds	October 13, 2015	¥ 2,000	¥ 2,000	0.961	October 10, 2025	Bullet repayment (Note 1)	(Note 2)	Unsecured and unguaran- teed (Note 5)
2nd unsecured investment corporation bonds	October 19, 2016	1,000	1,000	0.470	October 20, 2026	Bullet repayment (Note 1)	(Note 2)	Unsecured and unguaran- teed (Note 5)
3rd unsecured investment corporation bonds	October 19, 2016	1,000	1,000	1.200	October 20, 2036	Bullet repayment (Note 1)	(Note 2)	Unsecured and unguaran- teed (Note 5)
4th unsecured investment corporation bonds	December 8, 2017	2,000	2,000	0.680	December 8, 2027	Bullet repayment (Note 1)	(Note 2)	Unsecured and unguaran- teed (Note 5)
5th unsecured investment corporation bonds	December 7, 2018	15,000	15,000	0.783	December 7, 2028	Bullet repayment (Note 1)	(Note 2)	Unsecured and unguaran- teed (Note 6)
6th unsecured investment corporation bonds (green bonds)	December 6, 2019	12,000	12,000	0.726	December 6, 2029	Bullet repayment (Note 1)	(Note 3)	Unsecured and unguaran- teed (Note 6)
7th unsecured investment corporation bonds (sustainability bonds)	December 4, 2020	18,000	18,000	0.992	December 4, 2030	Bullet repayment (Note 1)	(Note 4)	Unsecured and unguaran- teed (Note 6)
Total investment corporation bonds	_	¥51,000	¥51,000	_	_	_	_	_

Notes: 1. AEON REIT is allowed to redeem the investment corporation bonds by purchase at any time on and after the day following the payment date, unless otherwise stipulated by the depository.

- 2. The funds are used for repayment of loans.
- 3. The funds are used for repayment of loans allocated for the acquisition of Green Qualified Assets.
- 4. The bonds are used to fund repayment of loans allocated for the acquisition of Sustainability Qualified Assets.

  Furthermore, Sustainability Qualified Assets refer to properties that meet both the Sustainability eligibility criteria 1 (Green Projects) and
- Sustainability eligibility criteria 2 (Social Projects) below.

  Sustainability eligibility criteria 1: Relevant properties that have obtained or are expected to obtain any predetermined certification
- Sustainability eligibility criteria 2: Projects that meet two or more items from (i) through (v) below and are deemed to contribute to realizing fulfilled lives of people and to local communities as life infrastructure assets of the local communities
- (i) Facilities that are sufficiently creating local employment
- (ii) Facilities that can supply necessary resources and evacuation spaces at the time of disaster, based on the disaster prevention agreements concluded with local governments
- (iii) Facilities that contribute to healthy and cultural lives of community people, with childcare facilities or medical facilities housed as tenants (iv) Facilities that serve as basic infrastructure for the daily lives of community people, with such public tenants as post offices housed (v) Facilities that offer barrier-free or gender-free facilities
- 5. The investment corporation bonds are equipped with pari passu clause among specified investment corporation bonds
- 6. The investment corporation bonds are equipped with pari passu clause among investment corporation bonds.

7. Amounts of investment corporation bonds to be redeemed for each year during the five years after the balance sheet date are as follows.

	Due in 1 year or less		Due after 2 years through 3 years							
July 31, 2021			(Thousands of yen	)						
Investment corporation bonds	_	_	_	_	¥2,000,000					
	Due in 1 year or less		Due after 2 years through 3 years							
July 31, 2021	(Thousands of U.S. dollars)									
Investment corporation bonds	_	_	_	_	\$18,261					

## 6. Borrowings

Loans by lender as of July 31, 2021 are as follows.

## Current Portion of Long-Term Loans Payable

Lender	Drawdown Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Average Interest Rate (Note 1) (%)	Repayment Date	Repayment Method	Use of Funds	Remarks
MUFG Bank, Ltd.		¥ 1,000	¥ 1,000					
The Norinchukin Bank	]	900	900					
Mizuho Trust & Banking Co., Ltd.		500	500					
Resona Bank, Ltd.		500	500					Unsecured
Development Bank of Japan Inc.	February 27, 2015	500	500	0.88915 (Note 2)	October 20, 2021	Bullet repayment	(Note 3)	and unguaran-
Mizuho Bank, Ltd.		200	200					teed
Sumitomo Mitsui Banking Corporation		200	200					
Sumitomo Mitsui Trust Bank, Limited		200	200					
MUFG Bank, Ltd.		1,200	1,200					
Mizuho Bank, Ltd.		700	700					
Sumitomo Mitsui Banking Corporation		700	700	0.35125 (Note 2)				
Sumitomo Mitsui Trust Bank, Limited		700	700					
Mizuho Trust & Banking Co., Ltd.	March	600	600		October	Bullet	(Note 3)	Unsecured and
The Norinchukin Bank	29, 2016	500	500		20, 2021	repayment		unguaran-
Resona Bank, Ltd.		400	400					teed
San ju San Bank, Ltd.		300	300					
The Hyakugo Bank, Ltd.		300	300					
The 77 Bank, Ltd.		300	300					
The Hiroshima Bank, Ltd.		300	300					
MUFG Bank, Ltd.		1,300	1,300					
Mizuho Bank, Ltd.		1,100	1,100					
Sumitomo Mitsui Banking Corporation		900	900					
Sumitomo Mitsui Trust Bank, Limited		900	900					Unsecured
The Norinchukin Bank	March	700	700	0.43200	October	Bullet	(Note 4)	and
Development Bank of Japan Inc.	28, 2017	400	400	(Note 2)	20, 2021	repayment		unguaran- teed
Mizuho Trust & Banking Co., Ltd.		300	300					
AEON BANK, LTD.	1	300	300	00				
Nippon Life Insurance Company		200	200					

Mizuho Bank, Ltd.		500	500					
The Norinchukin Bank		500	500					
The Gunma Bank, Ltd.		500	500					
The Yamaguchi Bank, Ltd.	October	500	500	0.37850	October	Bullet	(Note 4)	Unsecured and
MUFG Bank, Ltd.	22, 2018	400	400	(Note 2)	20, 2021	repayment		unguaran-
Sumitomo Mitsui Banking Corporation		300	300					teed
Mizuho Trust & Banking Co., Ltd.		300	300					
Subtotal	_	¥19,100	¥19,100	_	_	_	_	_

## Long-Term Loans Payable

Lender	Drawdown Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Average Interest Rate (Note 1) (%)	Repayment Date	Repayment Method	Use of Funds	Remarks
Mizuho Bank, Ltd.		¥ 1,000	¥ 1,000					
Sumitomo Mitsui Banking Corporation	Navasakas	1,000	1,000	1 70075	0-4-6	Bullet repayment		Unsecured
San ju San Bank, Ltd.	November 25, 2013	1,000	1,000	1.76375 (Note 2)	October 20, 2023		(Note 3)	and unquaran-
MUFG Bank, Ltd.	25, 2015	1,000	1,000	-	20, 2023	Горауттотт		teed
Sumitomo Mitsui Trust Bank, Limited		1,000	1,000					
Mizuho Bank, Ltd.		1,300	1,300					
Sumitomo Mitsui Banking Corporation		1,000	1,000	4 40000	0.1.01	D. II .		Unsecured
Sumitomo Mitsui Trust Bank, Limited	February 27, 2015	1,000	1,000	1.40390 (Note 2)	October 21, 2024	Bullet repayment	(Note 3)	and unguar- anteed
MUFG Bank, Ltd.	]	900	900					
San ju San Bank, Ltd.		300	300					
Mizuho Bank, Ltd.	February	600	600	1.40730	October	Bullet	(Note 3)	Unsecured and
Sumitomo Mitsui Trust Bank, Limited	29, 2016	400	400	(Note 2)	20, 2027	repayment	(10.00)	unguaran- teed
MUFG Bank, Ltd.		1,300	1,300					
Mizuho Bank, Ltd.		900	900			Bullet		
Sumitomo Mitsui Banking Corporation		900	900					
Sumitomo Mitsui Trust Bank, Limited	March	700	700	0.54100	October		(Note 3)	Unsecured and
Development Bank of Japan Inc.	29, 2016	600	600	(Note 2)	20, 2022	repayment		unguaran- teed
The Norinchukin Bank		500	500					
Mizuho Trust & Banking Co., Ltd.		500	500					
AEON BANK, LTD.		400	400					
Mizuho Bank, Ltd.		1,500	1,500					
Sumitomo Mitsui Banking Corporation		1,500	1,500					Unsecured
Sumitomo Mitsui Trust Bank, Limited	May 31, 2016	1,500	1,500	0.99100 (Note 2)	October 20, 2025	Bullet repayment	(Note 3)	and unguaran-
MUFG Bank, Ltd.		1,500	1,500					teed
AEON BANK, LTD.		300	300	<del></del>				
San ju San Bank, Ltd.		300	300					

Lender	Drawdown Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Average Interest Rate (Note 1) (%)	Repayment Date	Repayment Method	Use of Funds	Remarks
MUFG Bank, Ltd.		1,000	1,000					
Mizuho Bank, Ltd.		800	800					
Sumitomo Mitsui Banking Corporation		600	600					
Sumitomo Mitsui Trust Bank, Limited	October	500	500	0.48750	October	Bullet		Unsecured and
The Norinchukin Bank	20, 2016	500	500	(Note 2)	20, 2022	repayment	(Note 4)	unguaran-
Mizuho Trust & Banking Co., Ltd.		500	500					teed
Resona Bank, Ltd.		400	400					
The Hyakugo Bank, Ltd.		300	300					
AEON BANK, LTD.		200	200					
Nippon Life Insurance Company		500	500					Unsecured
Meiji Yasuda Life Insurance Company	October 20, 2016	500	500	0.55000	October 20, 2022	Bullet repayment	(Note 4)	and unguaran-
The Hiroshima Bank, Ltd.		200	200					teed
MUFG Bank, Ltd.		1,500	1,500					
Mizuho Bank, Ltd.		900	900					
Sumitomo Mitsui Banking Corporation	October 20, 2016	900	900	0.61375 (Note 2)				Unsecured and unguaran- teed
Mizuho Trust & Banking Co., Ltd.		900	900		October	Bullet		
Sumitomo Mitsui Trust Bank, Limited		800	800		20, 2023	repayment	(Note 4)	
The Norinchukin Bank		700	700					
Resona Bank, Ltd.		400	400					
Development Bank of Japan Inc.		400	400					
AEON BANK, LTD.		200	200					
Mizuho Bank, Ltd.		900	900					
Sumitomo Mitsui Banking Corporation	October	700	700	0.87250	October	Bullet	(Note 4)	Unsecured and
Sumitomo Mitsui Trust Bank, Limited	20, 2016	600	600	(Note 2)	20, 2025	repayment		unguaran- teed
MUFG Bank, Ltd.		500	500					
Mizuho Bank, Ltd.		1,000	1,000					
Sumitomo Mitsui Banking Corporation		1,000	1,000					Unsecured
Sumitomo Mitsui Trust Bank, Limited	October 20, 2016	800	800	1.00300 (Note 2)	October 20, 2026	Bullet repayment	(Note 4)	and unguaran-
MUFG Bank, Ltd.		800	800					teed
San ju San Bank, Ltd.		300	300					
AEON BANK, LTD.		200	200					
Mizuho Bank, Ltd.		1,400	1,400					
Sumitomo Mitsui Banking Corporation		1,200	1,200					
Sumitomo Mitsui Trust Bank, Limited	March	900	900	0.52800 (Note 2)	October	Bullet	(Note 4)	Unsecured and
Shinsei Bank, Limited	28, 2017	800	800	(NOTE 2)	20, 2022	repayment		unguaran-
San ju San Bank, Ltd.		500	500					teed
The Hyakugo Bank, Ltd.		300	300					
MUFG Bank, Ltd.		100	100					

Lender	Drawdown Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Average Interest Rate (Note 1) (%)	Repayment Date	Repayment Method	Use of Funds	Remarks
MUFG Bank, Ltd.		1,300	1,300	0.83800 (Note 2)				
Mizuho Bank, Ltd.		1,100	1,100					
Sumitomo Mitsui		900	900					
Banking Corporation		900	900		October 21, 2024	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Sumitomo Mitsui Trust Bank, Limited		800	800					
Development Bank of Japan Inc.	March 28, 2017	700	700					
The Norinchukin Bank	20, 2017	500	500					
Shinsei Bank, Limited		500	500					
Mizuho Trust & Banking Co., Ltd.		400	400					
AEON BANK, LTD.		300	300					
Nippon Life Insurance Company		300	300					
Mizuho Bank, Ltd.		800	800					
Sumitomo Mitsui Banking Corporation		800	800			Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Sumitomo Mitsui Trust Bank, Limited	March	800	800	1.09710				
Meiji Yasuda Life Insurance Company	28, 2017	800	800	(Note 2)				
MUFG Bank, Ltd.		700	700					
San ju San Bank, Ltd.		600	600					
AEON BANK, LTD.		500	500					
The Hiroshima Bank, Ltd.	March 28, 2017	200	200	0.63000	October 20, 2022	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Mizuho Bank, Ltd.		1,200	1,200					
Sumitomo Mitsui Banking Corporation	December 27, 2017	800	800	0.52270 (Note 2)	October 20, 2023	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Sumitomo Mitsui Trust Bank, Limited		800	800					
The Juroku Bank, Ltd.		300	300					
Momiji Bank, Ltd.		300	300					
The Hiroshima Bank, Ltd.	December 27, 2017	300	300	0.60000	October 20, 2023	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
The Hyakugo Bank, Ltd.		900	900				(Note 4)	Unsecured and unguaran- teed
MUFG Bank, Ltd.		800	800					
Mizuho Bank, Ltd.		500	500					
The Norinchukin Bank	October 22, 2018	500	500	0.59700 (Note 2)	October 20, 2023	Bullet repayment		
AEON BANK, LTD.		500	500					
Resona Bank, Ltd.		400	400					
The 77 Bank, Ltd.		400	400					
Sumitomo Mitsui		300	300					
Banking Corporation  Mizuho Trust & Banking Co., Ltd.		300	300					
The Hiroshima Bank, Ltd.	October 22, 2018	400	400	0.64000	October 20, 2023	Bullet repayment	(Note 4)	Unsecured and unguaran- teed

Lender	Drawdown Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Average Interest Rate (Note 1) (%)	Repayment Date	Repayment Method	Use of Funds	Remarks
Mizuho Bank, Ltd.		900	900	0.85100 (Note 2)	October 20, 2025	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
MUFG Bank, Ltd.		800	800					
Sumitomo Mitsui Banking Corporation		500	500					
Sumitomo Mitsui Trust Bank, Limited	October 22, 2018	500	500					
The Norinchukin Bank		500	500					
Mizuho Trust & Banking Co., Ltd.		400	400					
AEON BANK, LTD.		400	400					
The Chiba Bank, Ltd.	October 21, 2019	300	300	0.21500 (Note 2)	October 20, 2022	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Mizuho Bank, Ltd.		1,100	1,100					
Sumitomo Mitsui Banking Corporation		800	800	0.35900 (Note 2)	October 21, 2024	Bullet repayment	(Note 4)	
Sumitomo Mitsui Trust Bank, Limited	October 20, 2020	800	800					Unsecured and unguaran- teed
MUFG Bank, Ltd.		800	800					
Mizuho Trust & Banking Co., Ltd.		300	300					
Development Bank of Japan Inc.		200	200					
Mizuho Bank, Ltd.		1,200	1,200	0.51400 (Note 2)		Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Sumitomo Mitsui Banking Corporation	October 20, 2020	900	900					
Sumitomo Mitsui Trust Bank, Limited		900	900					
MUFG Bank, Ltd.		900	900					
The Norinchukin Bank		300	300					
Development Bank of Japan Inc.		300	300					
San ju San Bank, Ltd.		300	300					
Mizuho Bank, Ltd.		800	800	0.61400 (Note 2)	October 20, 2027	Bullet repayment	(Note 4)	Unsecured and unguaran- teed
Sumitomo Mitsui Banking Corporation		800	800					
Sumitomo Mitsui Trust Bank, Limited	October 20, 2020	800	800					
MUFG Bank, Ltd.		800	800					
Development Bank of Japan Inc.		700	700					
The Norinchukin Bank		400	400					
Mizuho Trust & Banking Co., Ltd.		400	400					
San ju San Bank, Ltd.		300	300					
Subtotal	_	¥86,400	¥ 86,400		_	_	_	

Supplemental Schedules

## **Independent Auditor's Report**

#### Long-Term Loans Payable (Green Finance)

Lender	Drawdown Date	Balance at Beginning of Period (Millions of yen)	Balance at End of Period (Millions of yen)	Average Interest Rate (Note 1) (%)	Repayment Date	Repayment Method	Use of Funds	Remarks
Sumitomo Mitsui Trust Bank, Limited (Trust unit)	October 21, 2019	¥ 3,300	¥ 3,300	0.21500 (Note 2)	October 20, 2022	Bullet repayment	(Note 5)	Unsecured and unguaran- teed
Subtotal	_	¥ 3,300	¥ 3,300	_	_	_	_	_
Total long-term loans	_	¥ 89,700	¥ 89,700	_	_	_	_	_
Total borrowings	_	¥108,800	¥108,800	_	_	_	_	_

Notes: 1. The average interest rate represents the weighted average of the interest rates of each loan agreement at period-end. For loans covered by interest rate swaps conducted to hedge the interest rate fluctuation risk, the weighted average reflecting the swaps is indicated.

2. Although these loans have variable interest rates, the interest payables have been fixed through interest rate swaps. Accordingly, the weighted average reflecting the swaps is indicated.

3. The loans are used for acquiring trust beneficiary rights in real estate.

4. The loans are used to partially fund refinancing of loans.

5. The loans are used to fund repayment of loans allocated for the acquisition of Green Qualified Assets

Furthermore, Green Qualified Assets refer to properties that meet either the Qualification criteria 1 or Qualification criteria 2 below. The same shall apply hereafter.

Qualification criteria 1: Relevant properties have obtained or are expected to obtain any specified certification

Qualification criteria 2: Real estate under management has undergone facility renovations aimed at making improvements that are beneficial from an environmental perspective, such as energy efficiency and water consumption performance

6. The following table shows the scheduled annual repayments of long-term loans payable that will be due within five years (excluding repayments that will be due within one year) of the balance sheet date.

	Due after 1 year through 2 years	Due after 2 years through 3 years	Due after 3 years through 4 years	•					
July 31, 2021	(Thousands of yen)								
Long-term loans payable	¥20,800,000	¥20,400,000	¥15,300,000	¥13,300,000					
Total	¥20,800,000	¥20,400,000	¥15,300,000	¥13,300,000					
	Due after 1 year	Due after 2 years	Due after 3 years	Due after 4 years					
		through 3 years							
July 31, 2021	(Thousands of U.S. dollars)								
Long-term loans payable	\$189,919	\$186,267	\$139,700	\$121,439					
Total	\$189,919	\$186,267	\$139,700	\$121,439					



#### **Independent Auditor's Report**

To the Board of Directors of AEON REIT Investment Corporation

#### Opinion

We have audited the financial statements of AEON REIT Investment Corporation (the Company), which comprise the balance sheets as at July 31, 2021, and the statements of income, statements of changes in net assets, statements of cash distributions and statements of cash flows for the six months period then ended, and notes to the financial statements, and the supplementary schedules.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at July 31, 2021, and its financial performance and its cash flows for the six months period then ended in accordance with accounting principles generally accepted in Japan

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

Without qualifying our opinion, we draw attention to Note 21 to the financial statements, which states that the Company issued new investment units, acquired new properties and conducted debt financing and repayment early.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern and disclosing, as applicable, matters related to going concern.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

PricewaterhouseCoopers Aarata LLC Otemachi Park Building, 1-1-1 Otemachi, Chiyoda-ku, Tokyo 100-0004, Japan T: +81 (3) 6212 6800, F: +81 (3) 6212 6801, www.pwc.com/jp/assurance Independent Auditor's Report

AEON REIT Investment Corporation



#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the purpose of the financial statement audit is not to express an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures of the financial statements are in accordance with accounting principles generally accepted in Japan, the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide management with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



#### **Convenience translation**

The U.S. dollar amounts in the accompanying financial statements with respect to the six months period ended at July 31, 2021 are presented solely for convenience. Our audit also included the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Additional Information to the financial statements.

Wataru Wada

Designated Engagement Partner Certified Public Accountant

PricewaterhouseCoopers Aarata LLC Tokyo, Japan

November 26, 2021

Hideo Ohta

Designated Engagement Partner Certified Public Accountant

The original copy of the Independent Auditor's Report is in the Asset Manager, AEON Reit Management Co., Ltd.

The original copy of the Independent Auditor's Report is in the Asset Manager, AEON Reit Management Co., Ltd.

Foreign corporations

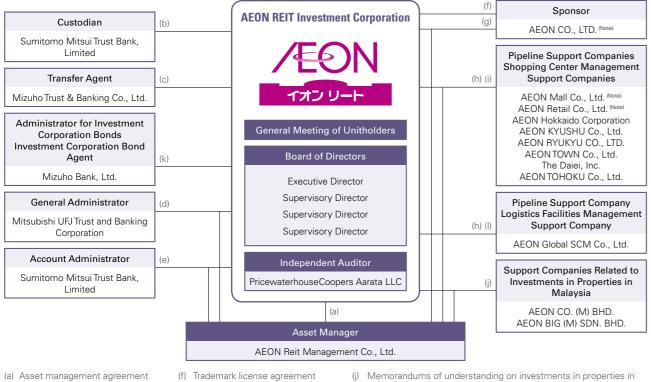
Individuals

and others

21,873

1.3%

#### **Structure and Formation of AEON REIT Investment Corporation**



- (b) Asset custody agreement

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- (c) Transfer agency agreement
- (d) General administration agreement
- (e) Account administration agreement
- (g) Sponsor support agreement
  - (k) Fiscal, issuing, and payment agency agreement Bond Agency Agreement, Bond Administration Agreement
  - (I) Logistics facilities management agreement

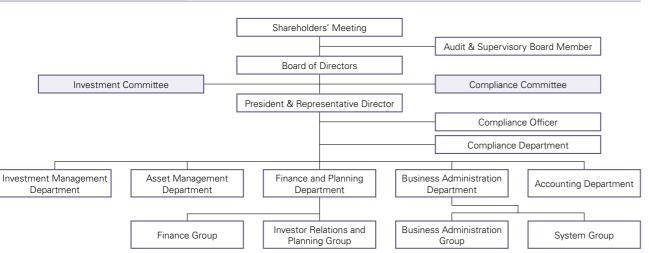
Note: AEON CO., LTD., AEON Mall Co., Ltd. and AEON Retail Co., Ltd. qualify as designated related parties.

(h) Pipeline support agreements

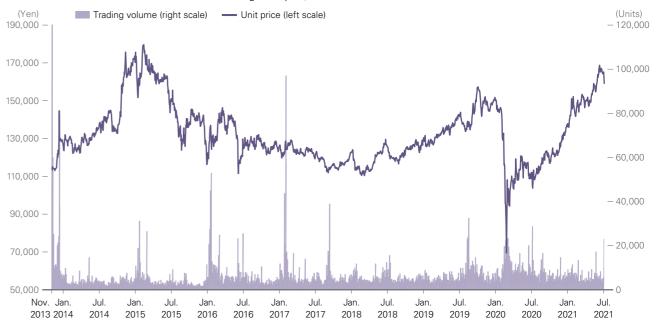
(i) Shopping center management

#### **Profile of the Asset Manager**

Name	AEON Reit Management Co., Ltd.					
Paid-in Capital	¥350 million (as of the date of this document)					
Shareholder	AEON CO., LTD. (100%)					
President & Representative Director	Nobuaki Seki					
License/Permission/ Registration	<ul> <li>License for building lots and building transaction business: Governor of Tokyo (2) No. 94328</li> <li>Permission for discretionary transaction agent, etc., under the Building Lots and Building Transaction Business Act: Minister of Land, Infrastructure, Transport and Tourism, Permit No. 73</li> <li>Registration of financial instruments business: Kanto Local Finance Bureau, Director-General (Financial Instruments), No. 2668</li> <li>Member of The Investment Trusts Association Japan</li> </ul>					

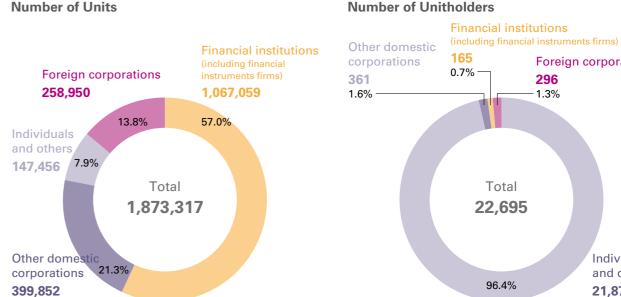


#### AEON REIT Investment Unit Price (Listing to July 31, 2021)

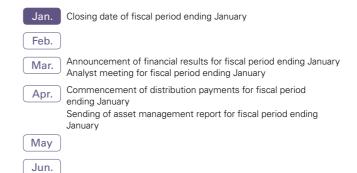


#### Unitholders by Type (As of July 31, 2021)

#### **Number of Units**



#### IR Schedule



Closing date of fiscal period ending July

Announcement of financial results for fiscal period ending July Analyst meeting for fiscal period ending July

Commencement of distribution payments for fiscal period

Sending of asset management report for fiscal period ending July

Nov.

Dec.